



Opportunity Day

FY2024

14 Mar 2025





Business
overview

Key
Highlights

Financial
Summary

Business
Outlook

ESG/CSR

Business overview



- Exceptional cane field management system
- Strong tie with cane growers
- Cost Saving
- Logistic management

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Key Highlight FY2024

High Productivity



2.28 Mil ton

Cane Crushing

10.38 ton/rai

Cane Production

Thailand Avg. 8.91 ton/rai

13.72 c.c.s.

Sweetness Top 5 of Thailand

Thailand Avg. 12.35 C.C.S.

12.09 %

Sugar Production Yield Top 10 of Thailand

Thailand Avg. 10.72%

Best Performance



7,821.71 MB

Total Revenue

(+24%)

1,753.58 MB

EBITDA

(+53%)

1,021.83 MB

Net Profit

(+89%)

ESG Award & Certificate



CGR Excellent Score
for 7th consecutive year



A Strategic Partner of S&P Global

A corporate credit rating
assessment of “BBB-” with a
“stable” rating



A certified member of the Thailand’s Private Sector
Collective Action Coalition Against Corruption (CAC) for
2nd consecutive times



CSR-DIW Continuous 2024 award based on the CSR-
DIW standards and continues to maintain the CSR-DIW
standard in accordance with the ISO 26000

Business
overview

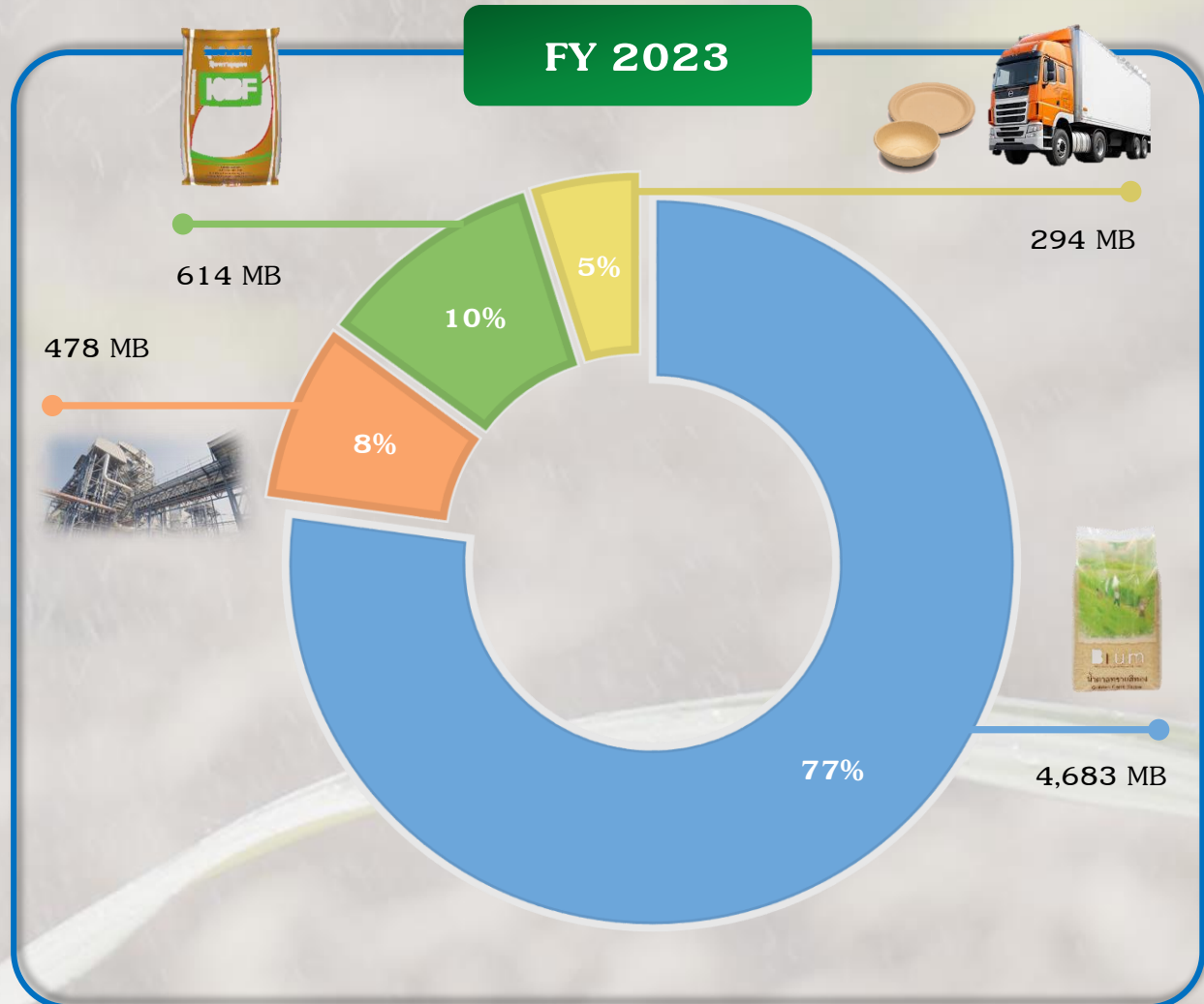
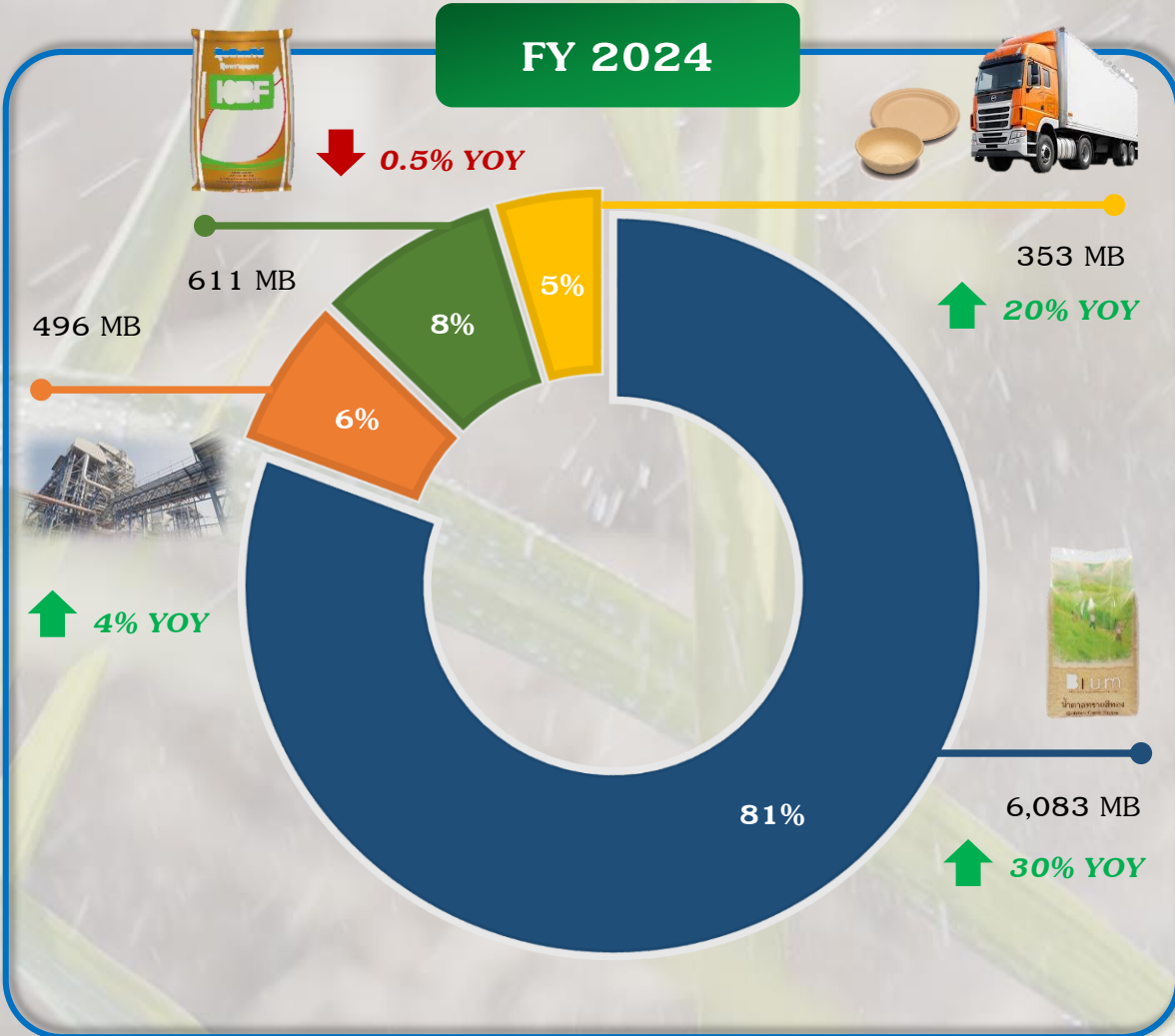
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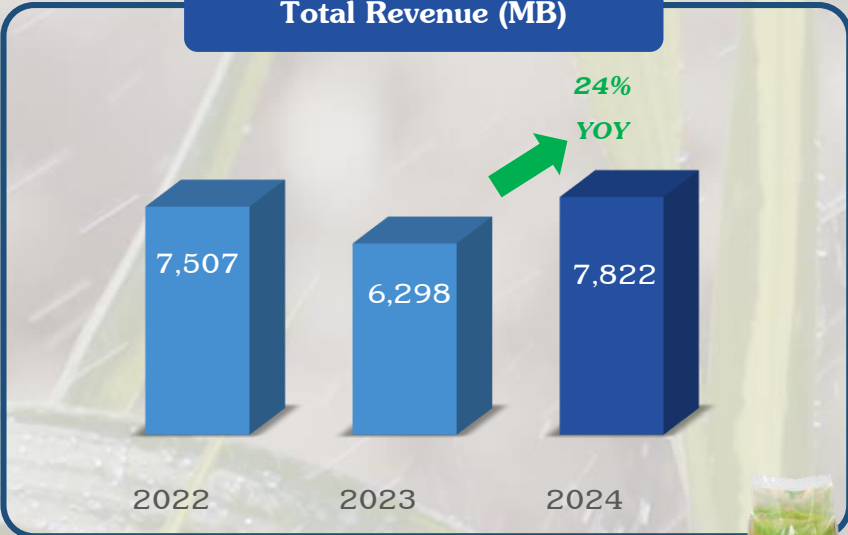
Revenue from sales and services breakdown



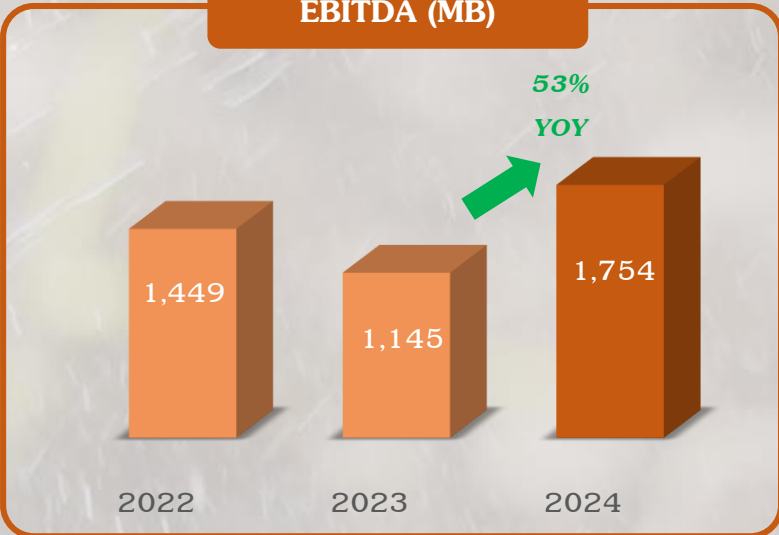
Note : Other revenues including Logistic Services by BRLM, Pulp Packaging by SEW, Oil trading revenues, sugar cane harvest services and other revenues.

Financial Performance

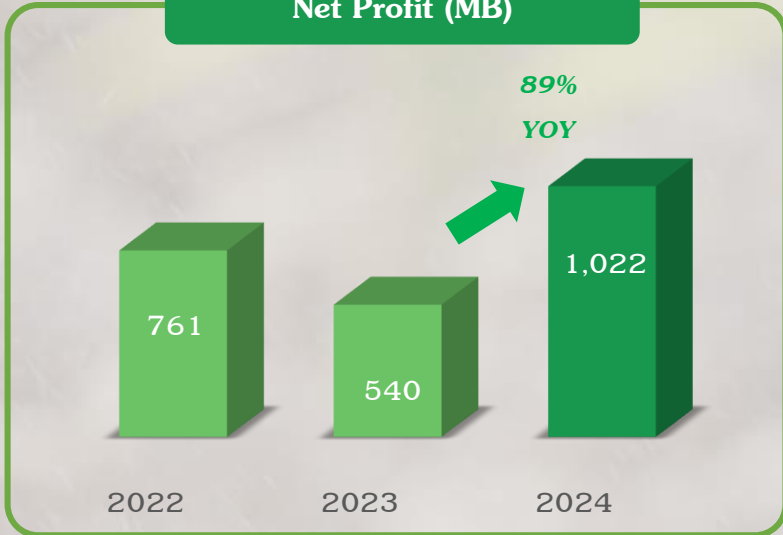
Total Revenue (MB)



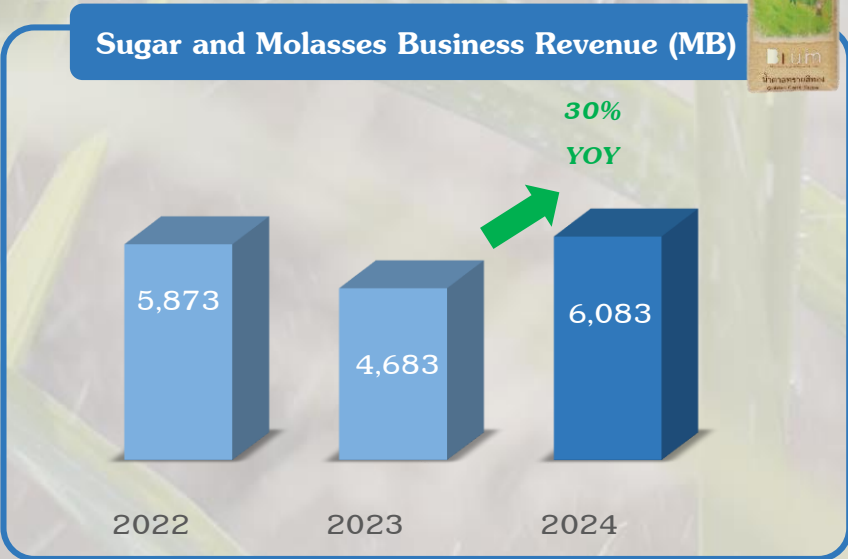
EBITDA (MB)



Net Profit (MB)



Sugar and Molasses Business Revenue (MB)



Sugar Sales Volume ('000 ton)



Molasses Sales Volume ('000 ton)



Financial Position

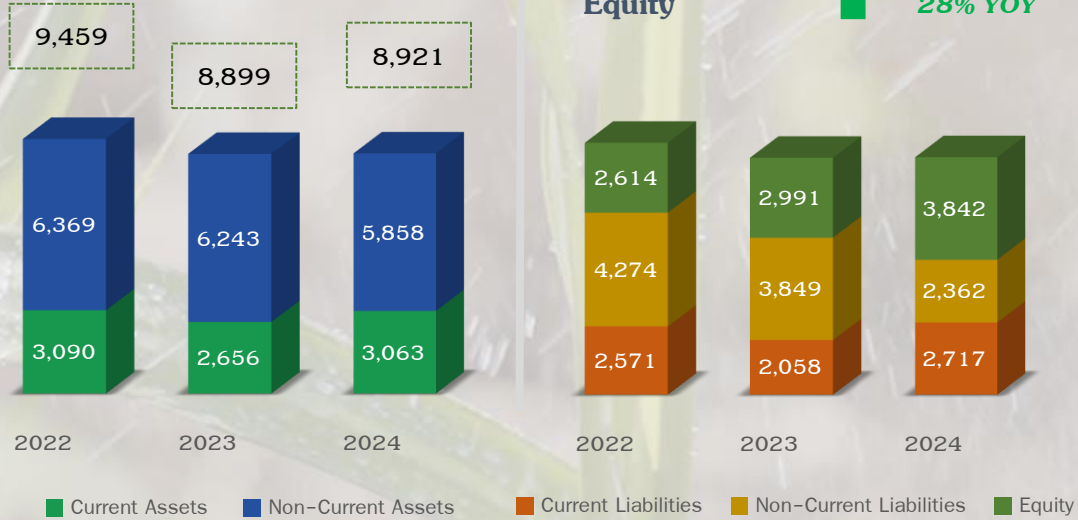
Financial Statement (MB)

Total Asset

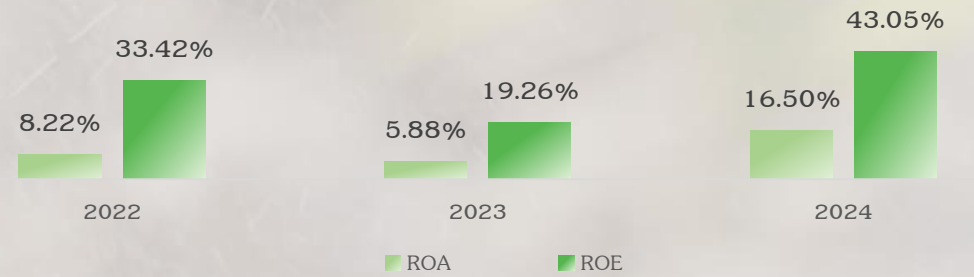
↑ 0.2% YOY

Total Liabilities ↓ 14% YOY

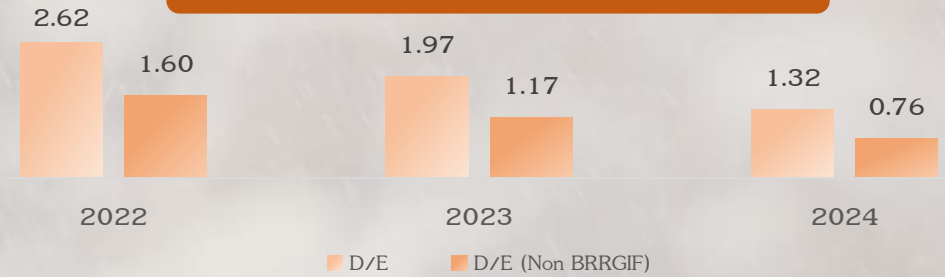
Equity ↑ 28% YOY



ROA & ROE (%)



Debt to Equity Ratio (X)



Current Ratio (X)



Debt Service Coverage Ratio : DSCR (X)



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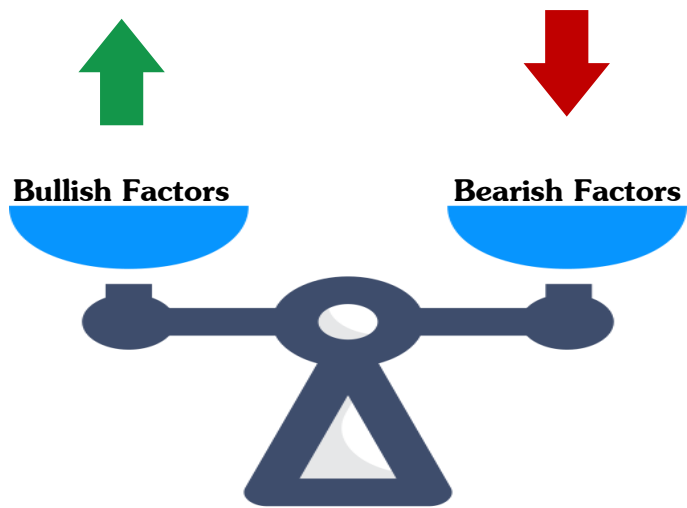
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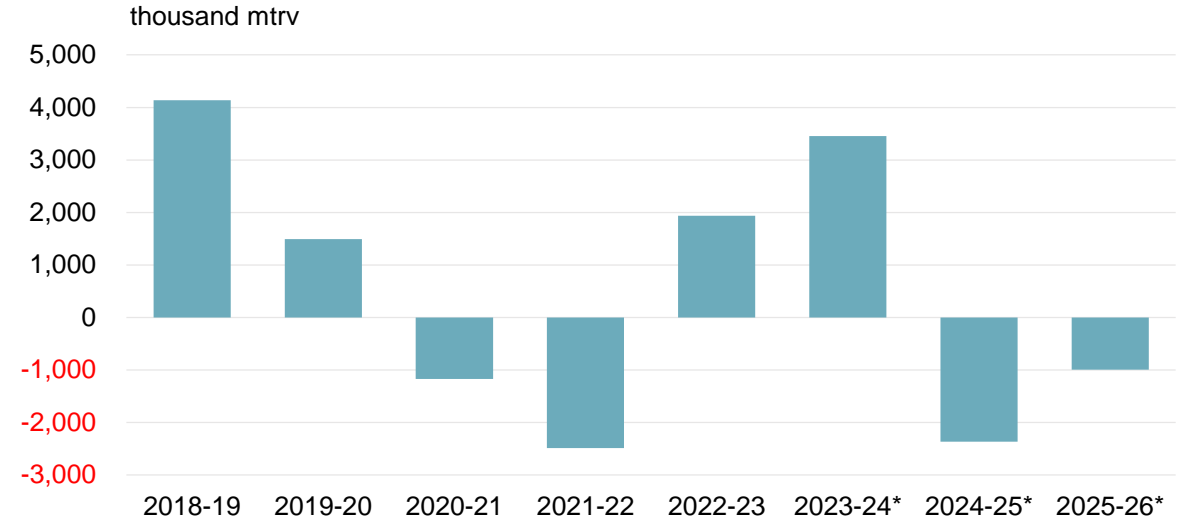
Global Sugar Balance

Key Factors Affecting

- 👍 News flow regarding drought in CS Brazil
- 👎 Increase in producers' hedging at higher level
- 👍 Disappointing forecast on India Monsoon of 2025
- 👎 Better - than - expected agricultural yields in CS Brazil 2025-26 crop
- 👍 Poor rainfall between Feb - May in Thailand (planting window)



GLOBAL - Sugar S&D Balance



Oct-Sep

Source: S&P Global Commodity Insights

Expected price range in short term

18.50-20.00 C/lb

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Q & A

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