

# AMATA Corporation Public Company Limited

Financial Performance Result for the period ended December 31, 2024

AMATA  
SMART CITY



# Disclaimer



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- 1 **Activities Highlight**
- 2 Company Overview
- 3 2024 Performance
- 4 Sustainability Development

# CELEBRATION OF AMATA 50<sup>TH</sup> ANNIVERSARY



Celebration of **50<sup>th</sup> years** in business.

Over **5,000** guests from both private and public sectors joined the event.

Showcasing history, milestones, businesses and cooperation throughout the region.

Grand Commencement of  
**AMATA SMART AND ECO CITY NAMOR**

AMATA Foundation's  
**AMATA WRITER AWARD 2024**

**17<sup>th</sup> January 2025**  
**AMATA CASTLE, Amata**  
**City Chonburi**



*“Our objective is to build the most perfect cities possible, ensuring sustainability and financial stability through careful urban planning, state-of-the-art utilities, and dedicated management”*

**Mr. Vikrom Kromadit**

# Industrial Estate Expansion – Amata City Chonburi 2



**Project:** Amata City Chonburi 2 (Banbueng)

**Total Area:** 3.54 sq.km. or 2,213 Rai

**Sellable:** Approximately 75% from the total area

**Location:** Banbueng district, Chonburi province

- 97km from Bangkok
- 47km from Sriracha
- 69km from Pattaya
- 90km from Suvarnabhumi Airport
- 84km from U-Tapao
- 58km from Laem Chabang Sea Port



# Industrial Estate Expansion – Amata City Rayong 2 (Nong Lalok)



**Project:** Amata City Rayong 2 (Nong Lalok)

**Total Area:** 2.48 sq.km. or 1,547 Rai

**Sellable:** Approximately 75% from the total area

**Location:** Nong Lalok subdistrict, Rayong province

- 157km from Bangkok
- 76km from Sriracha
- 56km from Pattaya
- 151km from Suvarnabhumi Airport
- 43km from U-Tapao
- 56km from Laem Chabang Sea Port



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# Vision



Creating **Perfect Cities**  
Where **Possibilities Happen**

# Mission



## “All WIN”

Committed to create culture of “All Win” for our stakeholders by expanding new frontiers and exploring innovation to build a Smart City that enriches quality of life.



# AMATA Group of Companies

50 years

## INDUSTRIAL ESTATES



- AMATA CITY CHONBURI
- AMATA CITY RAYONG
- AMATA CITY BIEN HOA
- AMATA CITY LONG THANH
- AMATA CITY HALONG
- YANGON AMATA SMART AND ECO CITY
- AMATA CITY LAO
- AMATA SMART AND ECO CITY LAO PDR
- AMATA GMS DEVELOPMENT

## URBAN DEVELOPMENT

- AMATA TOWNSHIP LONG THANH
- AMATA SERVICE CITY LONG THANH 1
- AMATA SERVICE CITY LONG THANH 2

## UTILITIES



- POWER PLANT
- WATER SUPPLY PLANT AND DISTRIBUTION FOR INDUSTRY
- WASTE WATER TREATMENT PLANT
- NATURAL GAS NETWORK AND CONTROL STATION FOR INDUSTRIAL ESTATE
- INDUSTRIAL GAS BUSINESS
- FIBER OPTICS NETWORK
- RENEWABLE ENERGY

## SERVICES



- WASTE & INDUSTRIAL WASTE MANAGEMENT
- READY BUILT FACTORY FOR RENT
- SECURITY
- MAINTENANCE FOR OFFICE AND FACTORY
- HOSPITAL
- EDUCATION
- RESIDENTIAL
- COMMERCIAL
- RECREATION
- HOTEL

## INVESTMENT



- AMATA ASIA LTD.
- AMATA VN PCL.
- AMATA ENERGY CO., LTD.
- AMATA ASIA (MYANMAR) LTD.

# AMATA CITY CHONBURI

50 years  
AMATA



- **Amata Power Plant**  
5 blocks : Installed Capacity 675 MW



- **Power Substation of PEA**  
3 Substations : 300 MW



- **Natural Gas Supply**  
2 OTS : 59,000 cu.m./hour



- **Rental Factories**  
Ready Built Facilities up to 5,000 m<sup>2</sup>



- **Waste Water Treatment Plant**  
4 Plants : 50,500 m<sup>3</sup>



- **Water Supply & Sources**  
Total Raw Water Supply: 47.5 million m<sup>3</sup>



- **Fiber Optic Network**  
All area in Amata City Chonburi



- **Data Center Park**  
High-Quality Infrastructure Flood Protection



- **Amata Mansion**  
5-Floor, Condominium 168 Unit



- **Amata Spring Country Club**  
18 holes world class golf club



- **School**  
International School G.1-6  
Satit Kaset Laboratory G.1-12



- **Thai German Institute** Quality Training Facilities and institute for upgrading of workers' skills



- **Financial Street**  
9 Major Banks and leasing companies



- **Amata Vibharam Hospital**  
a 200-bed hospital with specialist services



- **Tesco Lotus Plus Mall**  
38,000 m<sup>2</sup> complex with a hyper mart



- **Hotel**  
4-star property with 5-star facilities and services



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# 2024 Performance Summary

- Total revenue posted at THB 14,901 million, increased 54% (YoY)
- Earnings after MI reported at THB 2,483 million increased 32% (YoY)
- Share profit from investment in associates THB 959 million, decreased -10% (YoY)
- Land transferred of 1,912 Rais with remaining backlog at THB 21,203 million

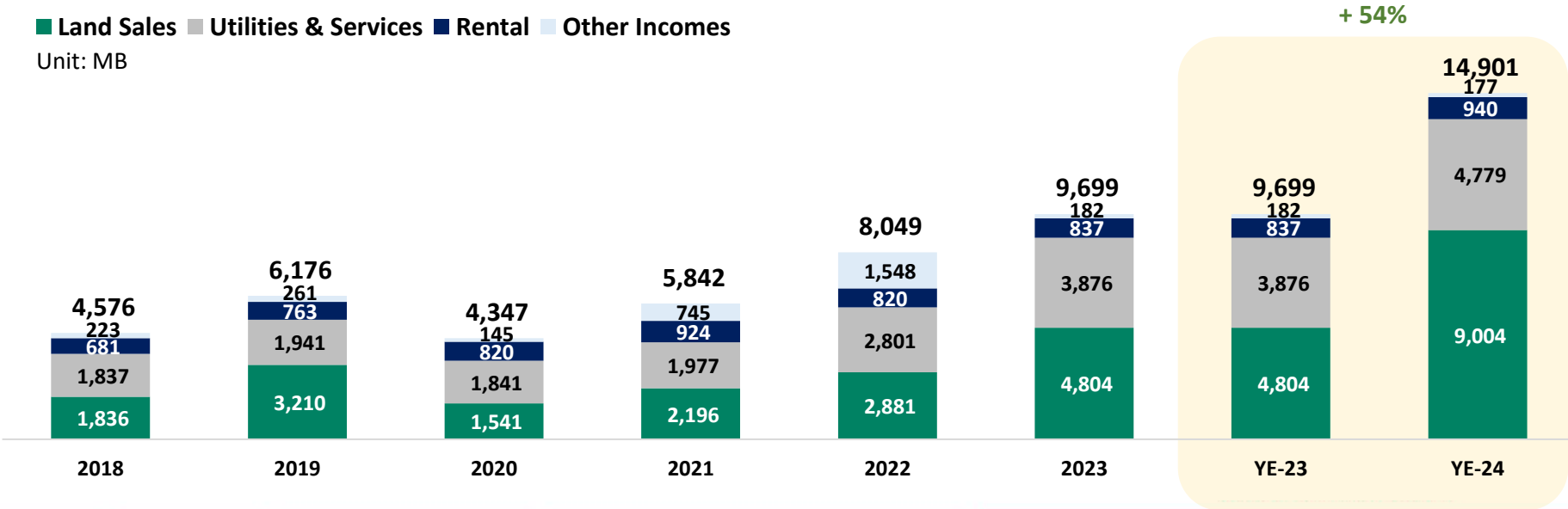


# Evolution of Revenue Growth



Business Segment	YE-23	YE-24	% Change
Land Sales	4,804	9,004	87%
Utilities & Services	3,876	4,779	23%
Rental	837	940	12%
Other Incomes	182	177	-3%
Total Revenue	9,699	14,901	54%

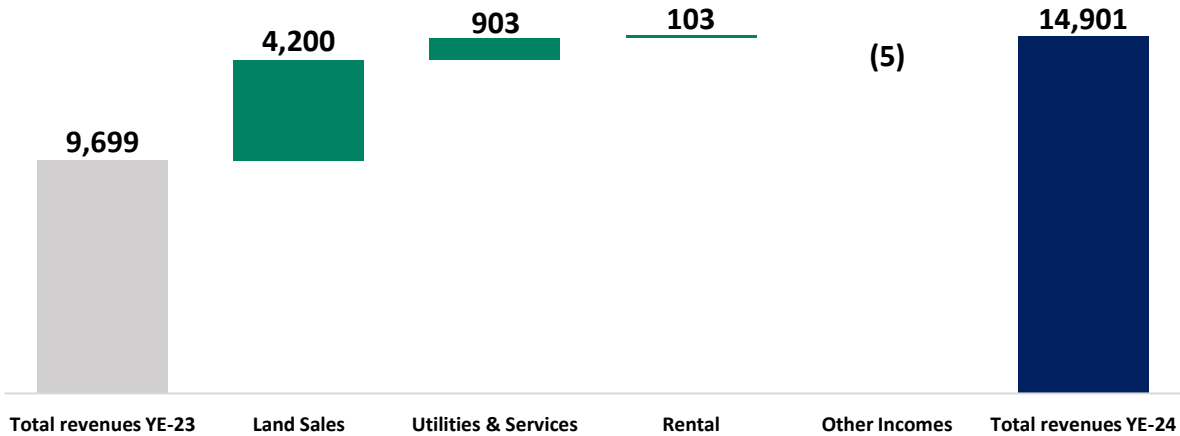
■ Land Sales ■ Utilities & Services ■ Rental ■ Other Incomes  
Unit: MB





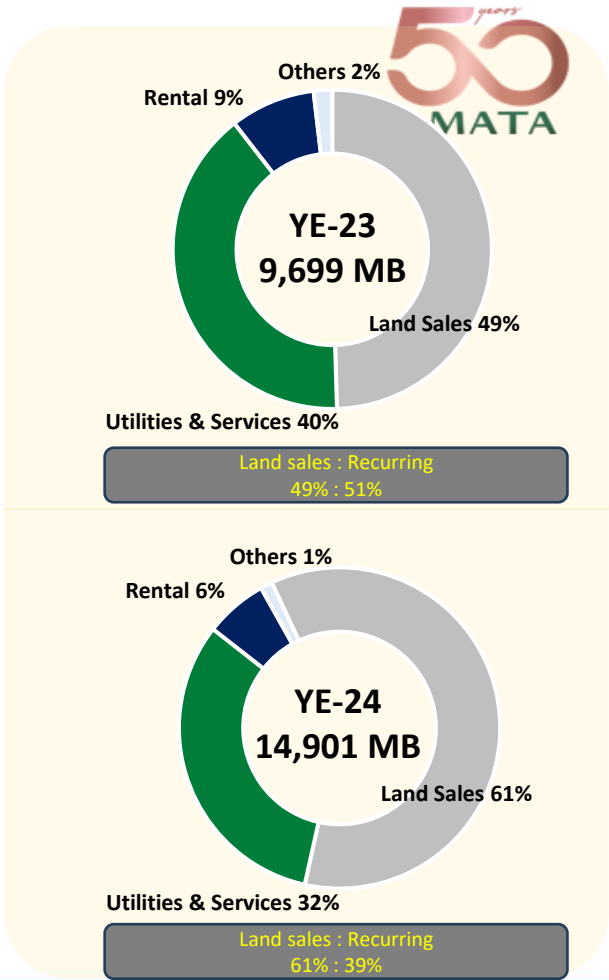
# Analysis of Change on Revenue

Unit: MB



Land Transferred (%)	AMATA CITY CHONBURI	AMATA CITY RAYONG	THAI CHINESE RAYONG	AMATA VN
YE-23	16%	36%	-	47%
YE-24	7%	44%	24%	25%

\*in terms of rai



# Industrial Land Sales

Revenue : 9,004 MB

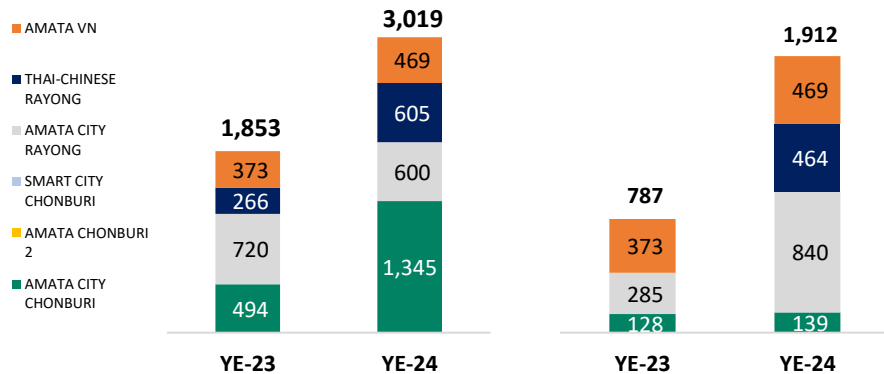
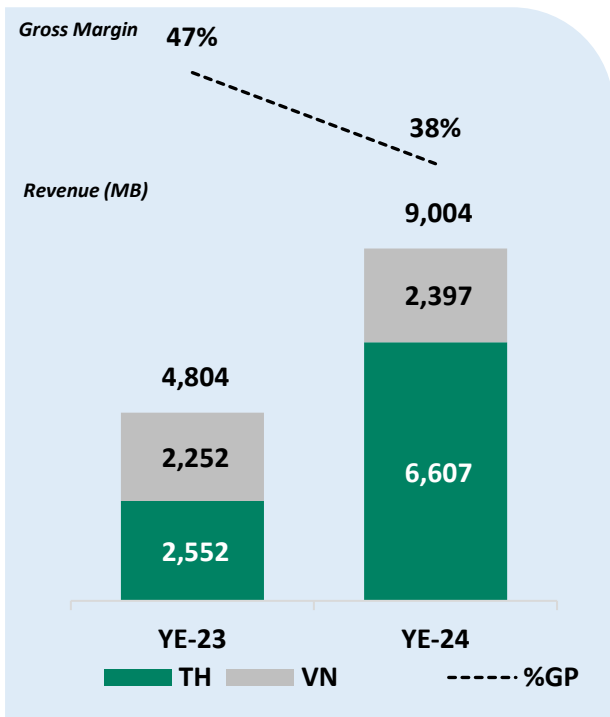
GPM (%) : 38%



Unit: Rai

Pre-Land Sales  
YE-23 vs YE-24

Land Transfer  
YE-23 vs YE-24



As of Dec 31, 2024

Backlog:  
(31 Dec 2024)

**21,203 MB**

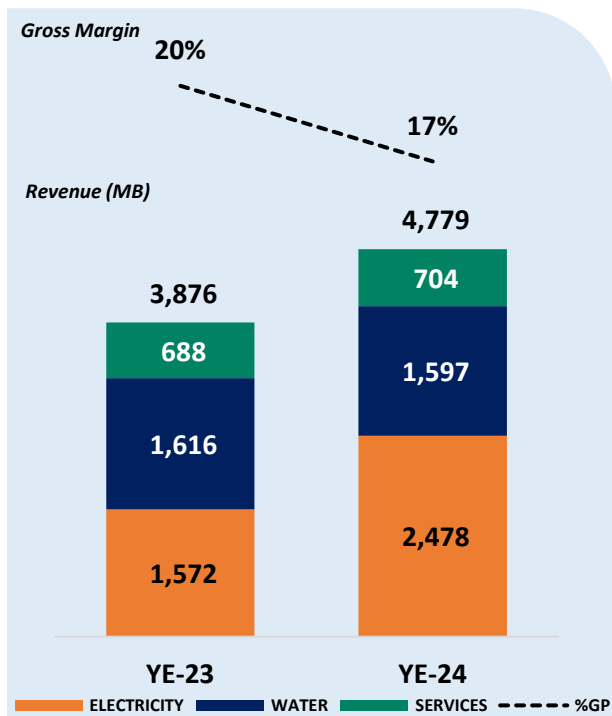
Land Bank (Unit : Rai)	Chonburi	Rayong	Total
Land available for sales	649	1,090	1,739
Raw Land - Awaiting for development	11,275	2,968	14,243
Commercial Area	690	196	885
<b>Grand Total</b>	<b>12,614</b>	<b>4,254</b>	<b>16,867</b>

\*Include Chonburi2 and TCR

# Utility and Services

Revenue : 4,779 MB

GPM (%) : 17%

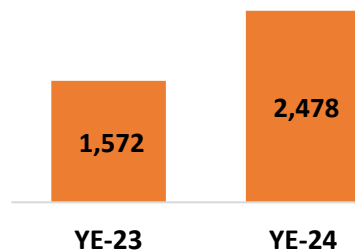


## Electricity Revenue: 2,478 MB

- Electricity revenue has substantially increased compared to the previous year from the electricity business in Vietnam.

Unit: MB

VIETNAM

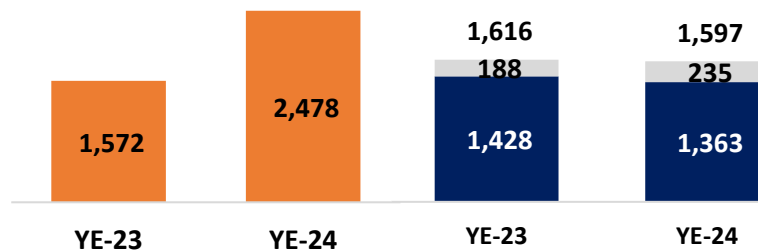


## Water Revenue: 1,597 MB

- The water revenue contribution from Thailand and Vietnam industrial estates was at THB 1,597 MB, slightly drop from the previous year around 1%.

Unit: MB

THAILAND VIETNAM

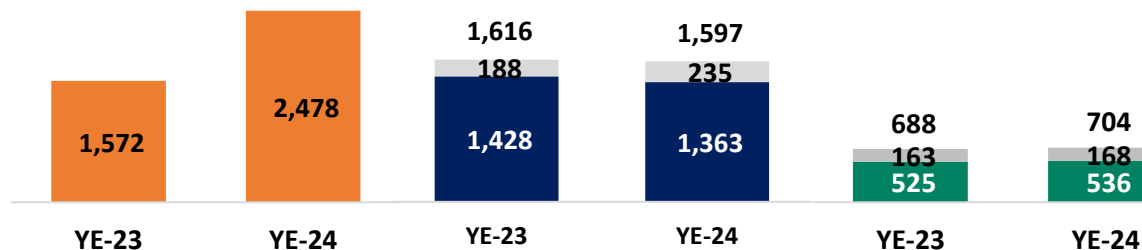


## Services Revenue: 704 MB

- Services revenue has slightly increased compared to the previous year from Thailand.

Unit: MB

THAILAND VIETNAM



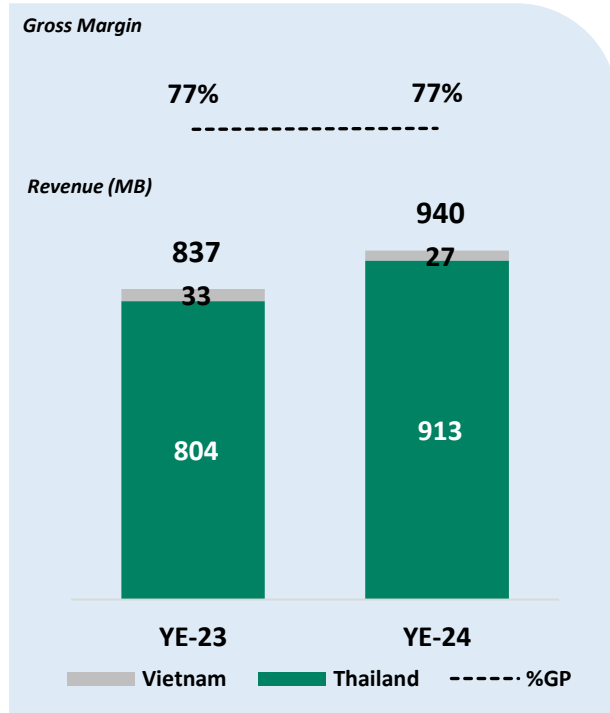
# Rental

Revenue : 940 MB

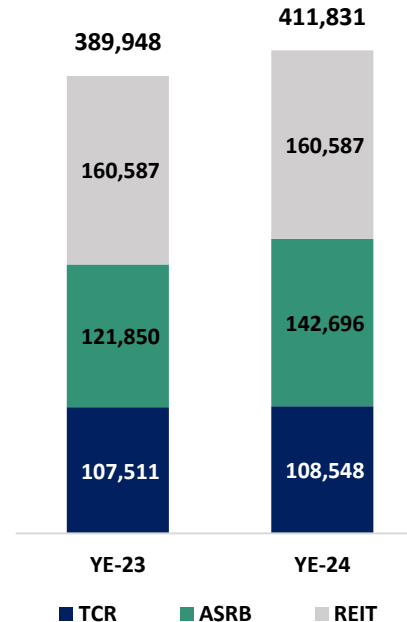
GPM (%) : 77%



Ready-Built Factories (Thailand and Vietnam) = 411,831 Sq.m.



RBF Area (Sq.m.)



Location	Occupancy
TH	96%



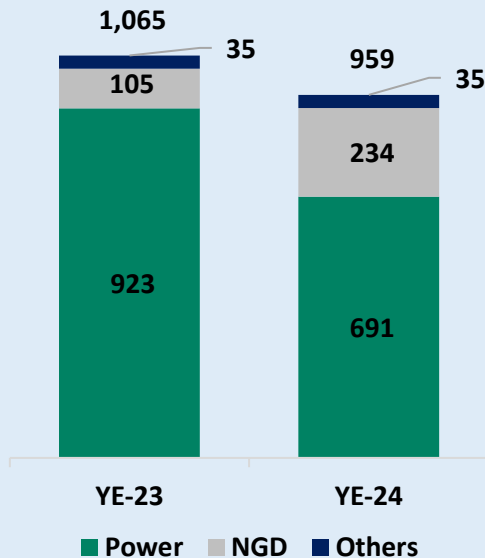
# Share of Profit from Investment in Associates

Share Profit : 959 MB

Share Profit growth : -10%

Major contribution from share of profit was from Power Plants Group at 691 MB

Share Profit (MB)



Power plants business (Amata B.Grimm Power) was the major contributor for share of profit from investment at the amount of THB 691 MB or contributed around 72% of the total share profit.



Natural gas supply (Amata NGD) performance was improved compared to last year, which served as the second major contributor at THB 234 million or 24% of the total share profit.



Share of profit contribution percentage (%)

	POWER	NGD	Other
YE-23	87%	10%	3%
YE-24	72%	24%	4%

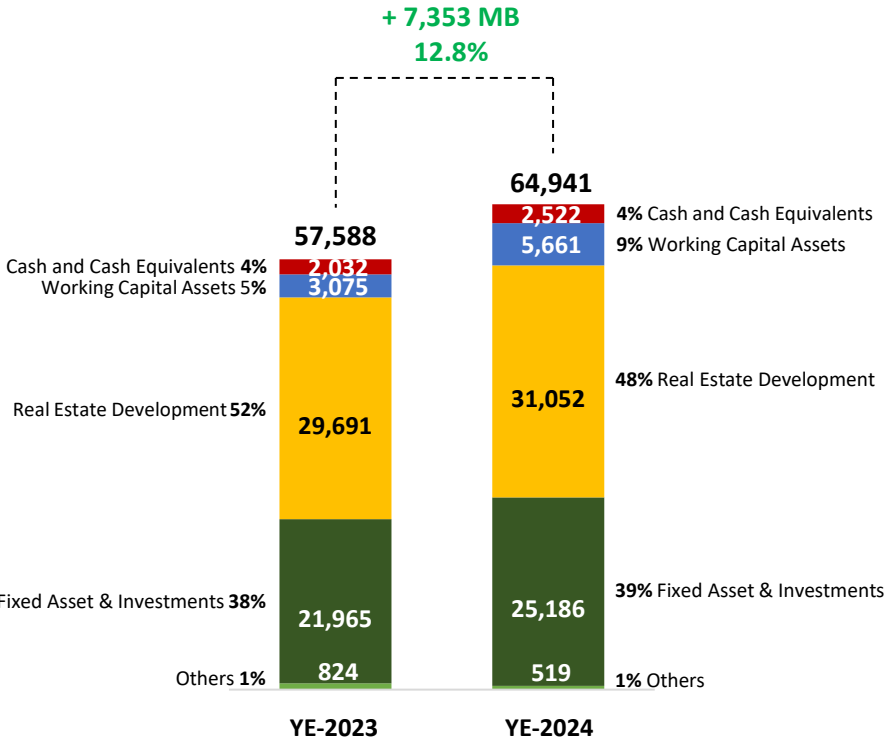


# Consolidated Balance Sheet



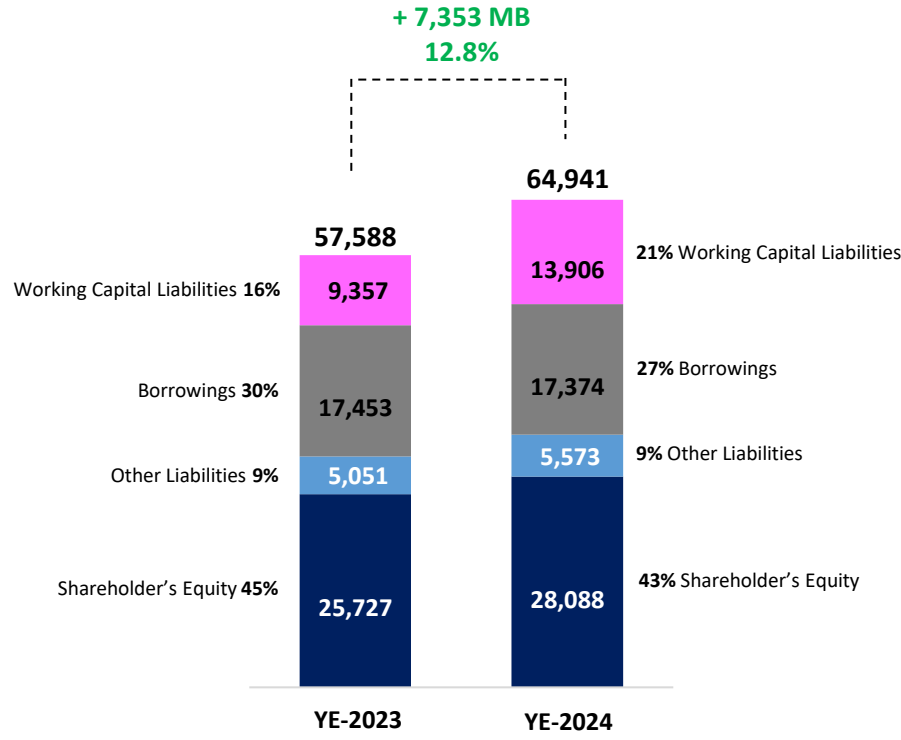
Unit: MB

## Total Assets



Unit: MB

## Total Liabilities and Equity



# Statement of Cash Flows

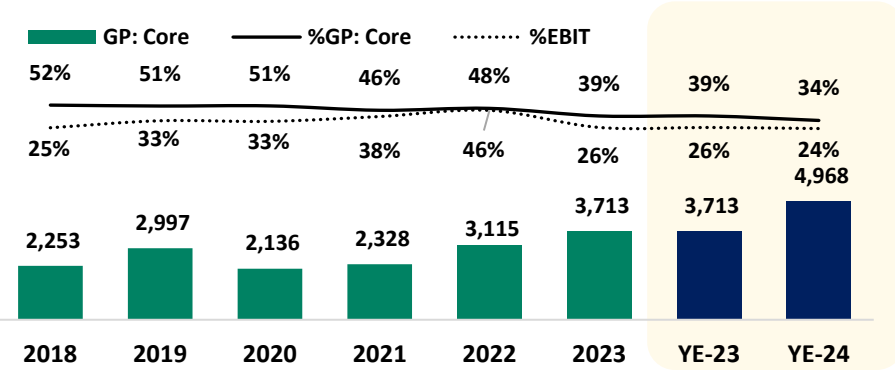


	YE-23	YE-24	%
	(Million Baht)	(Million Baht)	
Cash and cash equivalent at beginning of year	1,155	2,032	76%
Cash from operating activities	8,609	9,870	15%
Cash used in investing activities	(8,794)	(7,654)	
Cash used in financing activities	1,068	(1,486)	
Changes in translation adjustments	(6)	(242)	
Net increase (decrease) in Cash	877	488	
Cash and cash equivalent at ending of year	2,032	2,522	24%

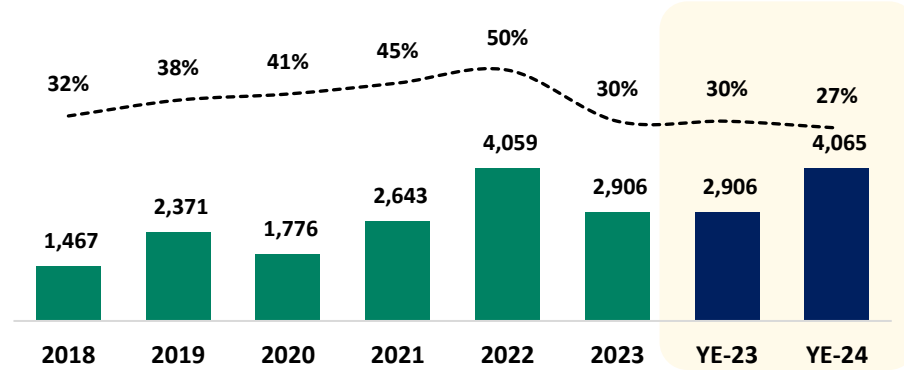
# Financial Highlights



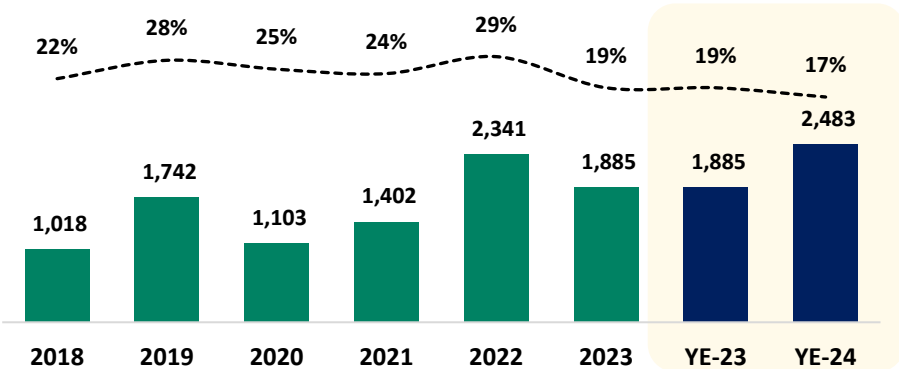
EBIT % & Gross Margin (% and value) Unit: MB



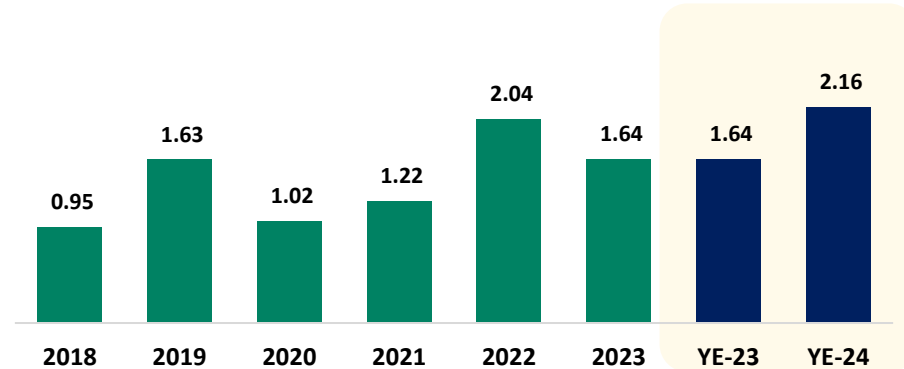
EBITDA (% and value) Unit: MB



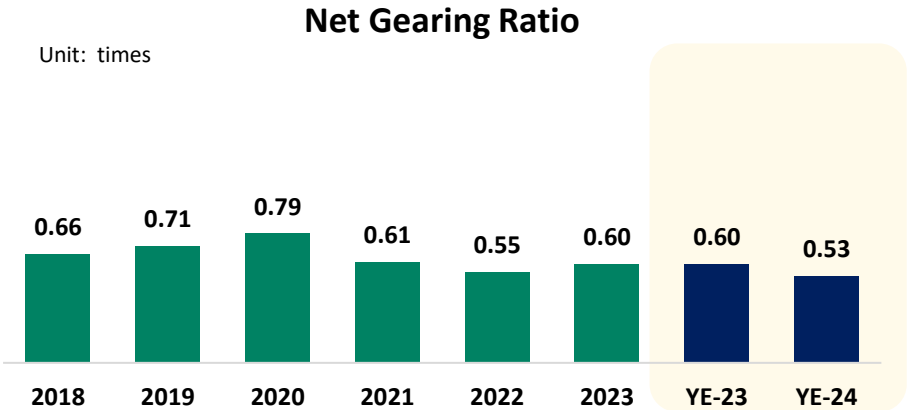
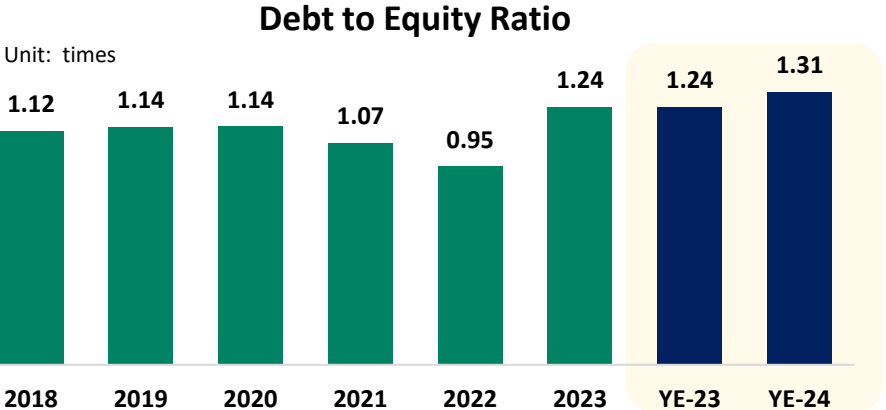
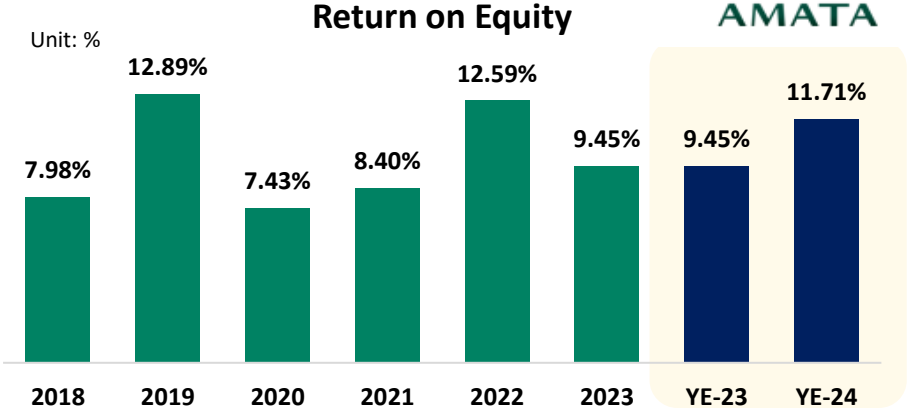
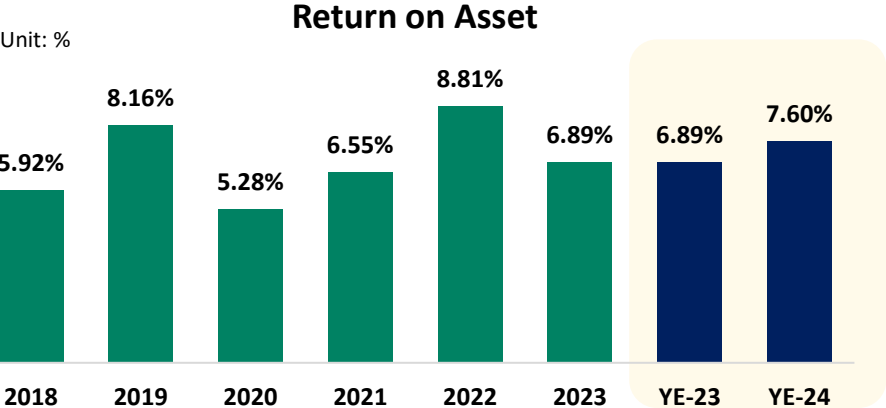
Net Profit after MI (% and value) Unit: MB



Earning per share Unit: Baht/share



# Financial Highlights

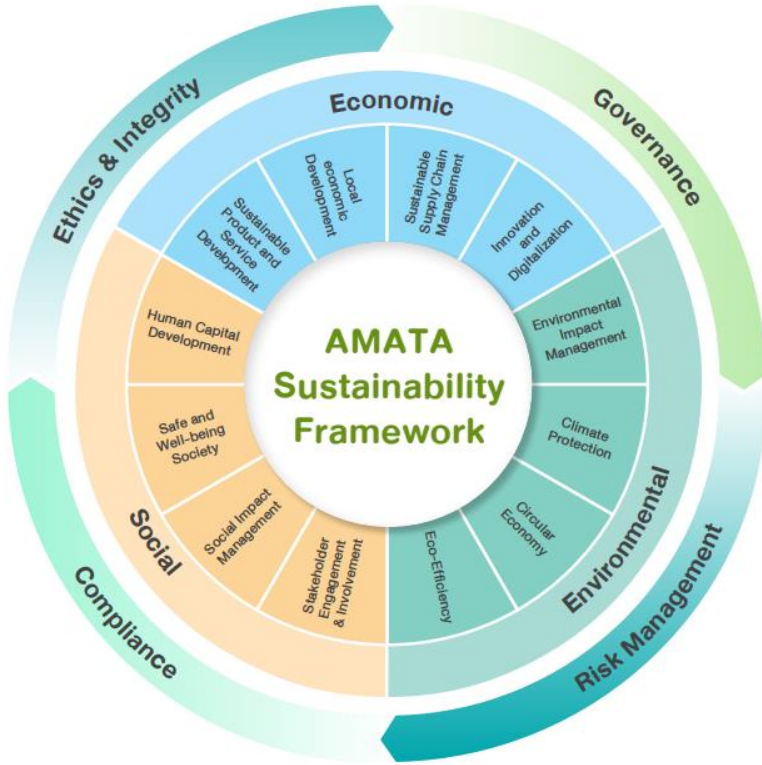




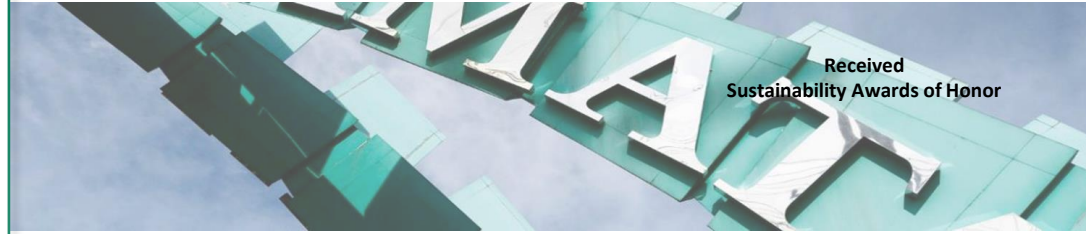
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# Sustainability Framework and Recognition



## Amata Recognition



Excellent CG Scoring



CAC Certified



Achieved the highest SET ESG Rating



Scored 100/100 on AGM Checklist



Sustainability Disclosure Award



Received Sustainability Awards of Honor



Received ECO-Excellence Awards

# “Save Earth Save Us” Strategy for Climate Change

1

## Climate Resilience City

**Adapt** and increase our capability to effectively cope with the climate change effects

1. Strive for water security by building internal reservoirs
2. Reduce surface water dependency by utilizing treated water according to zero discharge principle
3. Choose climate resilience location only

2

## Carbon Neutral City

**Reduce** greenhouse gas emissions from the operations to create a low carbon society

1. Maximize energy efficiency
2. Strive for zero waste to landfill
3. Accelerate renewable energy transition with optimized technology
4. Collaborate with climate-concerned alliances

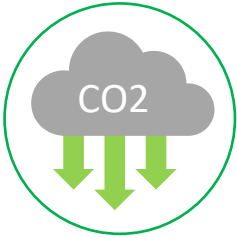
3

## Climate-related Products & Services

**Develop** climate-related products and services to increase competitive advantage

1. Take a lead in circular business products and services for IE existing and future customers.

# Sustainability Targets



**Reduce the intensity of direct and indirect greenhouse gas emissions by 30% compared to the 2019 baseline by 2030**



**Become a carbon neutral city by 2040**

## Management Approach

- Energy Management
  - Increase energy efficiency and promote the use of renewable energy
- Sustainable Water Management
  - Water supply and reservoir development
  - Circular water management
- Natural Resource Protection and Restoration
  - Converting public areas to Community forest
- Solid and Industrial Waste Management
  - Zero waste to landfill

# WELCOME TO A WORLD OF EXCITING POSSIBILITIES

Amata is a leading developer and operator of industrial estates,  
ready to welcome your business

**AMATA**  
POSSIBILITIES HAPPEN

## Q&A

# Contact

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# End of Presentation