



Ditto (Thailand) PCL

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TOWARDS NET ZERO

สร้างความยั่งยืนด้วยฟันปลา
รักษาโลกอันมีค่าให้คงอยู่

DITTO'S MAIN BUSINESS



GREEN TECH & CLIMATE TECH

Forestation & Reforestation
Waste Sorting Plant for RDF



TECH & ENGINEERING PROJECTS

Planetariums & Museums
Telemetering System
Smart Building Solutions
Other Projects



PRINTERS, POS, DRIVE-THRU SYSTEM



Printers
Drive-thru system
POS machines
MA service

DATA AND DOCUMENT MGT

Data & Document Management Solutions
Data Security
BPO Service



THE DIVERSIFICATION INTO NEW SECTORS

GEN AI

A joint venture with five other technology giants, comprising of TEAMG, ORI, NETBAY, SOMAPA IT, and SITEM, to pioneer an age of “New Paradigm” in the Gen AI era, looking to revolutionize industries with digital transformation capabilities.



DIGITAL TWIN

Developing a “Smart Zoo” that leverages an interactive digital twin solution for ensuring animal welfare during construction.



CARBON CREDITS GENERATION

Involved in mangrove concessions from the Department of Marine and Coastal Resources, under the Ministry of Natural Resources and Environment, enabling access to carbon credit generation.



CARBON CREDITS TOKENIZATION

Appointed Token X, a subsidiary of SCBX, as the ICO portal providing end-to-end tokenization services, as well as to provide advisory services in issuing carbon credits as investment tokens.



THE INVESTMENT IN TEAMG'S ORDINARY SHARES WAS APPROVED BY THE 2024 AGM



**Water Resources
and Hydropower**



Transportation



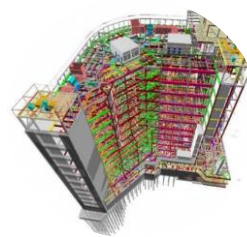
**Environmental
Services**



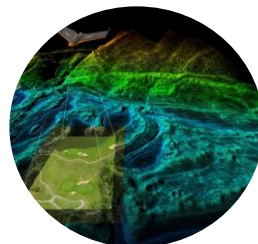
Power & Energy



**Architects
& Planners**



PMSC



BIM/CIM



**Urban Planning &
Real Estate Development**

The 2024 AGM on 25 April 2024 resolved to approve the Company to invest in ordinary shares of TEAM Consulting and Engineering Management Public Company Limited ("TEAMG") at the amount of 38,000,000 shares or equivalent to 4.28 percent of TEAMG's paid-up capital after the capital increase

THE INVESTMENT IN NETBAY'S ORDINARY SHARES WAS APPROVED BY THE EGM NO.1/2024



DITTO's Extraordinary General Meeting of Shareholders No. 1/2024 on 5 February 2024 resolved to approve the Company to invest in ordinary shares of Netbay Public Company Limited ("NETBAY") at the amount of 49,800,000 shares or equivalent to 24.90 percent of the paid-up registered capital.

A press conference held on 17 January 2024 had announced the synergy of the 6 partners.



THE CONSTRUCTION OF THE NEW ZOO PHASE I

Location: Khlong Hok, Pathumthani

Area: 300 Rai

Duration: 900 Days

Project Value: 5,354,000,000 THB



SUSTAINABLE DEVELOPMENT GOALS

End poverty in all forms everywhere

1 NO POVERTY



End hunger, achieve food security and improved nutrition and promote sustainable agriculture.

2 ZERO HUNGER



Take urgent action to combat climate change and its impacts.

13 CLIMATE ACTION

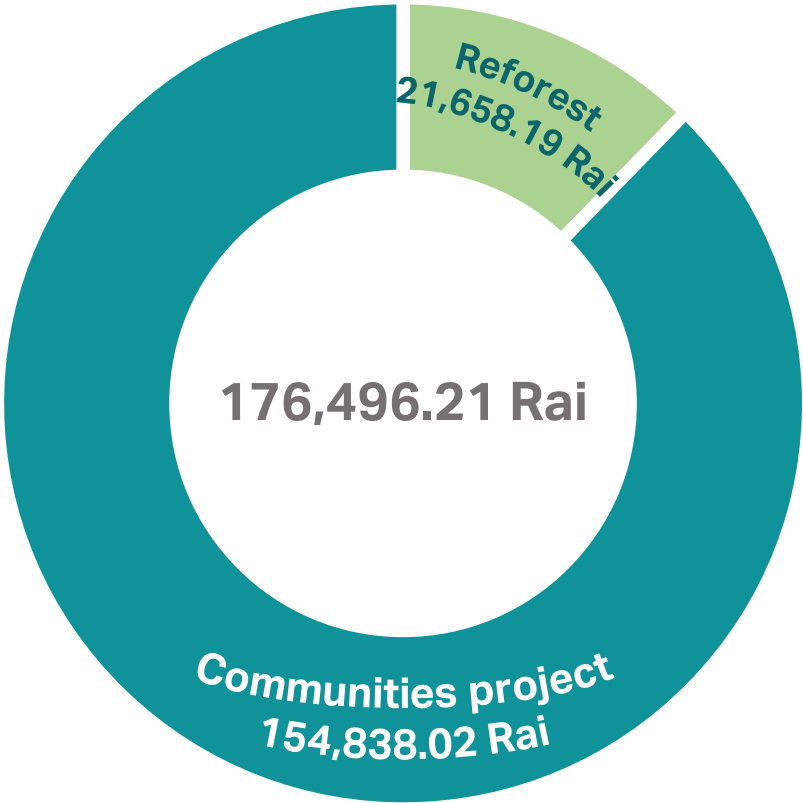


Conserve and sustainably use the oceans, seas, and marine resources for sustainable development.

14 LIFE BELOW WATER



MANGROVE REFORESTATION FOR CARBON CREDITS PROJECT



Started the project in year 2022
Expected to audit for carbon credit within year 2026

Joined Reforestation for
Carbon Credits Project
in 2022



Allocated for
communities project
with 93 communities in
8 provinces:

Nakhon Si Thammarat,
Satun, Trang, Krabi, Phang
Nga, Ranong, Surat Thani,
Chumphon





SPONSORSHIP FOR COMMUNITIES WHO PARTICIPATED IN THE PROJECT

Joined activity for the International Day for the Conservation of the Mangrove Ecosystem and the International Day for the Conservation of the Mangrove Ecosystem 2023 and sponsored communities who participated in the Mangrove reforestation for Carbon Credit with Community project.

REVENUE FROM SALES AND SERVICES Q1'24

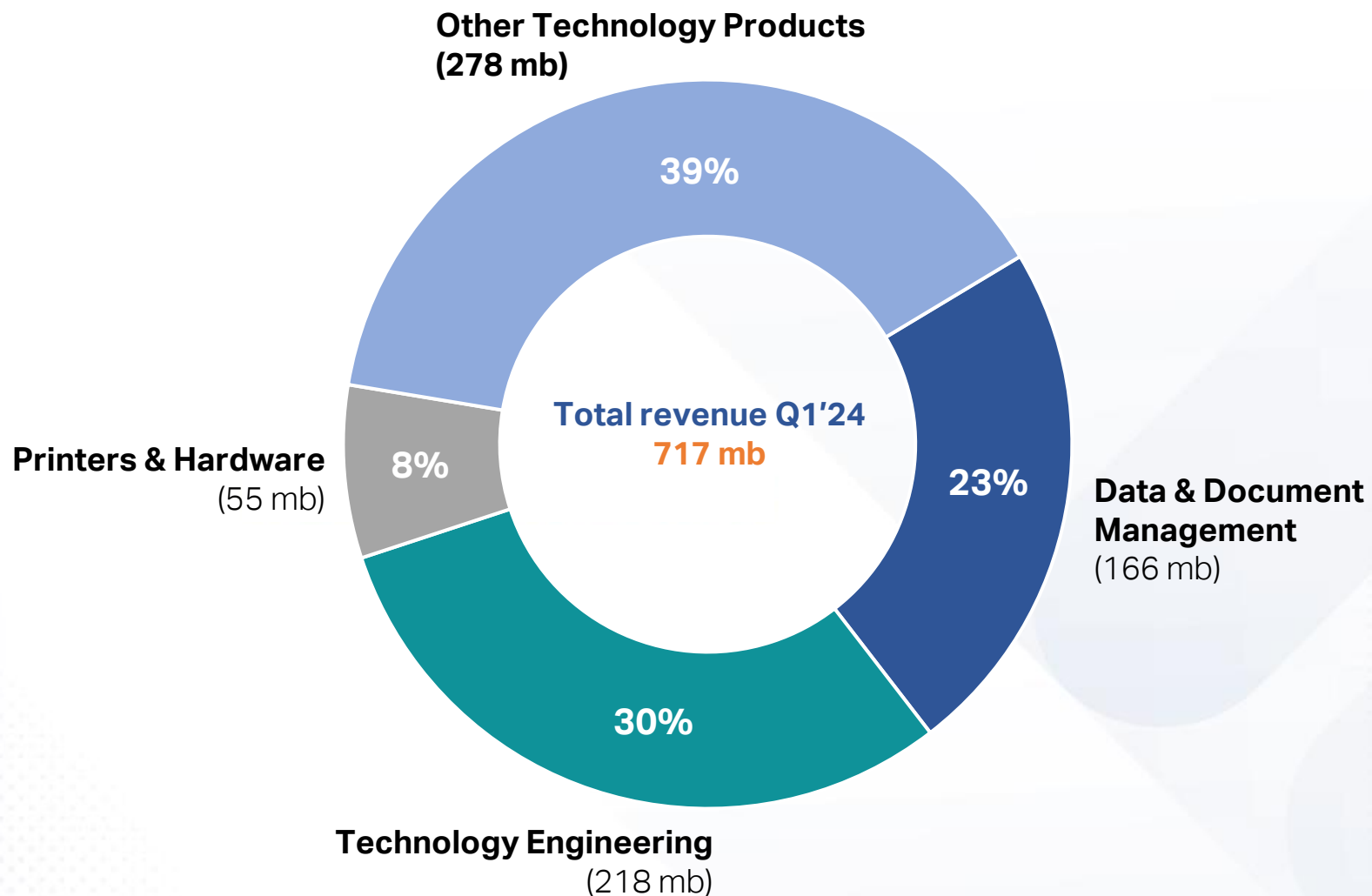
717 mb

(growth 73% YoY)

Net profit Q1'24

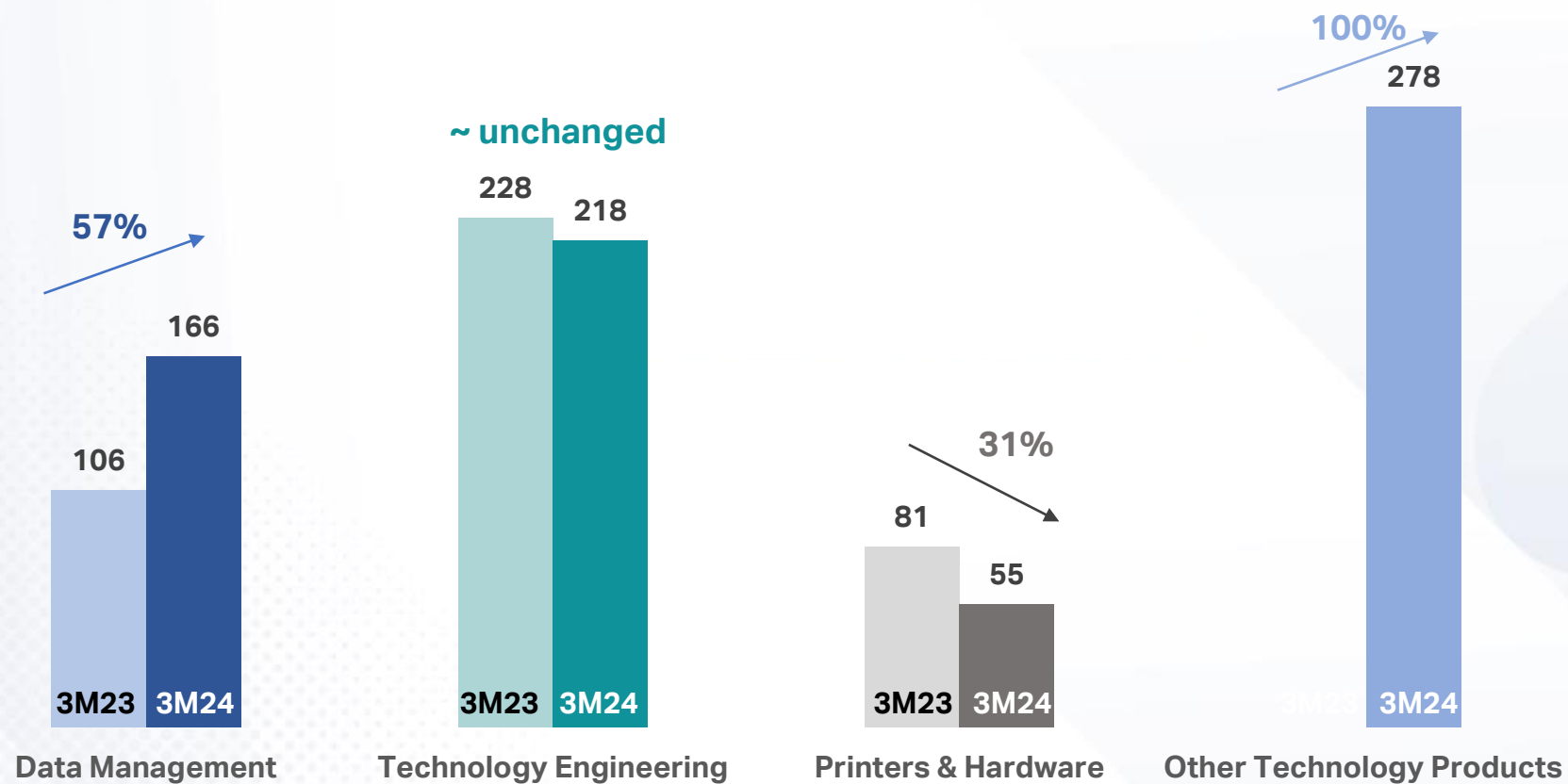
105 mb

(growth 29% YoY)



GROWTH BY BUSINESS Q1'24

Unit: Million Baht



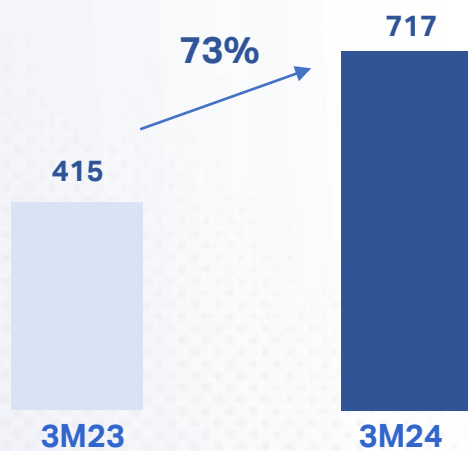
Statements of Comprehensive Income for the three-month period ended 31 March 2024

Unit: Million Baht

	Year		Change	
	Q1'24	Q1'23	Amount	%
Revenue from sales and services	717.38	415.32	302.06	73%
Cost of sales and services	(558.62)	(278.42)	(280.20)	101%
Gross Profit	158.76	136.90	21.86	16%
	22%	33%		
Other income	1.28	0.58	0.70	121%
Selling expenses	(8.37)	(7.24)	(1.13)	16%
Administrative expenses	(31.03)	(28.60)	(2.43)	8%
Profit before financial cost and income tax	120.64	101.64	19.00	19%
Finance income	0.08	0.14	(0.06)	(43%)
Gain (loss) from disposal and revaluation on short-term investments	2.95	1.25	1.70	136%
Finance costs	(1.18)	(0.52)	(0.66)	129%
Share of profit (loss) from investments in joint venture and associated company	6.15	(0.97)	7.12	(735%)
Profit before income tax	128.64	101.54	27.10	27%
Tax income (expense)	(24.05)	(20.71)	(3.34)	16%
Net profit	104.59	80.83	23.76	29%
	15%	19%		

HIGHLIGHTS Q1'24

Total Revenue

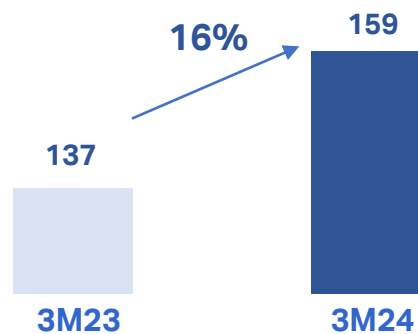


COGS

67%

78%

Gross Profit

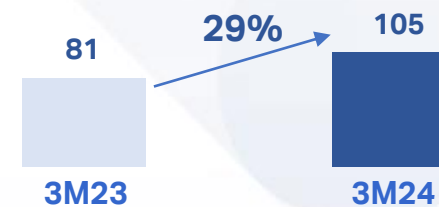


GPM

33%

22%

Net Profit



NPM

15%

19%

Q&A

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