

SC ASSET

3Q24

Opportunity Day

27 November 2024

SC ASSET CORPORATION PLC.

Attapol Sariddipuntawat
Chief Corporate Officer

Namtip Promchua
Chief Financial Officer

SC ASSET

SC PERFORMANCE

3Q24 & 9M24

Financial Performance

Operating Revenues

3Q24 **5,804**

9M24 **14,454**

Gross Profit margin (%)

3Q24 **29.7%**

9M24 **30.5%**

Net Profit

3Q24 **506**

9M24 **1,220**

Net Profit margin (%)

3Q24 **8.7%**

9M24 **8.2%**

Engine I

Presales

3Q24 **6,486**

9M24 **18,124**

3Q24 launched

New Luxury Brand
CONNOISSEUR

New Condominium

Reference
EKKAMAI

9M24

Total New Launched

13 projects : 26,600 mb

12 1

Engine II

Revenues

3Q24 **268**

9M24 **796**

Warehouses #5

Amata Chonburi

37,000 sq.m.

Ready Built

Built-to-Suit

2 Hotels

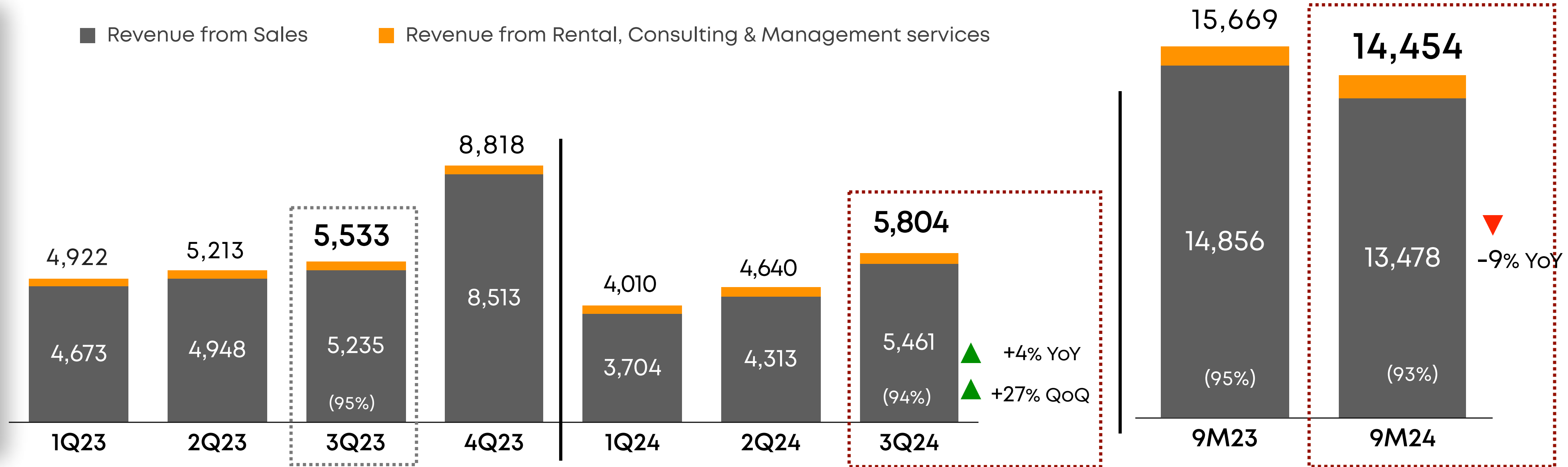
operate in **2Q25**

KROMO **CURIO**
COLLECTION
by Hilton

The Standard

3Q24
5,804
 ▲ +5% YoY
 ▲ +25% QoQ

9M24
14,454
 ▼ -8% YoY

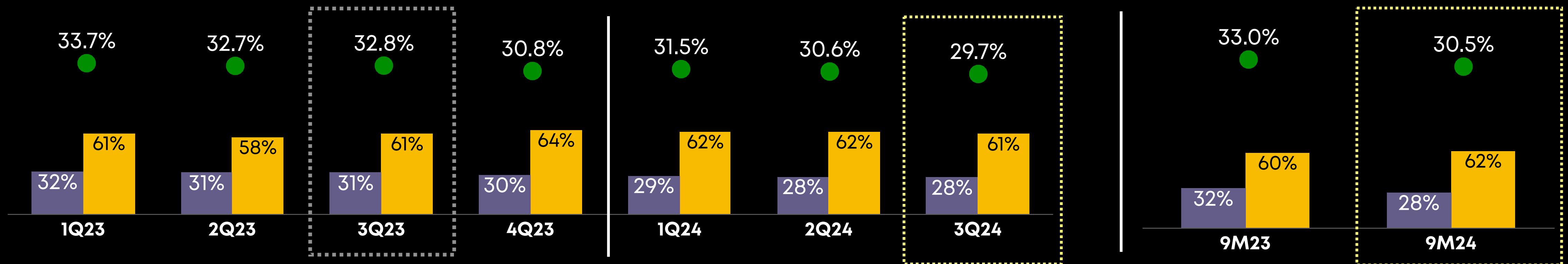


Unit : MB

GROSS PROFIT

9M24 : **4,406** ▼ -15% YoY

Gross Profit margin (%) **30.5%**



● GROSS PROFIT MARGIN (%) ■ %GP PROPERTY FROM SALES ■ %GP RENTAL & CONSULTING

3Q24

506

▲ +1% YoY

▼ -5% QoQ

%NP = 8.7%

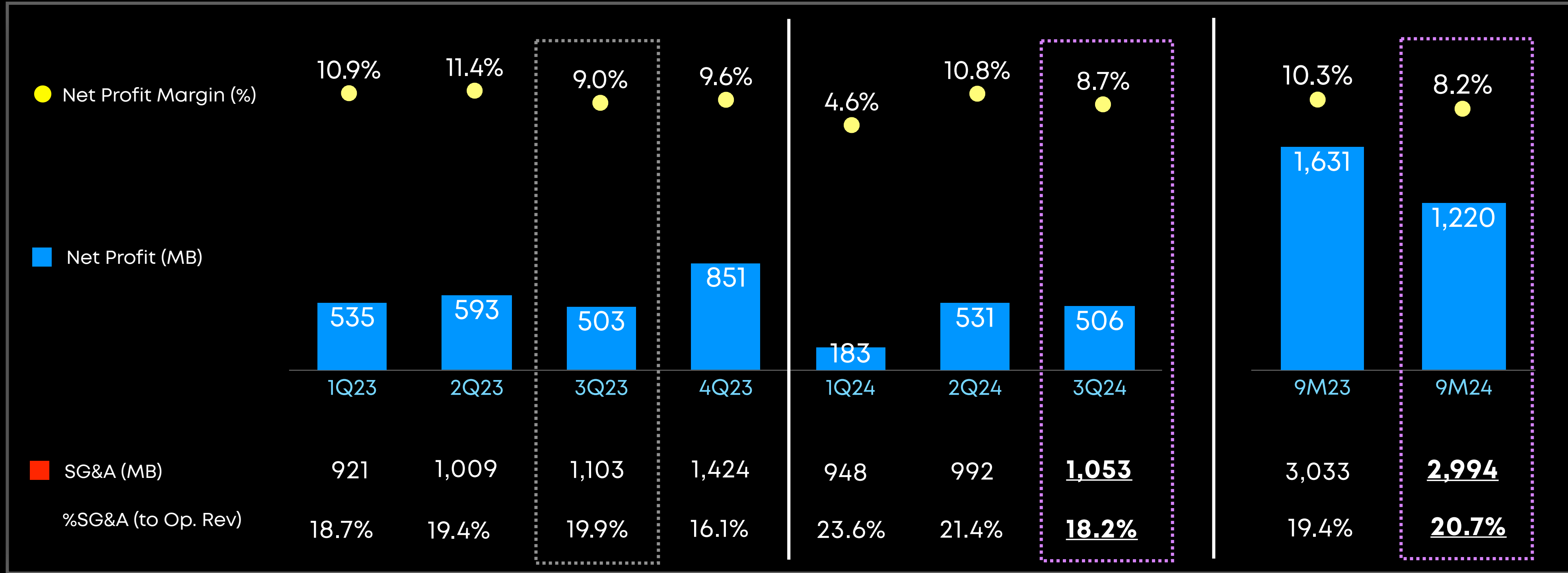
9M24

1,220

▼ -25% YoY

%NP = 8.2%

Unit : MB



Financial Position

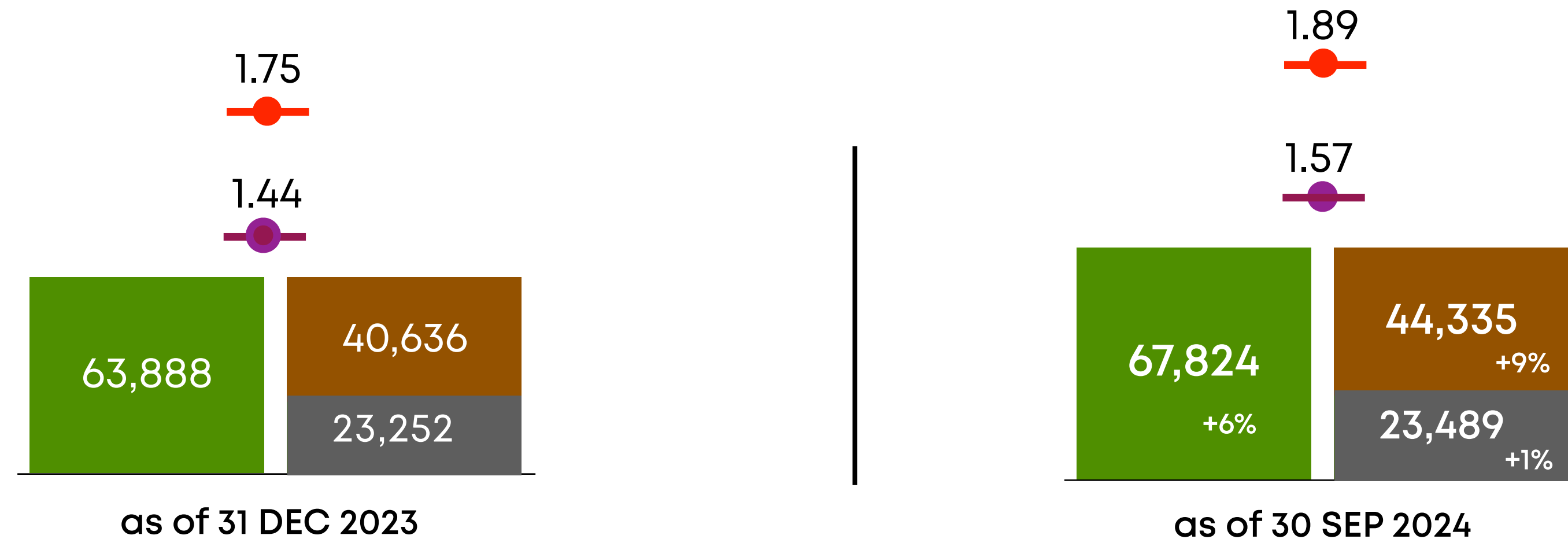
● D/E

● IBD/E

■ Total Assets

■ Total Liabilities

■ Total Equities



SC ASSET

ENGINE I

Property Development for Sales

THE NEWEST
URBAN LUXURY COLLECTION
CONNOISSEUR
PHATTHANAKAN 32
20 Unit / 1,760 MB
Starts 80 MB



Grand Bangkok Boulevard
Na Utthayan
47 Unit
2,100 MB
Starts 30 MB



Grand Bangkok Boulevard
Borommaratchachonnani
21 Unit
1,270 MB
Starts 60 MB



Reference
EKKAMAI

: 396 Units
3,000 MB

Starts **5.99 MB**
Fully Furnished

Completion Date
2H27

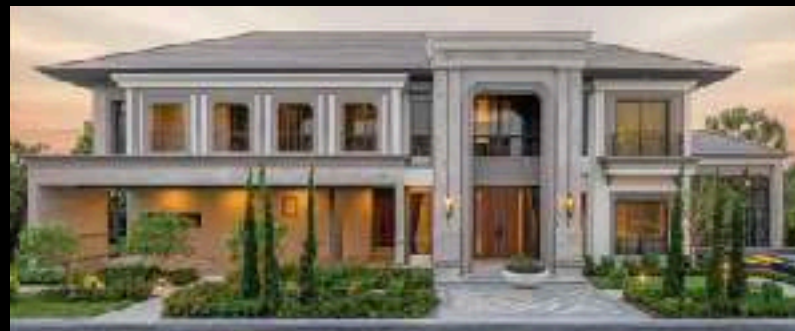
Total Projects launched in 9M24

13 Projects : 26,600 MB

Grand Bangkok Boulevard
Bangna Km.15



Grand Bangkok Boulevard
Petchkasem - Kanchana



Grand Bangkok Boulevard
Pinklao - Borom



Grand Bangkok Boulevard
Borommaratchachonnani



Reference
EKKAMAI



Bangkok Boulevard Signature
Bangkhae



Bangkok Boulevard Signature
Ramintra - Phraya Suren



Bangkok Boulevard Signature
Chaengwattana - Ratchaphruek



Grand Bangkok Boulevard
Na Utthayan



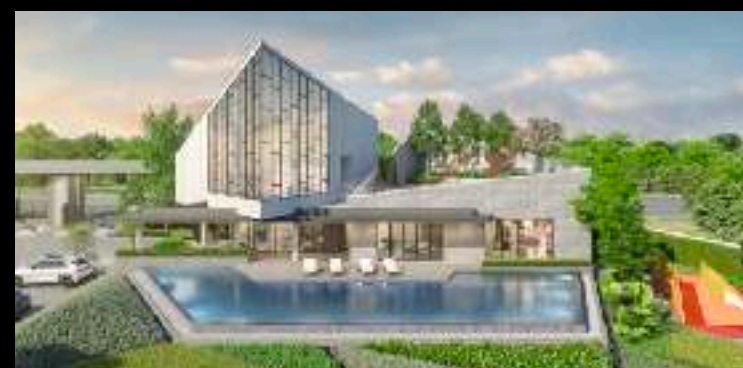
PAVE
Kanchana - Ratchaphruek



VENUE ID
Pinklao - Kanchana



VENUE PORTRAIT
Westgate



CONNOISSEUR
Phatthanakan 32



5 Projects Closed in 9M24

Bangkok Boulevard
Rama 5

188 Units
2,162 MB



Venue ID
Rama 5

66 Units
508 MB



28 Chidlom

425 Units
7,962 MB



VERVE
Saimai - Phaholyothin

125 Units
482 MB



Grand Bangkok Boulevard
Sukhumvit - Srinakarin

17 Units
933 MB



Data as of 30 Sep 2024

Presales

3Q24

6,486

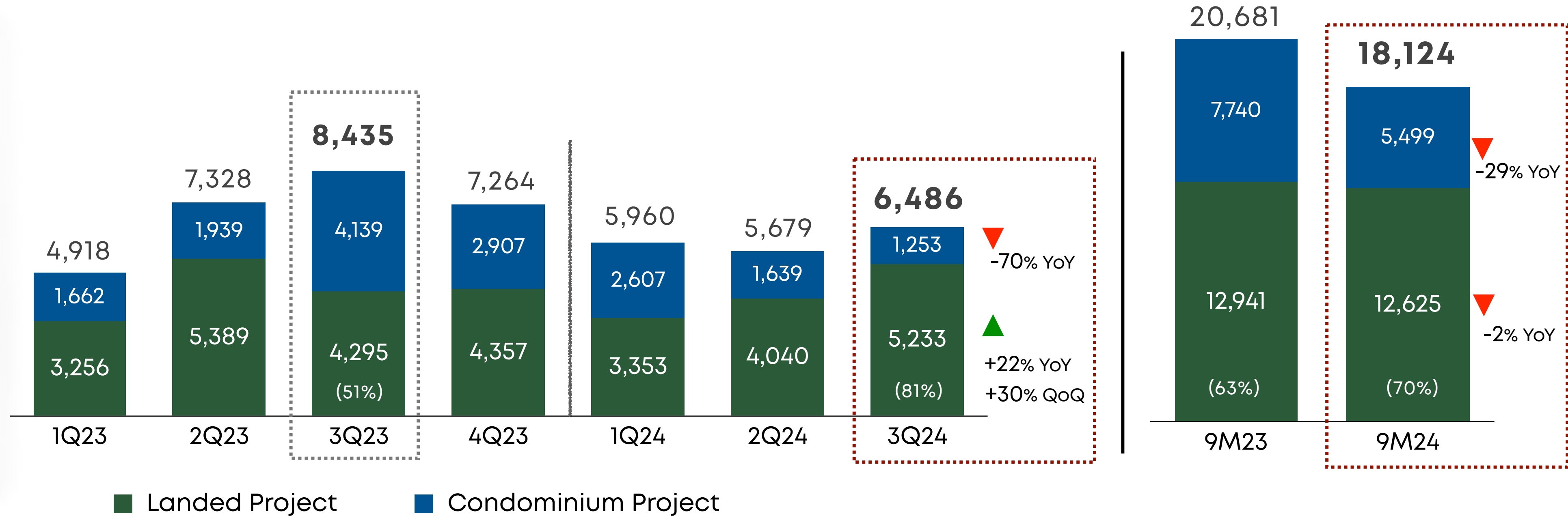
▼ -23% YoY

▲ +14% QoQ

9M24

18,124

▼ -12% YoY



Revenues

3Q24

5,461

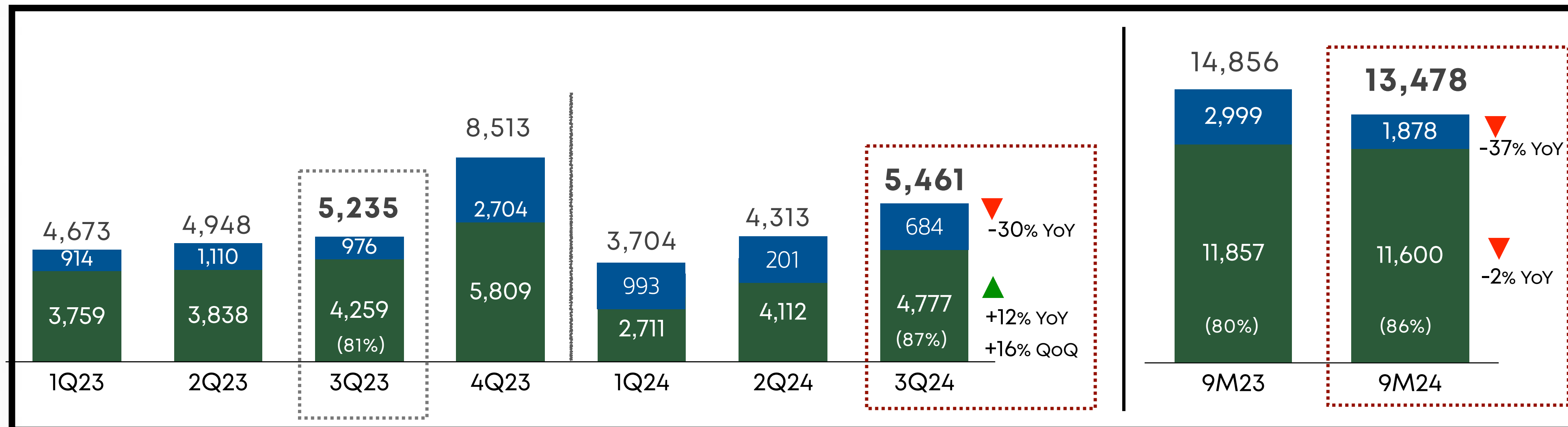
▲ +4% YoY

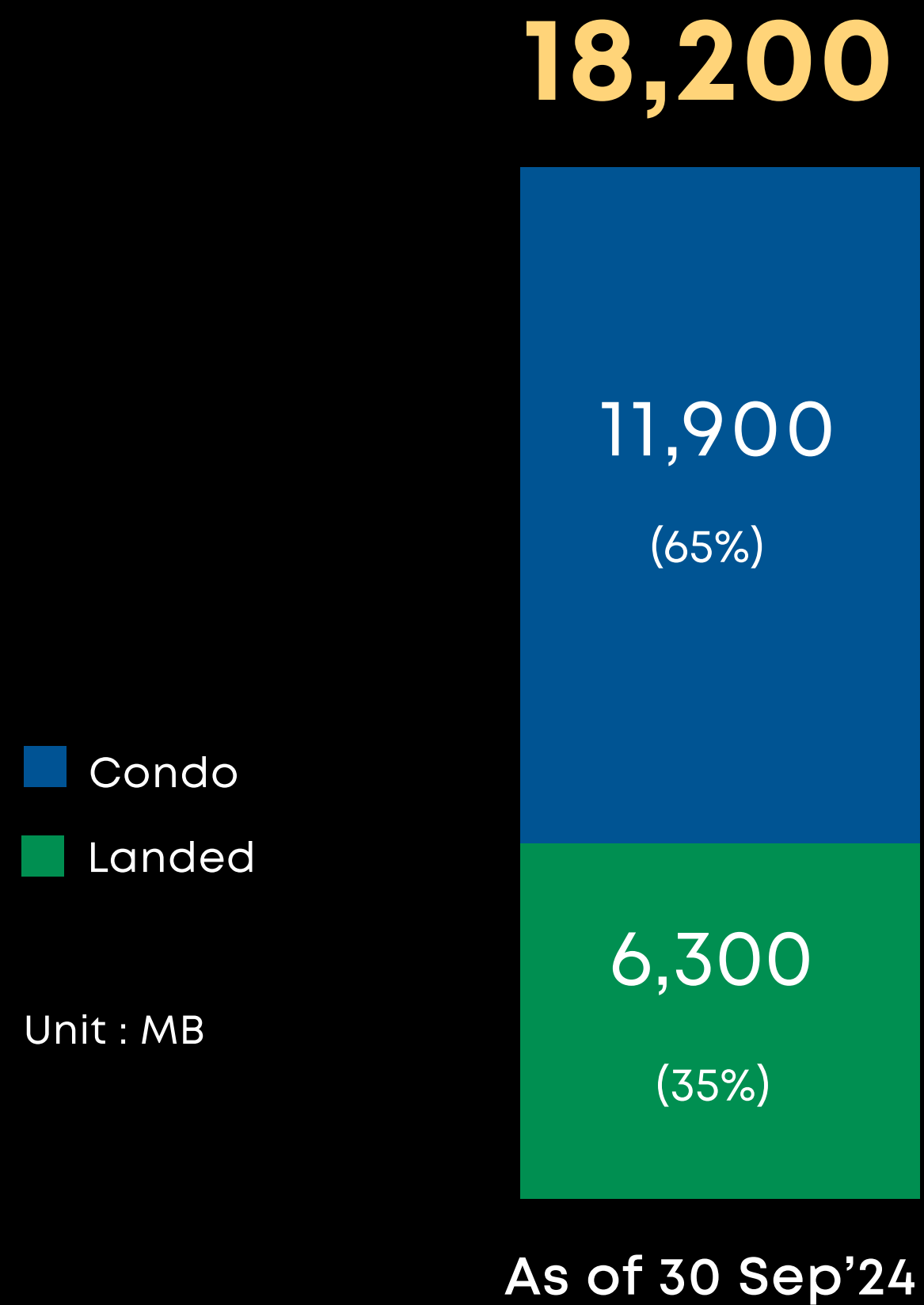
▲ +27% QoQ

9M24

13,478

▼ -9% YoY

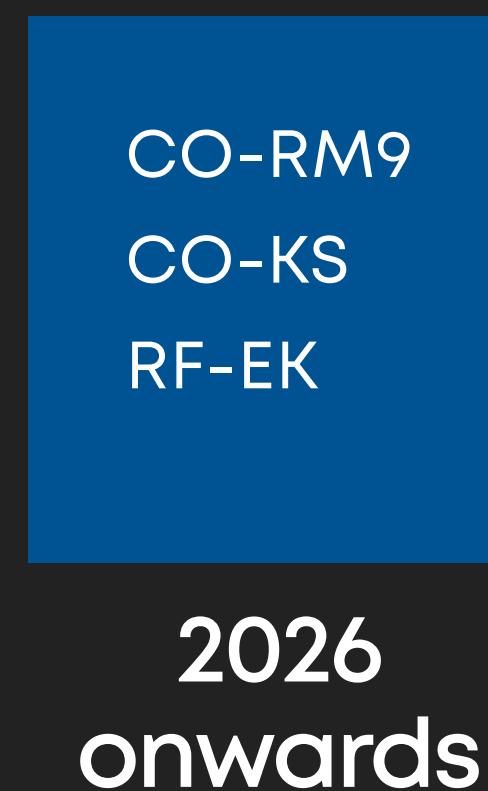




60%
Ready to move



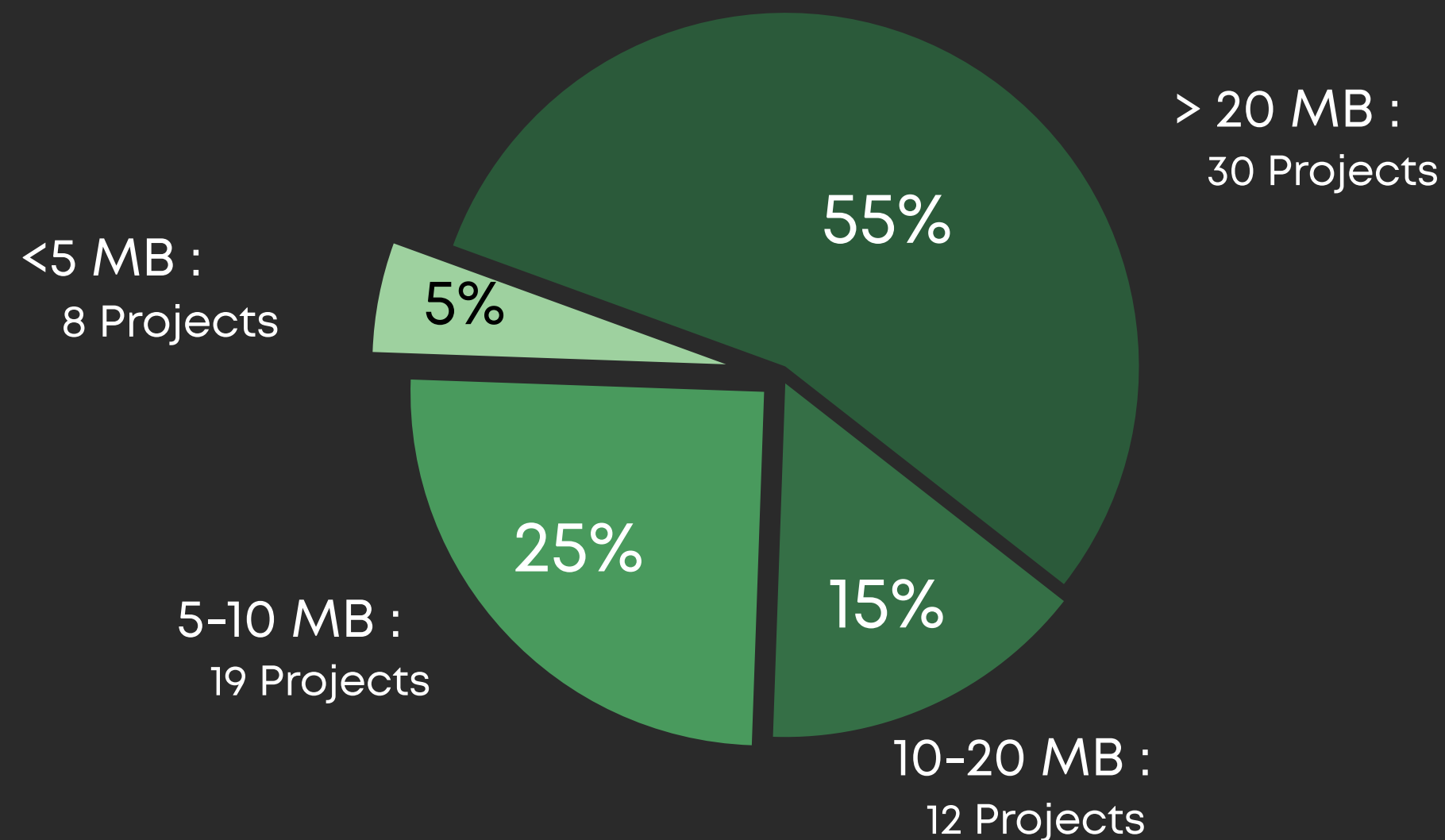
40%



77 Projects remaining : 69,100 MB

85% Landed

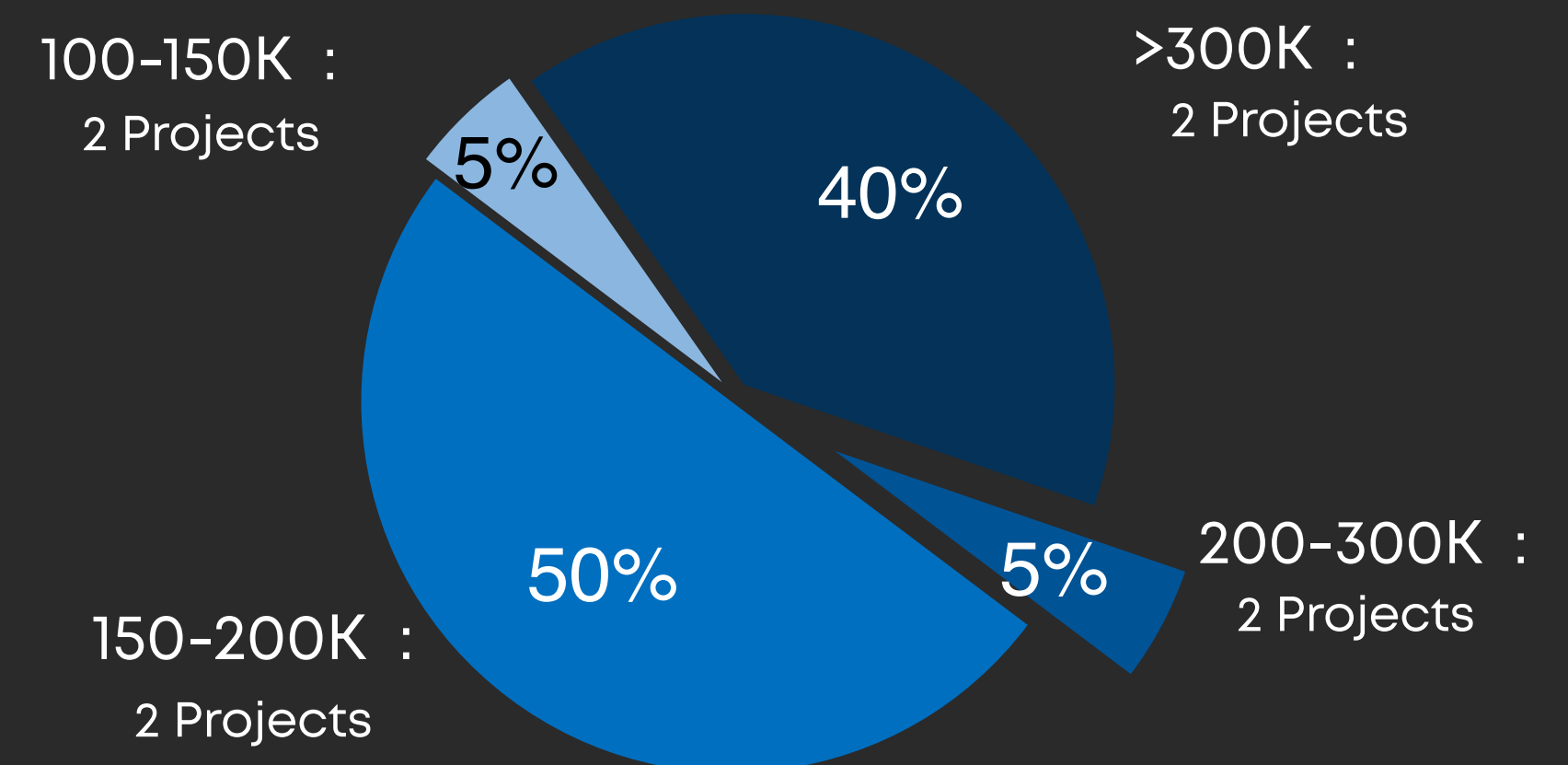
69 Landed : 59,800 MB



Segment >10 MB = 70%

15% Condo

8 Condo : 9,300 MB



Segment >200K / sq.m = 45%

SC ASSET

ENGINE II

Recurring Income Business

6 Office Buildings, total rentable area **119,568 sq.m** , overall occupancy **95%**



: Shinawatra Tower 1
21,508 sq.m : occupancy **99%**

: Shinawatra Tower 2
16,687 sq.m : occupancy **99%**

: Shinawatra Tower 3
54,313 sq.m : occupancy **91%**

: SC Tower
12,250 sq.m : occupancy **90%**

Revenue from Rental, Consulting & management services

3Q24

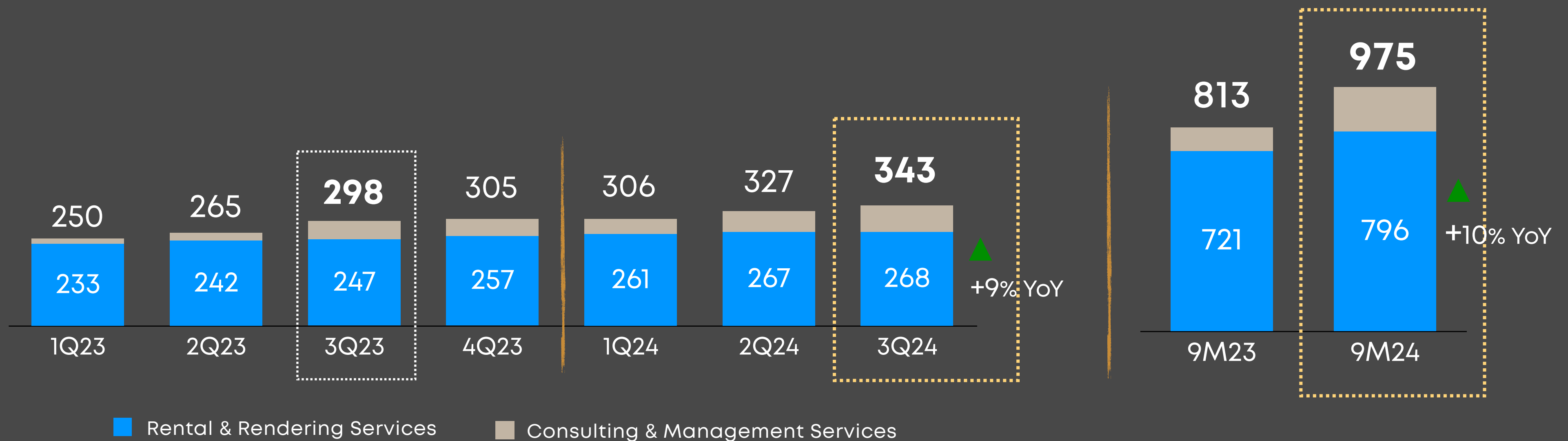
343

▲ +15% YoY
▲ + 5% QoQ

9M24

975

▲ +20% YoY





WAREHOUSE

Total NLA : 200,000 sq.m

Nakonsawan
: 16K sq.m.

Occupancy **100%**



Bangna km 23
: 17K sq.m.

Construction **100%**



Bangna km 20
: 77K sq.m. (phase 1)

Operate : 1Q25



Laem Chabang
: 46K sq.m.

Operate : 1Q25



New #5 Warehouse
Amata Chonburi
: 37K sq.m
Operate : 2H25



HOTEL

Total : 545 Keys

YANH
RATCHAWAT



Occupancy **83%**

KROMO CURIO
COLLECTION
by Hilton

Sukhumvit 29



Operate : 2Q25

The Standard

Pattaya, Na Jomtien



Operate : 2Q25

Boston



APARTMENT IN THE US

Cumulative Investment
US\$ **75** mil (Total US\$ 100 mil)



4 Buildings total Occupancy **95%**

Under
Renovation

Operate : 2H25

SC ASSET

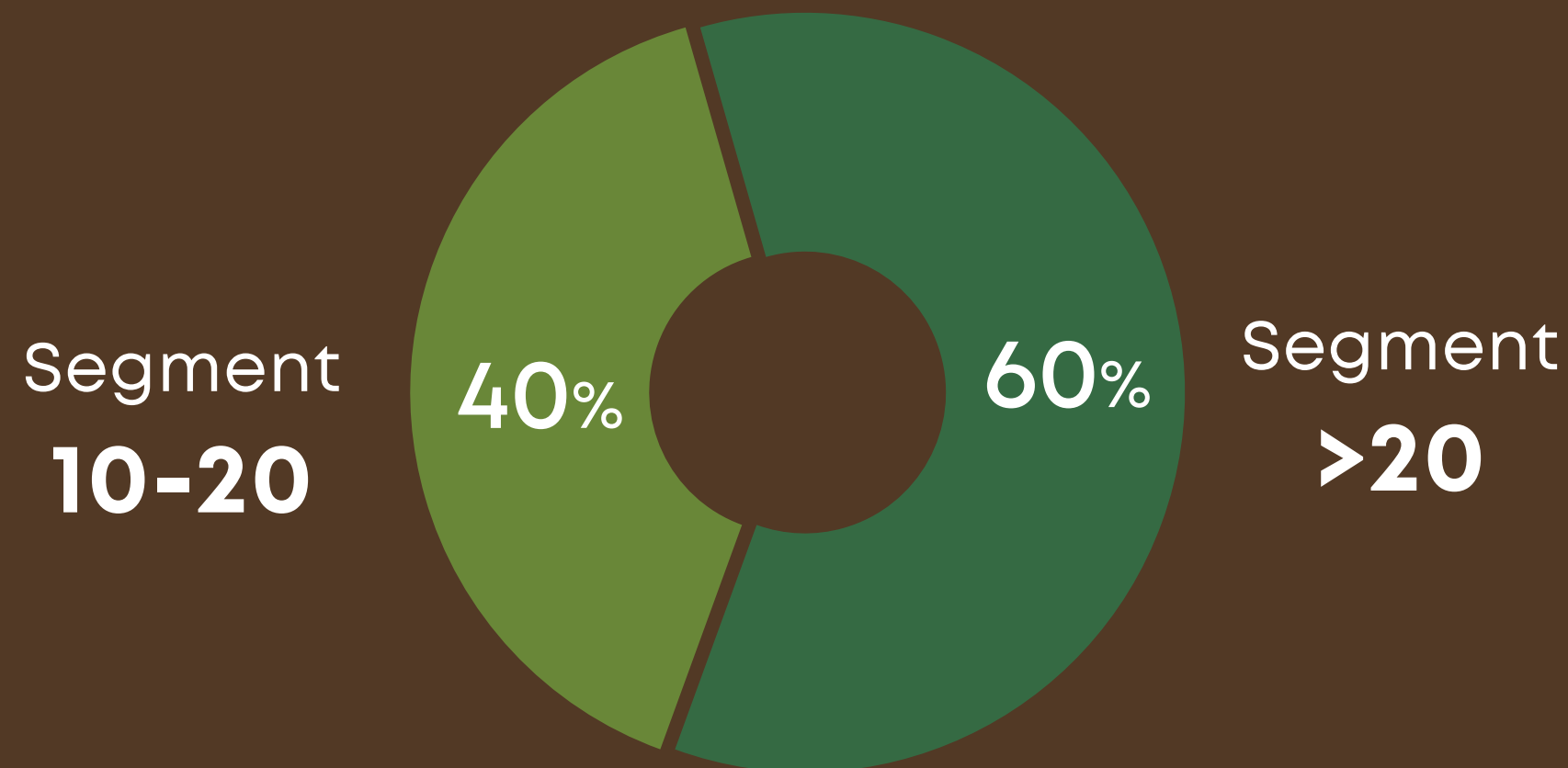
SC OUTLOOK

4Q24 **OUTLOOK**

Achieve Both revenue and presale targets



Landed Projects launch
5,300 MB



Condos ready to transfer

Reference
SATHORN - WONGWIANYAI

SCOPE
THONGLOR



New Joint-Venture Condos

with partner,

Tokyo Tatemono Thailand



51%

49%

: Reference Ekkamai

: Reference Kaset District

4Q24 NEW PROJECT LAUNCH

Bangkok Boulevard Bangna km.12

68 Unit
 980 MB
 Starts 10 MB

Launch date : Nov'24



Grand Bangkok Boulevard Suksawat - Rama 3

46 Unit
 2,400 MB
 Starts 40 - 70 MB

Launch date : Dec'24



Bangkok Boulevard Rama 2

51 Unit
 1,000 MB
 Starts 16.9 - 25 MB

Launch date : Nov'24



Bangkok Boulevard Signature Rama 2

30 Unit
 900 MB
 Starts 25 - 35 MB

Launch date : Dec'24



Condo Update



Condos ready to transfer

SCOPE
THONGLOR

18 unit : 2,800 MB



Plan transfer
Dec'24



Reference
SATHORN - WONGWIANYAI

792 unit : 4,000 MB

Start transfer
Nov'24

Total Projects for Sale in 4Q24

81 Projects: 74,400 MB

ONGOING
PROJECTS
as of 30 Sep 2024
77
TOTAL VALUE
69,100 MB

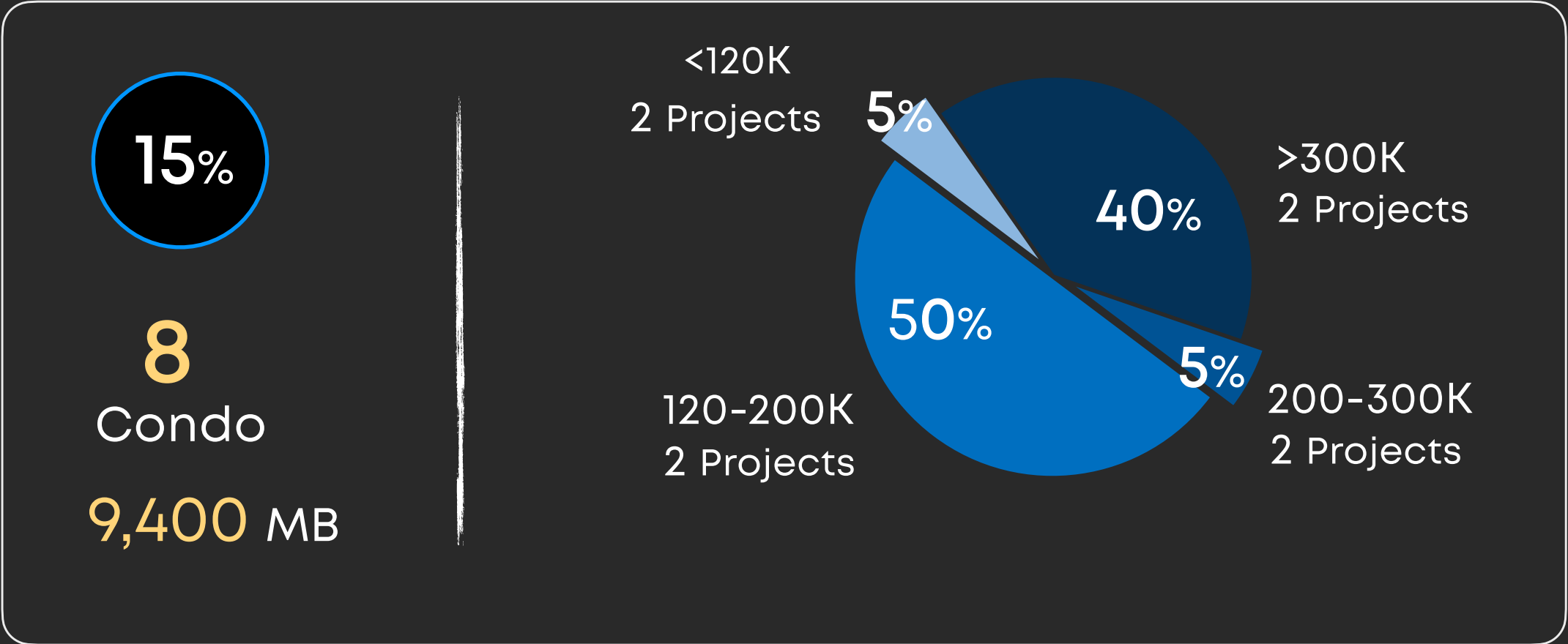
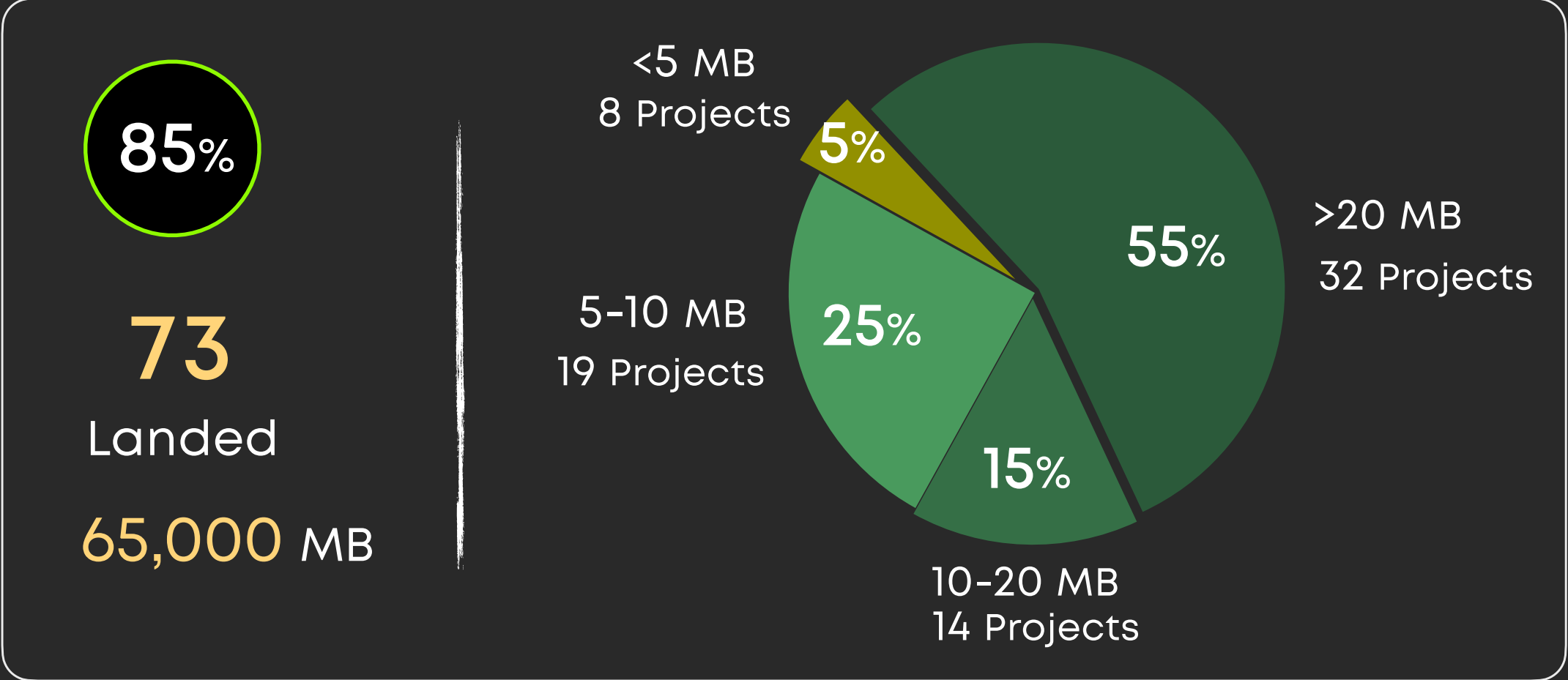
+ **=**

NEW 4Q24
PROJECTS
4
TOTAL VALUE
5,300 MB

TOTAL
in 4Q24

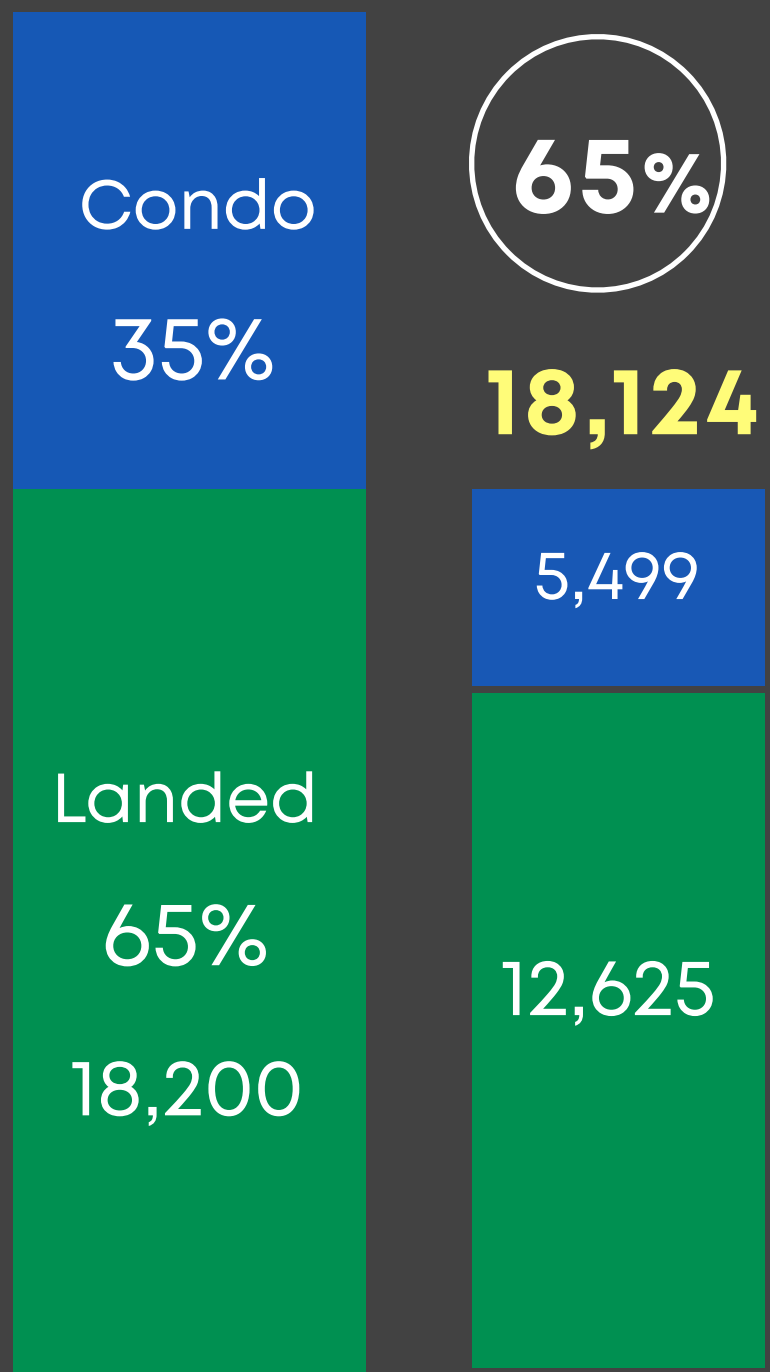
81

TOTAL VALUE
74,400



2024 TARGET

Presales
28,000



Y2024

Actual
9M24

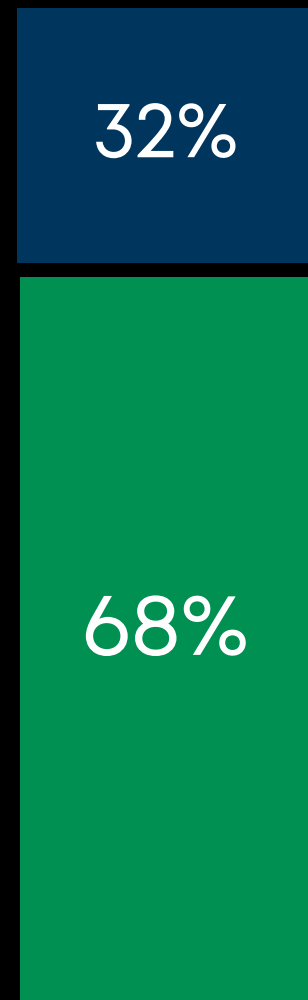
35%



4Q24

81%

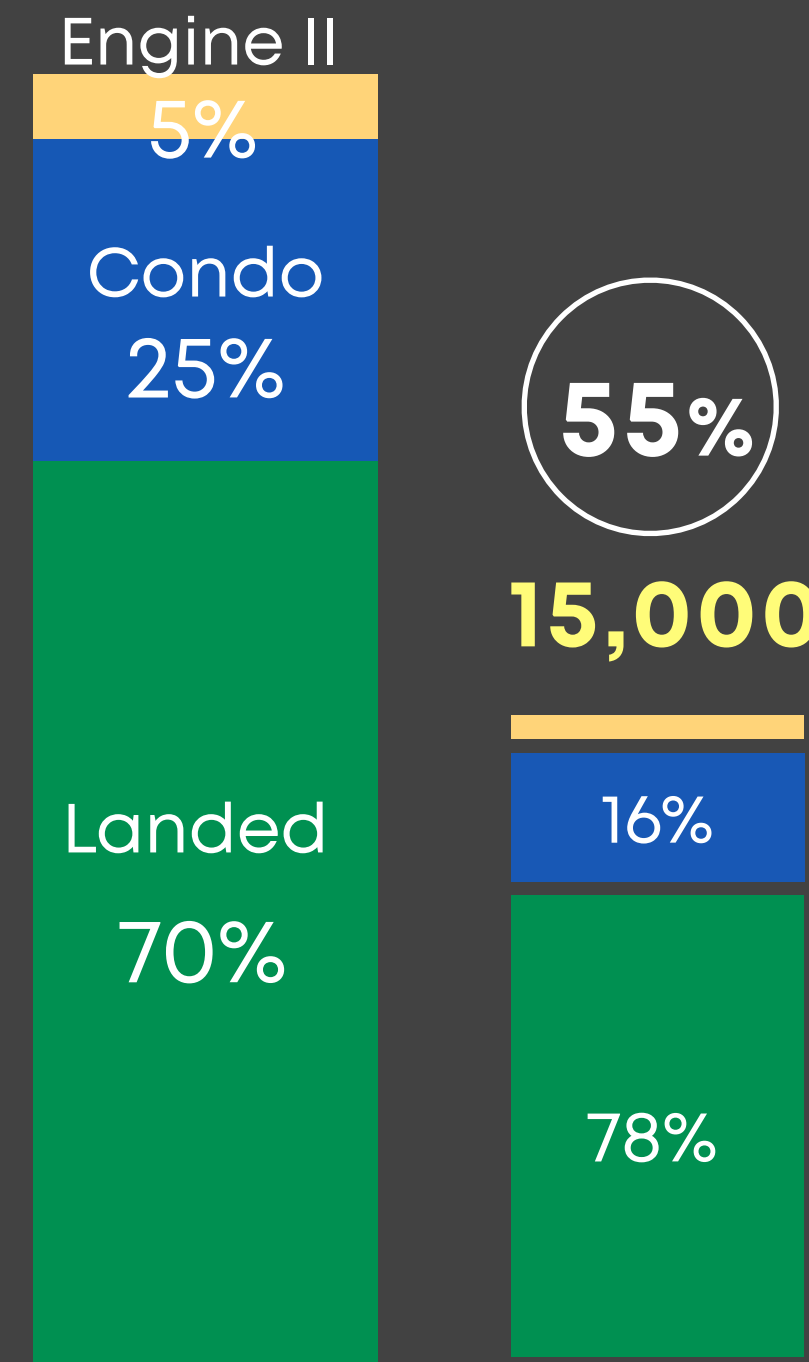
22,800



YTD

20Nov'24

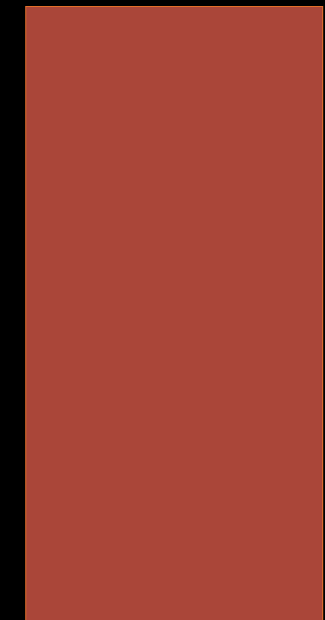
Portfolio Revenues*
26,500



Y2024

Actual
9M24

45%



4Q24



Q&A

THANK YOU

FURTHER MORE INFORMATION, PLEASE VISIT WWW.SCASSET.COM OR CONTACT IR E-MAIL : IR@SCASSET.COM TEL : 662-949-2344, 662-949-2969

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