

# 2Q24 & 1H24 **OPPORTUNITY DAY**

## SC ASSET CORPORATION PLC.

27 August 2024

Attapol Sariddipuntawat Chief Corporate Officer

Namtip Promchua Chief Financial Officer



## SC PERFORMANCE

2Q24 & 1H24

### SC Performance Summary

2Q24

### **OPERATING REVENUES**

4,640 Million Baht

### **NET PROFIT**

531 Million Baht

Net Profit Margin (%) 10.8%

8,650

**NET PROFIT** 

Net Profit Margin (%) 8.0%

2Q24 : Presale = <u>5,679</u> MB Launched = 7 Landed / 13,600 MB

THE EVOLUTION



### 1H24

### **OPERATING REVENUES**

Million Baht

714 Million Baht

### **TOTAL PRESALES**

11,639

Million Baht

### **NEW PROJECT LAUNCH**

Landed Projects



Total Values 18,450

Million Baht



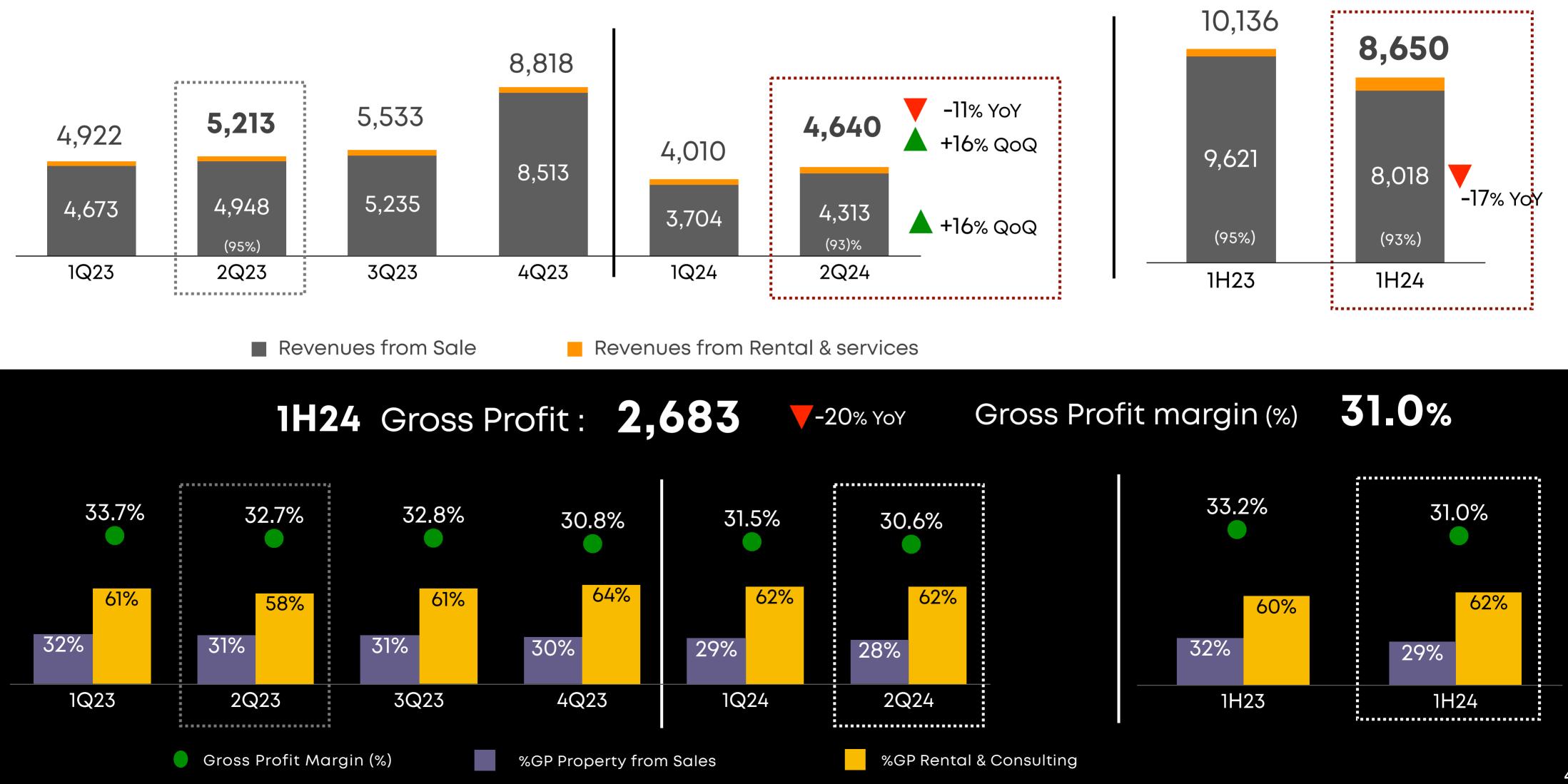
### Performance <u>1H24 & 2Q24</u>

EVOLUTION

H

2024

#### Unit : MB

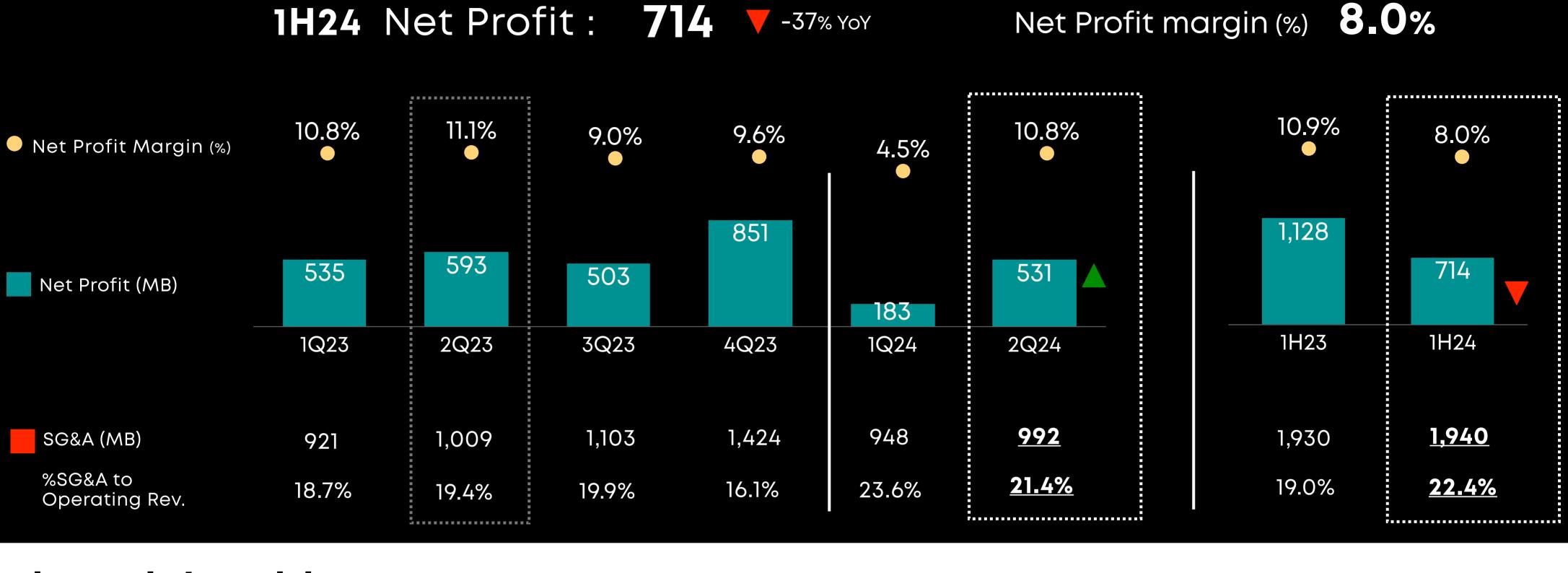




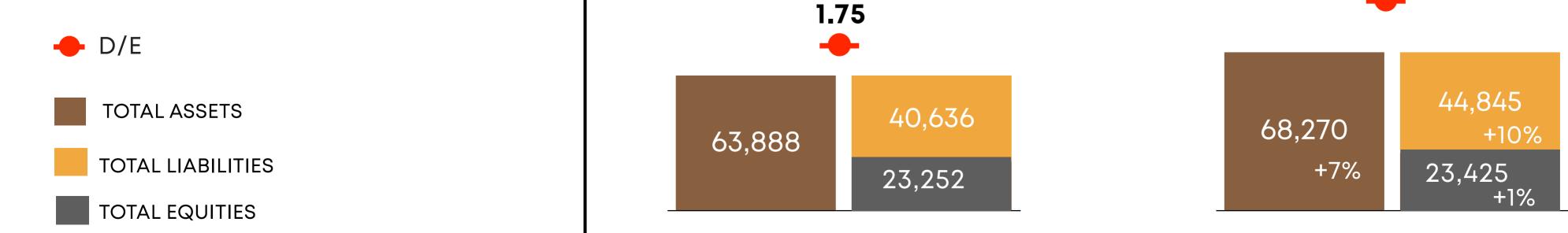


### Performance <u>1H24 & 2Q24</u>





### **Financial Position**



2033





as of 30 JUN 2024



### **ENGINE I**

### Property Development for Sales

### ENGINEI: 9 New Projects launched in 1H24 : 18,450 MB

THE EVOLUTION

# 1H24 9 New Landed 18,450 MB



Grand Bangkok Boulev Bangna Km.15

73 Units 3,000 MB

Grand Bangkok Bouleve Petchkasem - Kanchana

62 Units 2,550 MB

Grand Bangkok Boulevo Pinklao - Borom

41Units 1,800 MB

Bangkok Boulevard Sigi Bangkhae

61 Units 1,860 MB

Bangkok Boulevard Sig Ramintra - Phraya Suren

101 Units 2,840 MB



vard	Bangkok Boulevard Signature Chaengwattana - Ratchaphruek 60 Units 1,860 MB
ard	VENUE ID Pinklao - Kanchana 85 Units 920 MB
ard	PAVE Kanchana - Ratchaphruek 319 Units 2,270 MB
nature	NEW BRAND
nature	VENUE PORTRAIT Westgate 167 Units 1,350 MB

### ENGINEI: 3 Projects closed 1H24

#### Bangkok Boulevard Rama 5

#### 188 Units 2,162 MB

#### Venue ID Rama 5

66 Units 508 MB



Data as of 30 June 2024



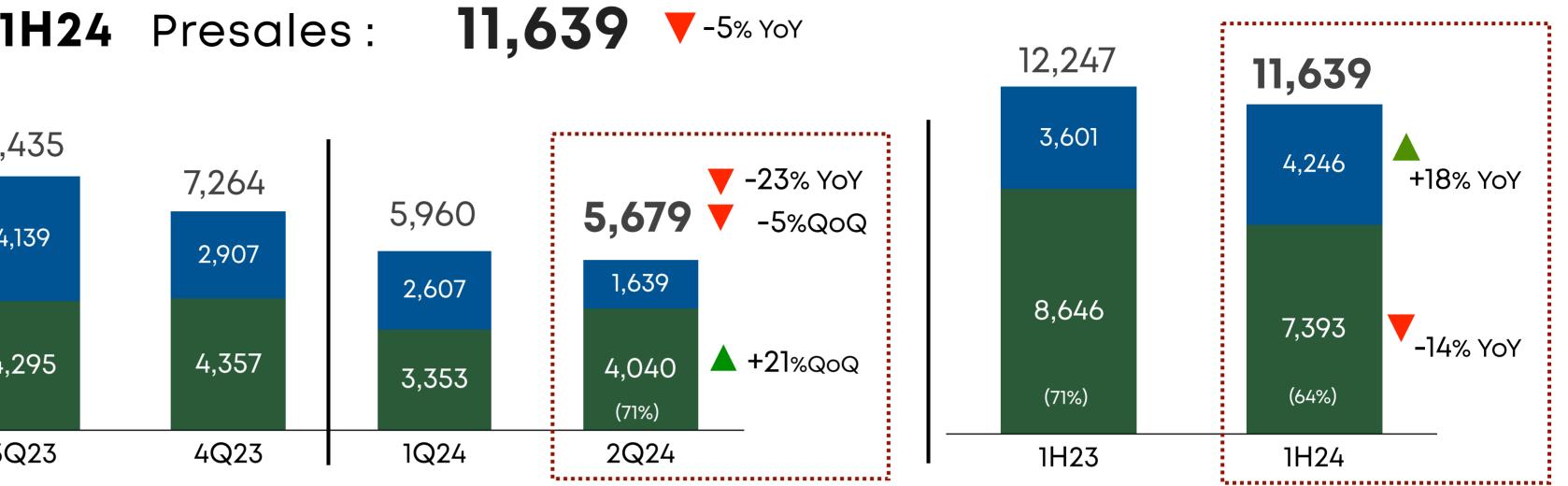
#### VERVE Saimai - Phaholyothin

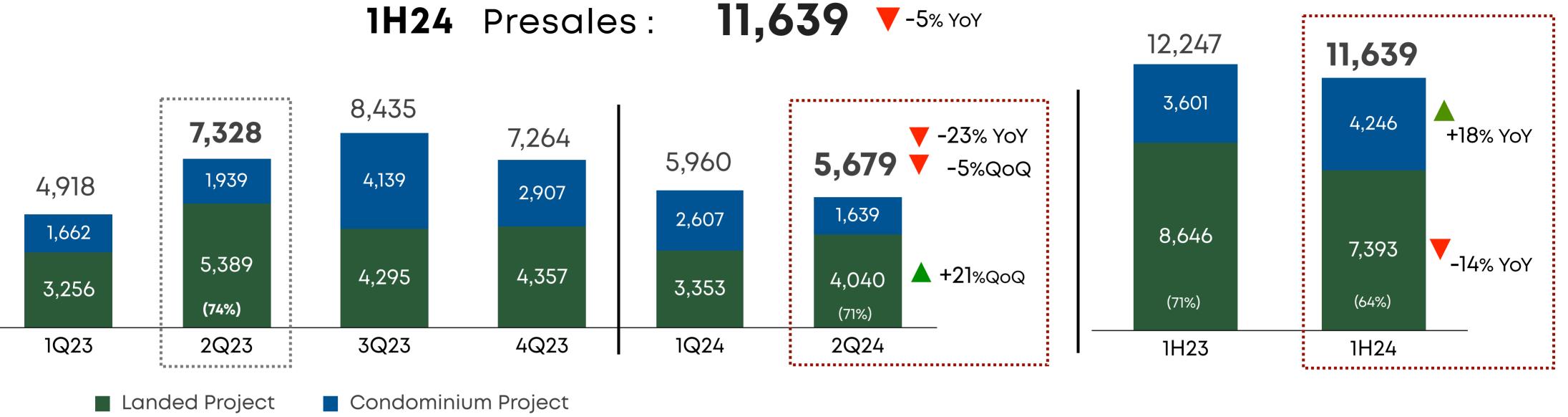
125 Units 482 MB

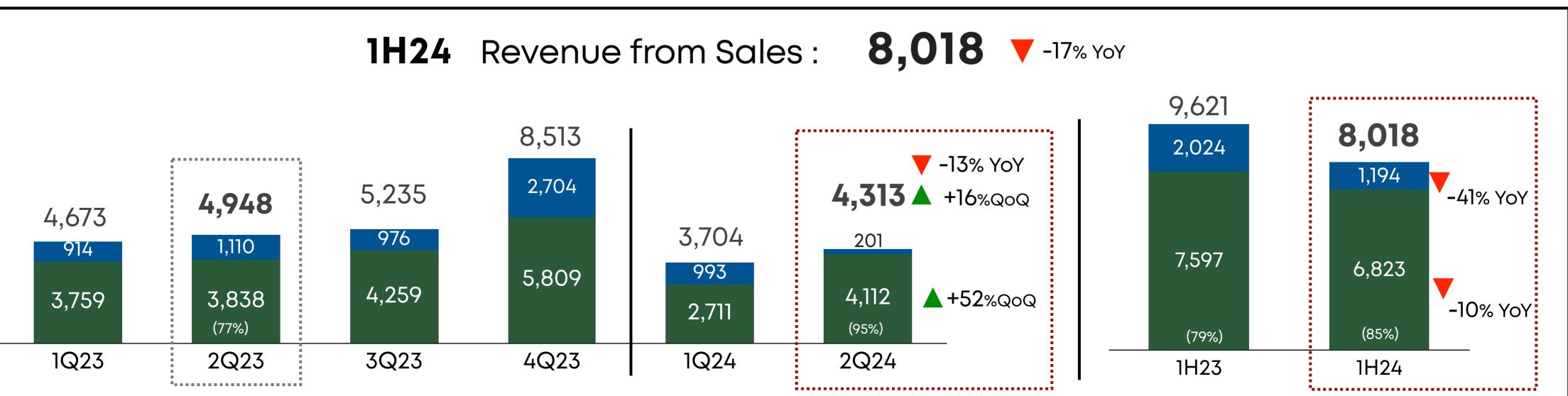




### ENGINEI: Presales and Revenue from Sales







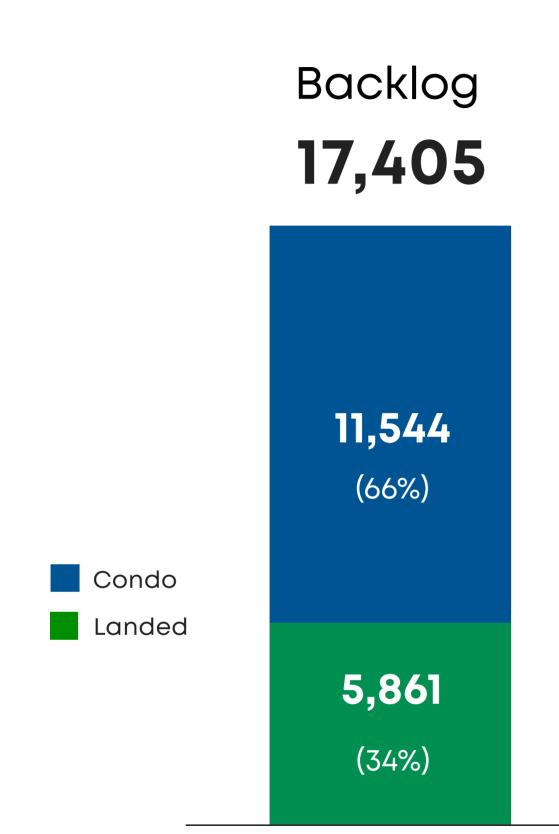
OLUTION 2 H

2024



9

#### Backlog as of 30 June 2024



as of 30 Jun 2024



<u>Y2024</u>

Unit : MB



#### RF-WY SCOPE -TL RTM Condo

Landed

### CO-RM9 CO-KS RF-WY SCOPE -TL

#### Y2025 onwards



\*Ind Backlog from JV



## ENGINE II

## RECURRING INCOME

### ENGINE II : Recurring Income



#### 6 Office Buildings comprised the total rentable space of <u>119,568</u> sq.m with overall occupancy <u>94</u>%



### **1H24** Revenue from rental & Services : **632 +**23% YoY





### **Office Building**

### ENGINE II : Recurring Income

### Services Apartment in the US

#### **Cumulative Investment**

as of 30 Jun'24 US\$ 68 mil (Total US\$ 100 mil)

#### **3 Services Apartment**

Total Occupancy : 95%

- : North End Residence
- : Salem Residence
- : SC Temple Place

#### **Property #4**

SC Tremont Street

under renovation

Complete in Jul'25

#### **PRM Fund V**

Total Commitment : US\$ 7.5 mil

Investment **paid 70%** 

#### **Hotel Business**

#### **YANH Ratchawat**

Midscale segment

Total Occupancy : 83%

#### **KROMO CURIO COLLECTION**

Sukhumvit 29

Upper upscale

segment

306 Keys

#### **THE STANDARD**

Pattaya Na Jomtien

Upper upscale

segment

161 Keys

Start operate in 1Q'25

EVOLUTION H

2024

Data as of 30 June 2024



#### Warehouse

Start operate in 1Q'25

#### Nakonsawan

NLA: 16,000 Sq.m. / Built-to-Suit

Total Occupancy : 100%

#### Bangna KM.23

Soi Wat Bua Roi

NLA : 17,000 Sq.m

Ready-Built

Start operate in 4Q'24

#### Bangna KM.20

Bangna-Trad km.20

NLA 80,000 Sq.m Ready-Built/Built to Suit

#### Laem Chabang

Chonburi

NLA : 47,000 Sq.m Ready-Built

Start operate in 1Q'25



# SC OUTLOOK

2H24

### **2H24 DIRECTION**

- Achieve revenue and presale targets
- Manage investment :D/E ratio 31 Dec 2024 ~1.80x

### **ENGINE I**

• 8 New Projects launch in 2H24 : 13,000 mb



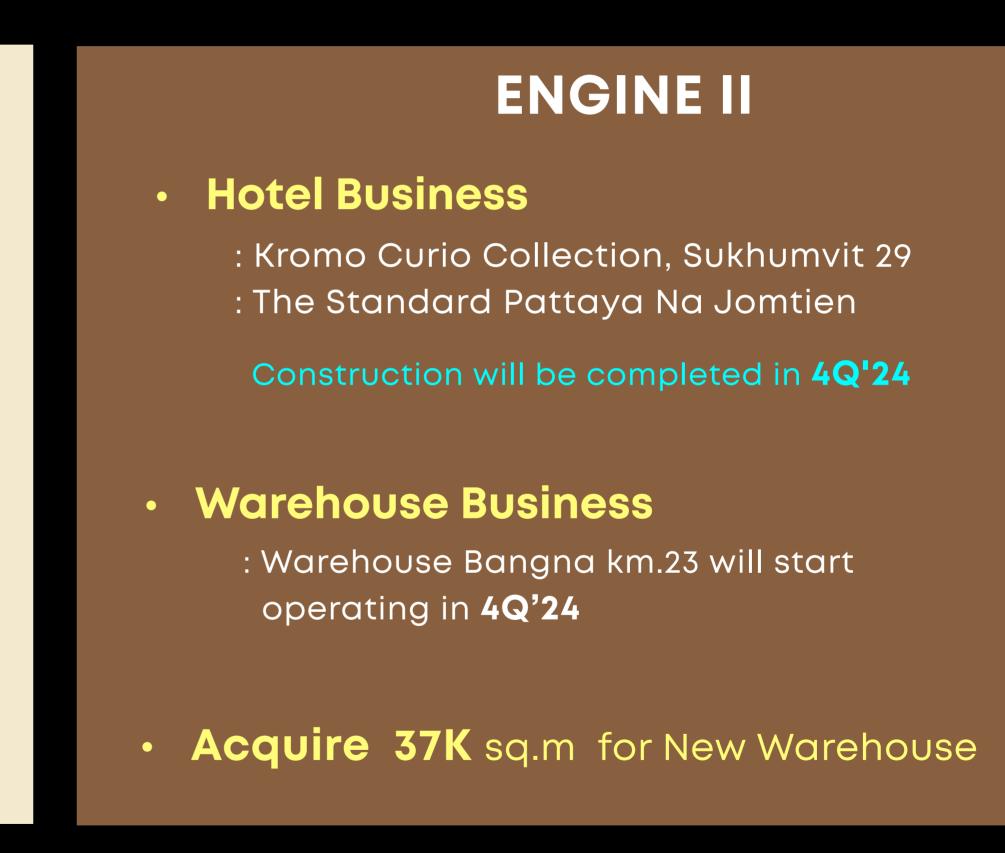
New Luxury Brand : Connoisseur

- 2 Condo will be ready for transfer in 4Q'24
  - : Reference Sathorn Wong Wien Yai
  - : SCOPE Thong Lor
- Condo : 28 Chidlom sold out

- Interim Dividend payment 0.05 Baht/share (XD: 27 Aug'24, Payment date: 9 Sep'24)



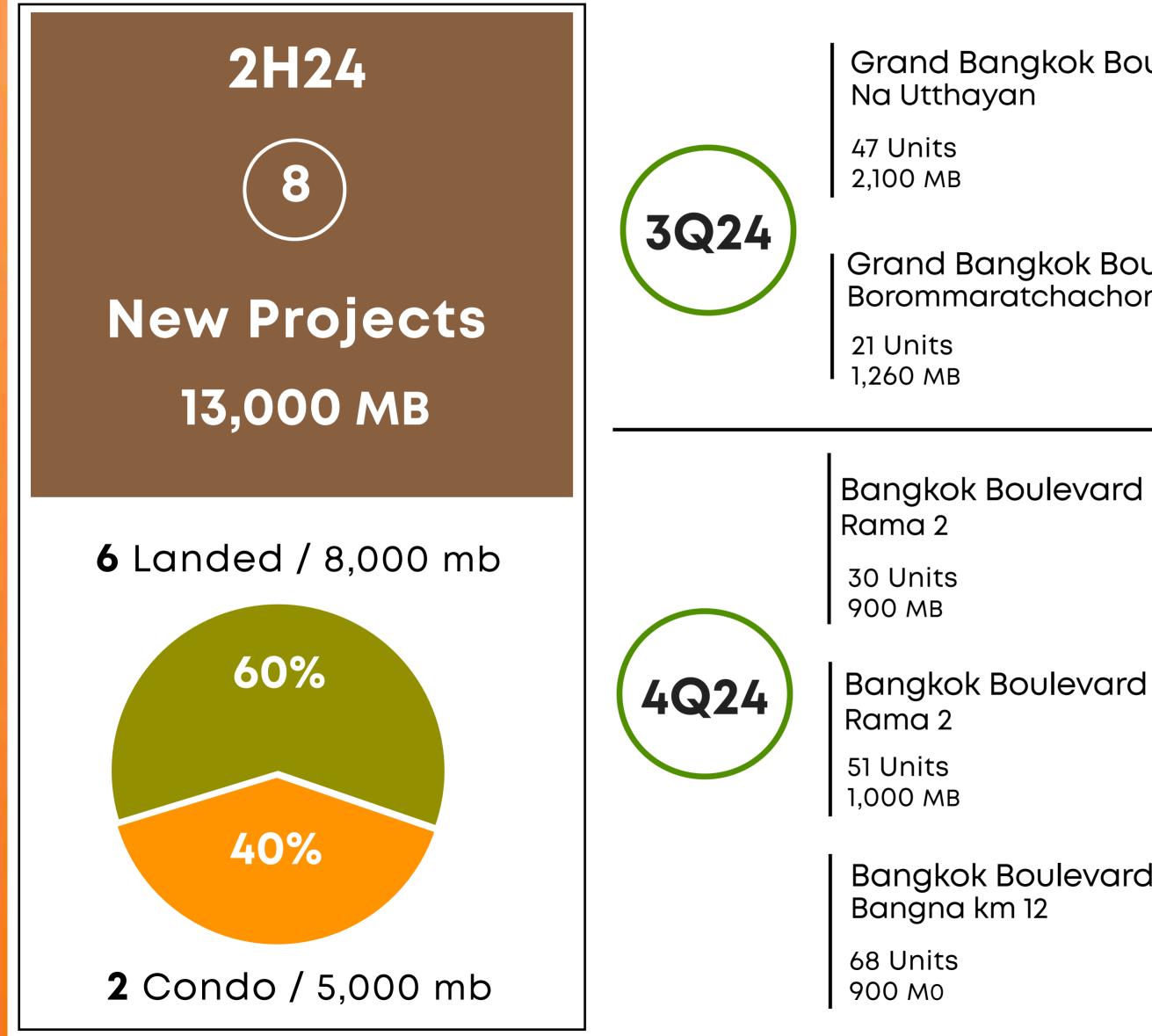
# 2024 ~1.80x



### ENGINEI: 8 New Projects launched in 2H24 : 13,000 MB

THE EVOLUTION

2024







Grand Bangkok Boulevard

Grand Bangkok Boulevard Borommaratchachonnani

**NEW BRAND** 

**ONE OF A KIND** 

The newest urban luxury

CONNOISSEUR Patthanakarn 32

20 Units 1,760 MB

Bangkok Boulevard Signature

Bangkok Boulevard

### 2 Condominium

REFERENCE Ekkamai

396 Units 3,000 MB

REFERENCE Kaset

387 Units 2,000 MB

### **Total Projects for Sale in 2H'24**

### 81 PROJECTS FOR SALES IN 2H'24 : 80,400 MB

ONGOING PROJECTS as of 30 June 2024

13

TOTAL VALUE 67,400 MB





THE EVOLUTION

2033



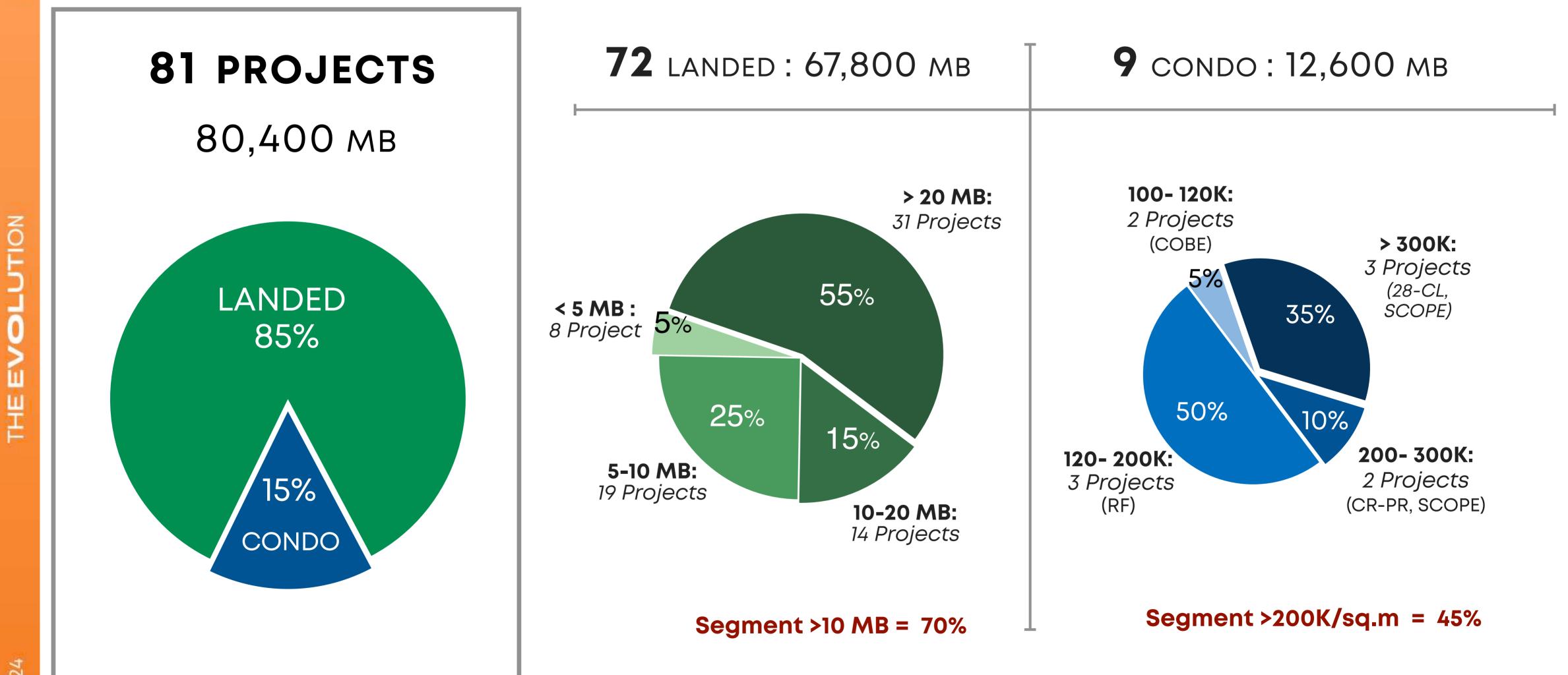




TOTAL **NEW 2H24** in 2024 PROJECTS 81 B TOTAL VALUE TOTAL VALUE 13,000 MB 80,400 MB 72 🚔 9



### **Total Projects for Sale in 2H'24**





### NEW LUXURY BRAND

OLUTION

HH

## NEW PROJECT : ONE OF A KIND



#### CONNOISSEUR

### THE NEWEST URBAN LUXURY COLLECTION

BY SC ASSET

Starts 80 MB.





### **CONDOMINIUM PROJECT**

2024





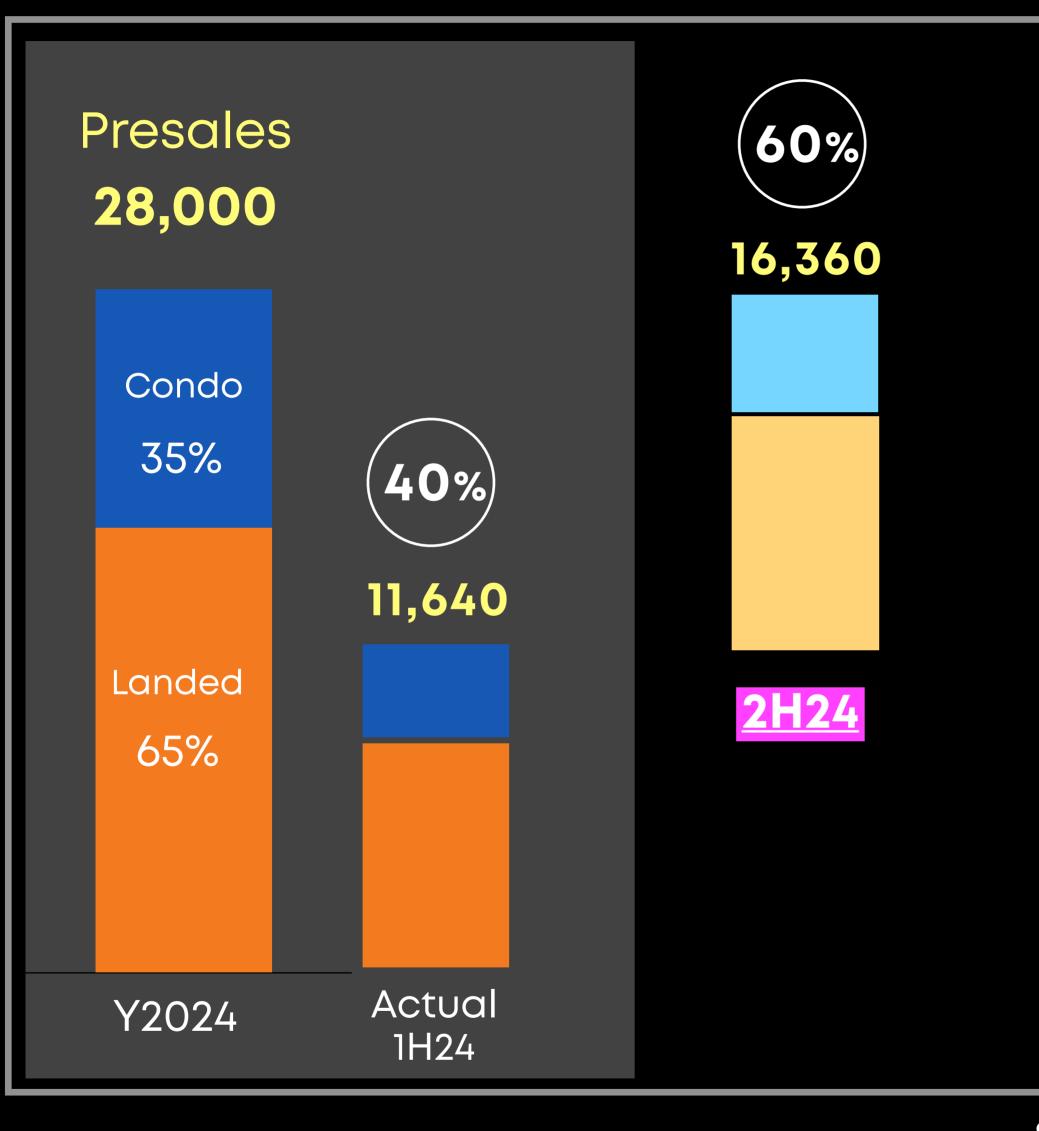
# 2 Condominium to be Transferred in 4Q'24

# SCOPE THONGLOR

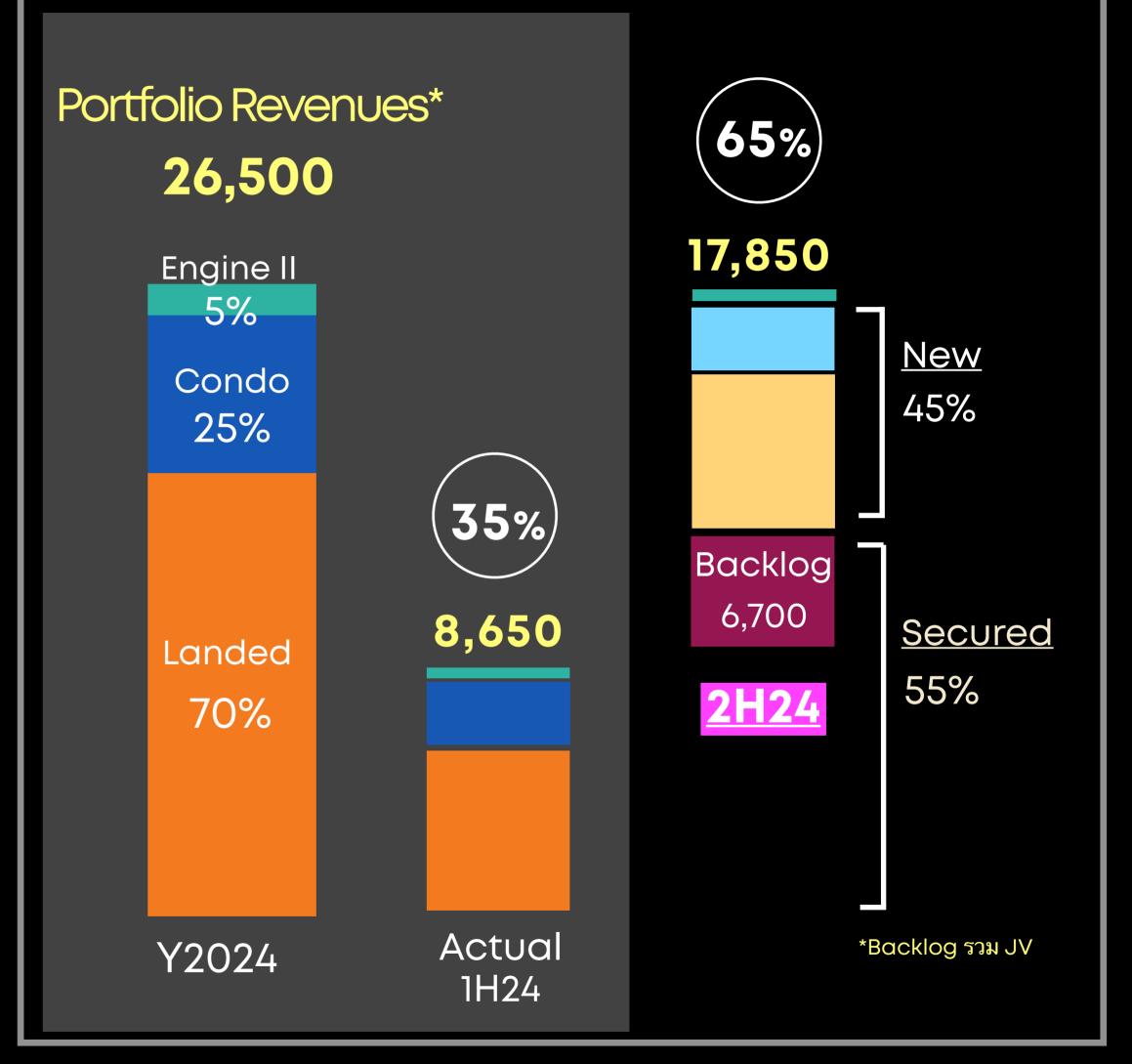


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## **TARGET 2024**









# Q&A

## **THANK YOU**

FURTHER MORE INFORMATION, PLEASE VISIT WWW.SCASSET.COM OR CONTACT IR E-MAIL : IR@SCASSET.COM TEL : 662-949-2344, 662-949-2969 "SOME STATEMENTS MADE IN THIS PRESENTATION ARE FORWARD-LOOKING STATEMENTS, WHICH ARE SUBJECT TO VARIOUS RISKS AND UNCERTAINTIES. THESE INCLUDE STATEMENTS WITH RESPECT TO OUR CORPORATE PLANS, STRATEGIES AND BELIEFS AND OTHER STATEMENTS THAT ARE NOT HISTORICAL FACTS. THESE STATEMENTS CAN BE IDENTIFIED BY THE USE OF FORWARD-LOOKING TERMINOLOGY SUCH AS "MAY", "WILL", "EXPECT", "ANTICIPATE", "INTEND", "ESTIMATE", "CONTINUES", "PLAN", OR OTHER SIMILAR WORDS. THE STATEMENTS ARE BASED ON OUR MANAGEMENT'S ASSUMPTIONS AND BELIEFS IN LIGHT OF THE INFORMATION CURRENTLY AVAILABLE TO US. THESE ASSUMPTIONS INVOLVE RISKS AND UNCERTAINTIES WHICH MAY CAUSE THE ACTUAL RESULTS, PERFORMANCE OR ACHIEVEMENTS TO BE MATERIALLY DIFFERENT FROM ANY FUTURE RESULTS, PERFORMANCE OR ACHIEVEMENTS EXPRESSED OR IMPLIED BY SUCH FORWARD-LOOKING STATEMENTS"

