

AMATA Corporation Public Company Limited

Financial Performance Result for the period ended September 30, 2024


AMATA
SMART CITY



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1 Activities Highlight

2 Company Overview

3 9M-2024 Performance

4 Sustainability Development

Industrial Estate Expansion – Amata City Rayong 2 (Nong Lalok)



Project: Amata City Rayong 2 (Nong Lalok)

Total Area: 2.48 sq.km. or 1,547 Rai

Sellable: Approximately 75% from the total area

Location: Nong Lalok subdistrict, Rayong province

- 157km from Bangkok
- 76km from Sriracha
- 56km from Pattaya
- 151km from Suvarnabhumi Airport
- 43km from U-Tapao
- 56km from Laem Chabang Sea Port

Industrial Estate Expansion – Amata City Chonburi 2



Project: Amata City Chonburi 2 (Banbueng)

Total Area: 3.54 sq.km. or 2,213 Rai

Sellable: Approximately 75% from the total area

Location: Banbueng district, Chonburi province

- 97km from Bangkok
- 47km from Sriracha
- 69km from Pattaya
- 90km from Suvarnabhumi Airport
- 84km from U-Tapao
- 58km from Laem Chabang Sea Port



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Vision



Creating **Perfect Cities**
Where **Possibilities Happen**

Mission



“All WIN”

Committed to create culture of “All Win” for our stakeholders by expanding new frontiers and exploring innovation to build a Smart City that enriches quality of life.

AMATA Group of Companies

INDUSTRIAL ESTATES



- AMATA CITY CHONBURI
- AMATA CITY RAYONG
- AMATA CITY BIEN HOA
- AMATA CITY LONG THANH
- AMATA CITY HALONG
- YANGON AMATA SMART AND ECO CITY
- AMATA CITY LAO SOLE
- AMATA SMART AND ECO CITY LAO PDR
- AMATA GMS DEVELOPMENT

URBAN DEVELOPMENT

- AMATA SERVICE CITY LONG THANH
- AMATA SERVICE CITY LONG THANH 1
- AMATA SERVICE CITY LONG THANH 2

UTILITIES



- POWER PLANT
- WATER SUPPLY PLANT AND DISTRIBUTION FOR INDUSTRY
- WASTE WATER TREATMENT PLANT
- NATURAL GAS NETWORK AND CONTROL STATION FOR INDUSTRIAL ESTATE
- INDUSTRIAL GAS BUSINESS
- FIBER OPTICS NETWORK
- RENEWABLE ENERGY

SERVICES



- WASTE & INDUSTRIAL WASTE MANAGEMENT
- READY BUILT FACTORY FOR RENT
- SECURITY
- MAINTENANCE FOR OFFICE AND FACTORY
- HOSPITAL
- EDUCATION
- RESIDENTIAL
- COMMERCIAL
- RECREATION
- HOTEL

INVESTMENT



- AMATA ASIA LTD.
- AMATA VN PCL
- AMATA GLOBAL PTE. LTD.
- AMATA ENERGY CO., LTD.
- AMATA ASIA (MYANMAR) LTD.

AMATA CITY CHONBURI



- **Amata Power Plant**
5 blocks : Installed Capacity 675 MW



- **Power Substation of PEA**
3 Substations : 300 MW



- **Natural Gas Supply**
2 OTS : 59,000 cu.m./hour



- **Rental Factories**
Ready Built Facilities up to 5,000 m²



- **Waste Water Treatment Plant**
4 Plants : 50,500 m³



- **Water Supply & Sources**
Total Raw Water Supply: 47.5 million m³



- **Fiber Optic Network**
All area in Amata City Chonburi



- **Data Center Park**
High-Quality Infrastructure Flood Protection



- **Amata Mansion**
5-Floor, Condominium 168 Unit



- **Amata Spring Country Club**
18 holes world class golf club



- **School**
International School G.1-6
Satit Kaset Laboratory G.1-12



- **Thai German Institute** Quality Training Facilities and institute for upgrading of workers' skills



- **Financial Street**
9 Major Banks and leasing companies



- **Amata Vibharam Hospital**
a 200-bed hospital with specialist services



- **Tesco Lotus Plus Mall**
38,000 m² complex with a hyper mart



- **Hotel**
4-star property with 5-star facilities and services



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9M-2024 Performance Summary

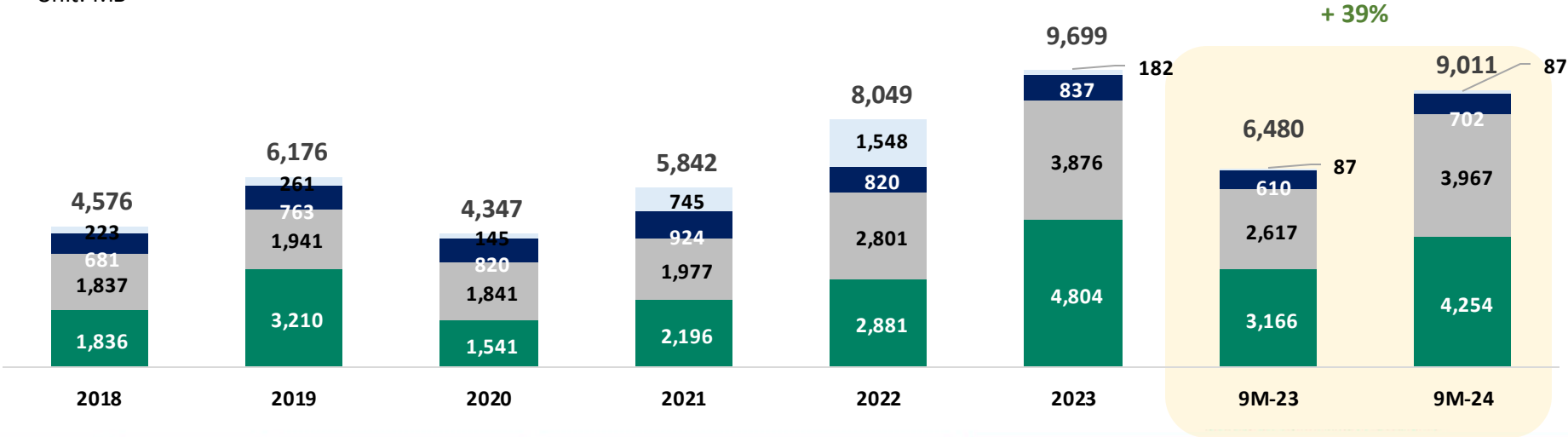
- Total revenue posted at THB 9,011 million, increased 39% (YoY)
- Earnings after MI reported at THB 1,460 million increased 21% (YoY)
- Share profit from investment in associates THB 817 million, rose 14% (YoY)
- Land transferred of 765 Rais with remaining backlog at THB 19,269 million

Evolution of Revenue Growth

Business Segment	9M-23	9M-24	% Change
Land Sales	3,166	4,254	34%
Utilities & Services	2,617	3,967	52%
Rental	610	702	15%
Other Incomes	87	87	1%
Total Revenue	6,480	9,011	39%

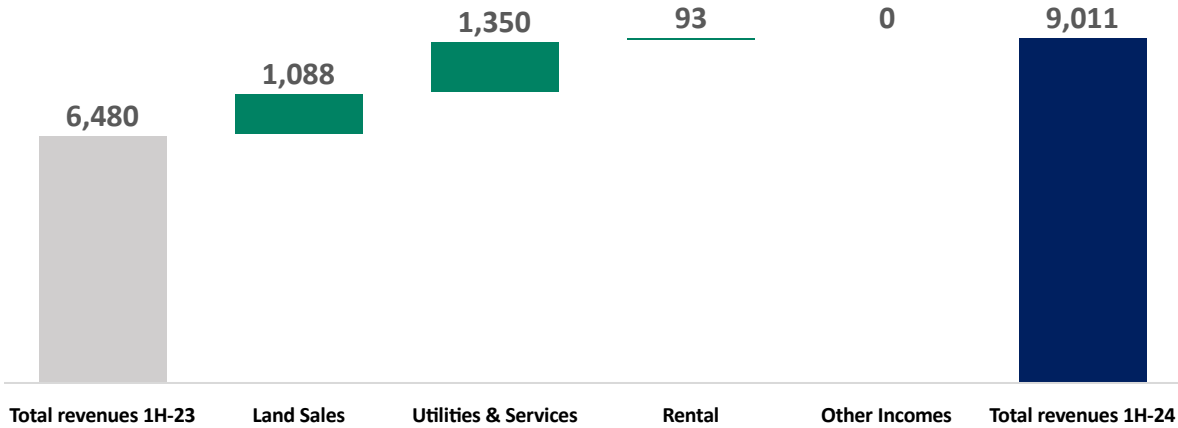
Land Sales Utilities & Services Rental Other Incomes

Unit: MB



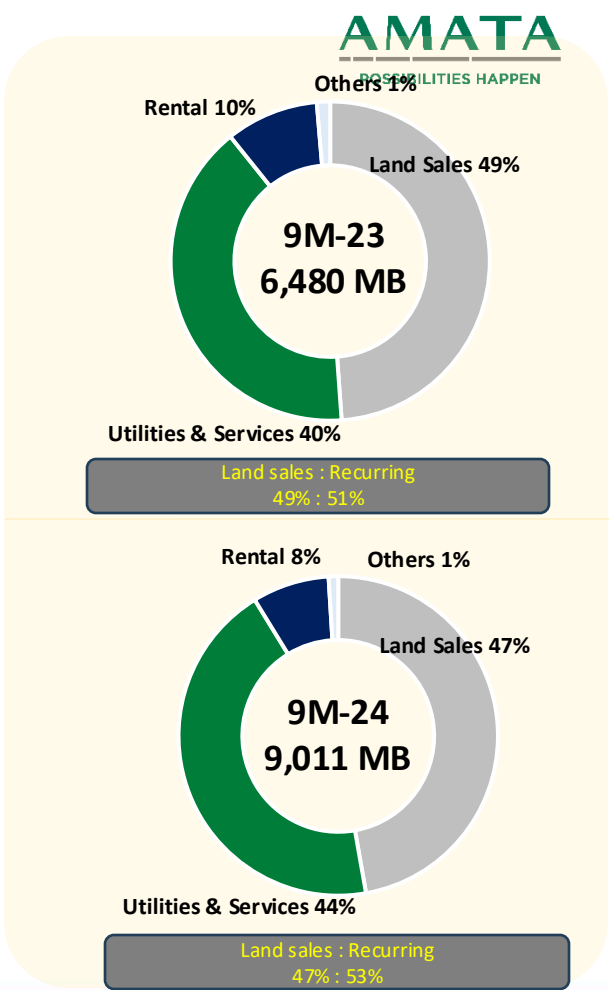
Analysis of Change on Revenue

Unit: MB



Land Transferred (%)	AMATA CITY CHONBURI	AMATA CITY RAYONG	THAI CHINESE RAYONG	AMATA VN
9M-23	21%	42%	-	37%
9M-24	17%	62%	2%	19%

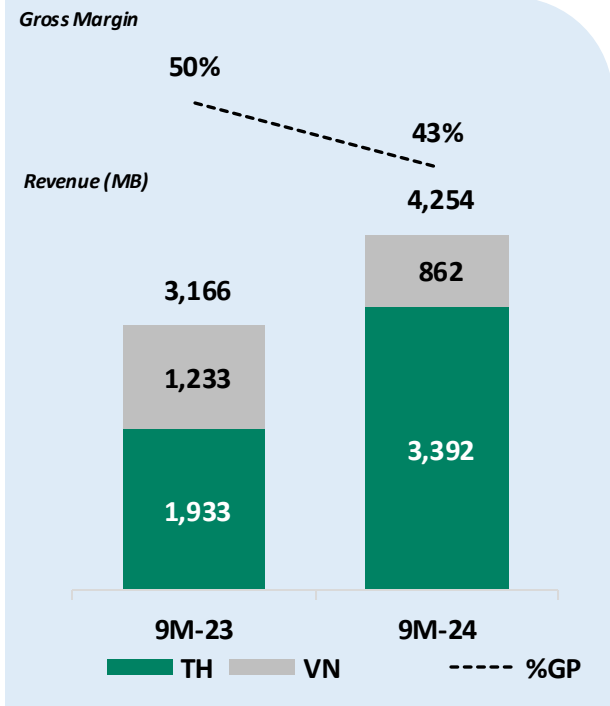
*in terms of rai



Industrial Land Sales

Revenue : **4,254 MB**

GPM (%) : **43%**



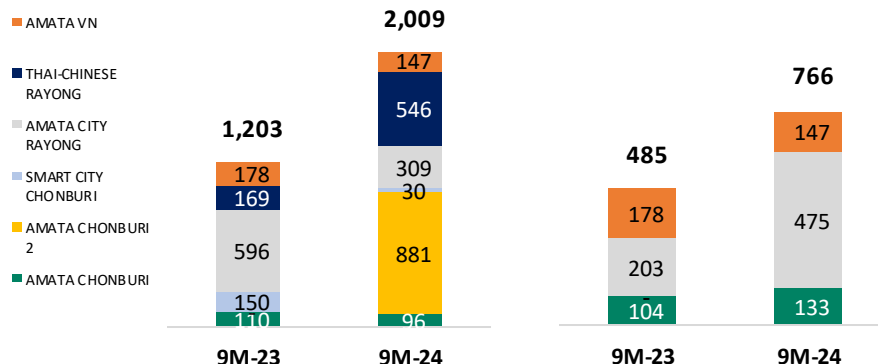
Backlog:
(30 Sep 2024)

19,269 MB

Unit: Rai

Pre-Land Sales
9M-23 vs 9M-24

Land Transfer
9M-23 vs 9M-24



As of Sep 30, 2024

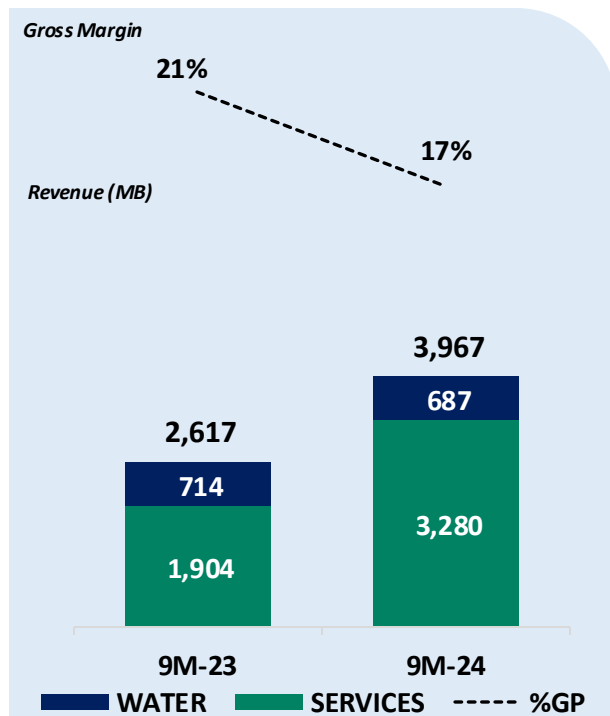
Land Bank (Unit : Rai)	Chonburi	Rayong	Total
Land available for sales	550	1,708	2,258
Raw Land - Awaiting for development	11,262	2,490	13,752
Commercial Area	773	194	967
Grand Total	12,585	4,392	16,977

*Include Chonburi2 and TCR

Utility and Services

Revenue : 3,967 MB

GPM (%) : 17%

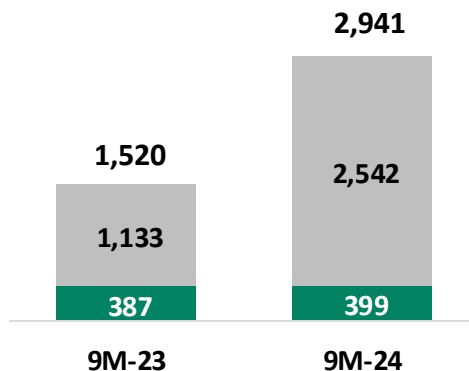


Services Revenue: 2,941 MB

- Services revenue has substantially increased compared to the previous year from the electricity business in Vietnam.

Unit: MB

■ THAILAND ■ VIETNAM

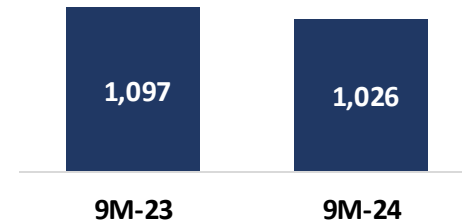


Water Revenue: 1,026 MB

- The water revenue contribution from Thai industrial estates was at THB 1,026 MB, slightly drop from the previous year around 6%.

Unit: MB

■ WATER

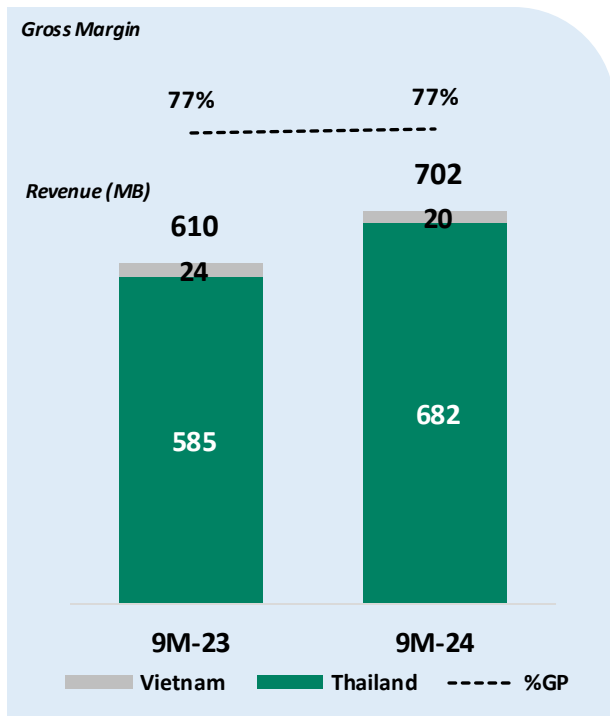


Remark: Water revenue was from Thailand only.

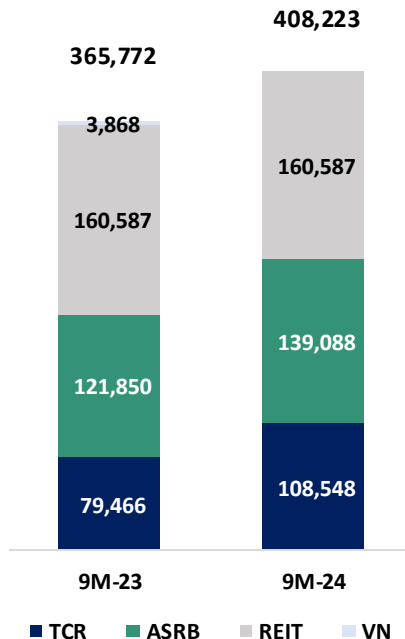
Revenue : 702 MB

GPM (%) : 77%

Ready-Built Factories (Thailand and Vietnam) = 408,223 Sq.m.



RBF Area (Sq.m.)



Location	Occupancy
TH	97%



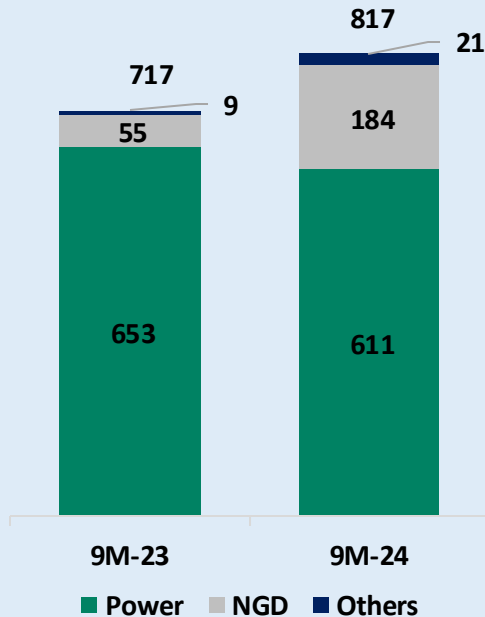
Share of Profit from Investment in Associates

Share Profit : 817 MB

Share Profit growth : 14%

Major contribution from share of profit was from Power Plants Group at 611 MB

Share Profit (MB)



Power plants business (Amata B.Grimm Power) was the major contributor for share of profit from investment at the amount of THB 611 MB or contributed around 75% of the total share profit.

Natural gas supply (Amata NGD) performance was improved compared to last year, which served as the second major contributor at THB 184 million or 23% of the total share profit.

Share of profit contribution percentage (%)

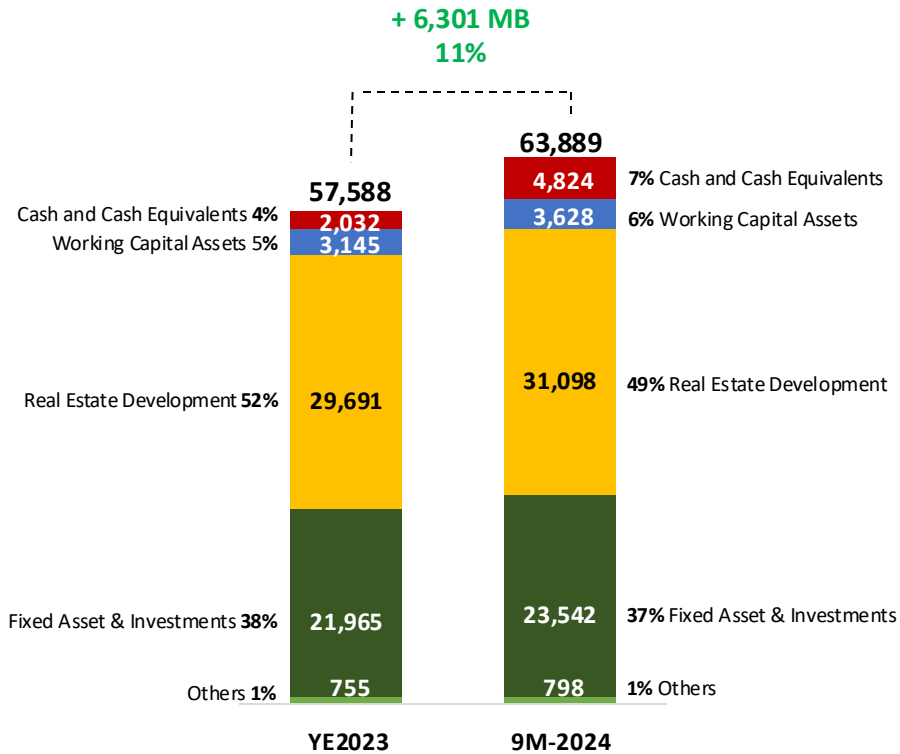
	POWER	NGD	Other
9M-23	91%	8%	1%
9M-24	75%	23%	3%



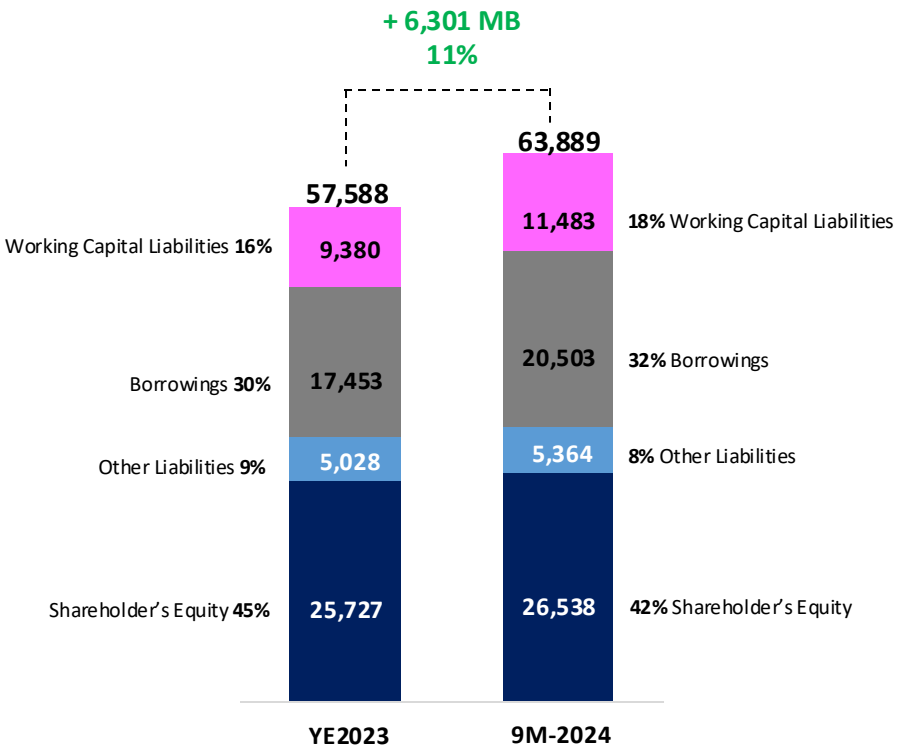
Consolidated Balance Sheet

Unit: MB

Total Assets



Total Liabilities and Equity

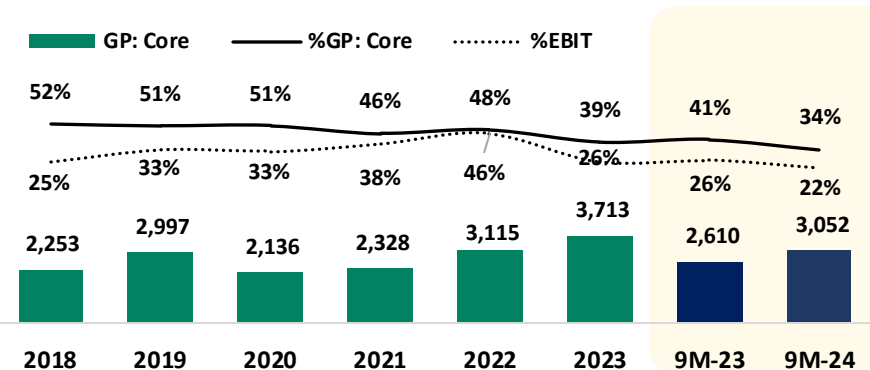


Statement of Cash Flows

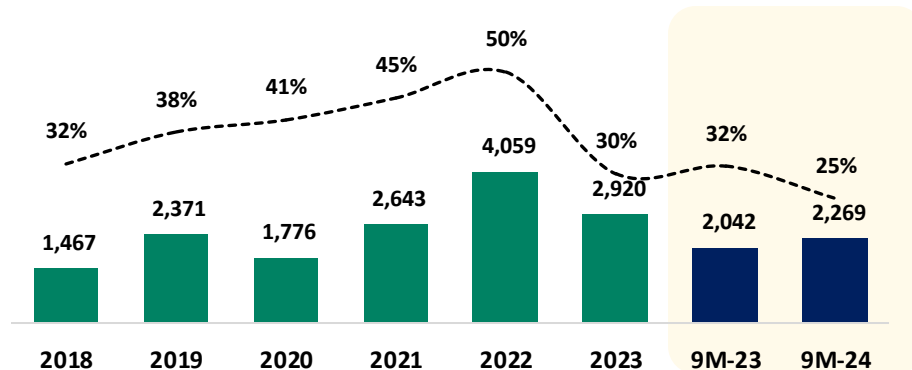
	9M-23	9M-24	%
	(Million Baht)	(Million Baht)	
Cash and cash equivalent at beginning of year	1,155	2,032	76%
Cash from operating activities	4,018	4,440	11%
Cash used in investing activities	(3,292)	(3,371)	
Cash used in financing activities	304	1,793	
Changes in translation adjustments	23	(72)	
Net increase (decrease) in Cash	1,053	2,789	
Cash and cash equivalent at ending of period	2,209	4,824	118%

Financial Highlights

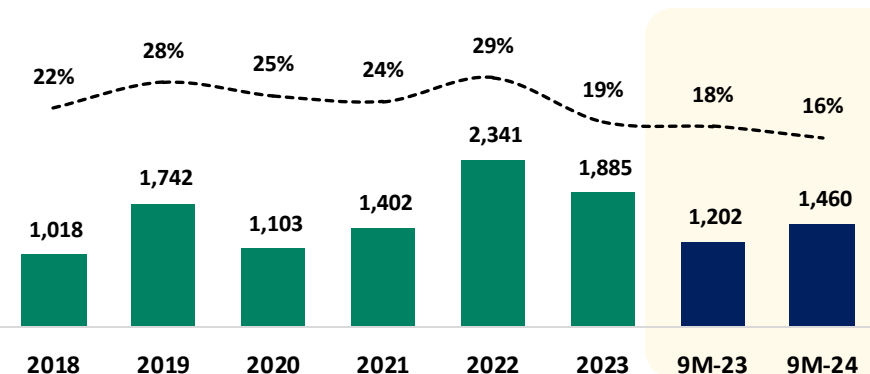
EBIT % & Gross Margin (% and value) Unit: MB



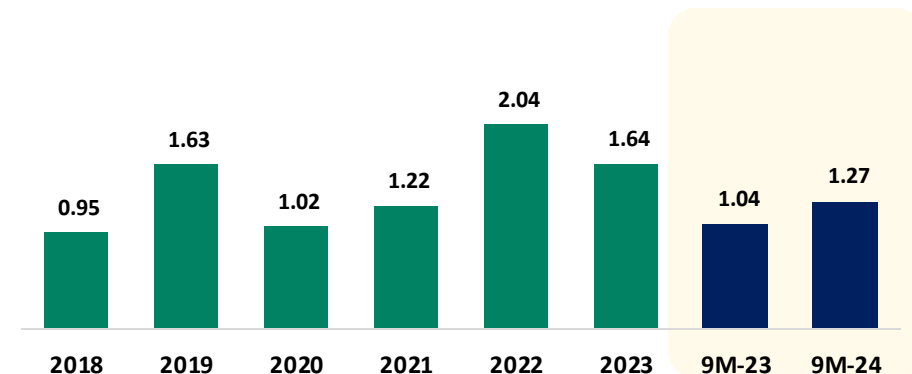
EBITDA (% and value) Unit: MB



Net Profit after MI (% and value) Unit: MB



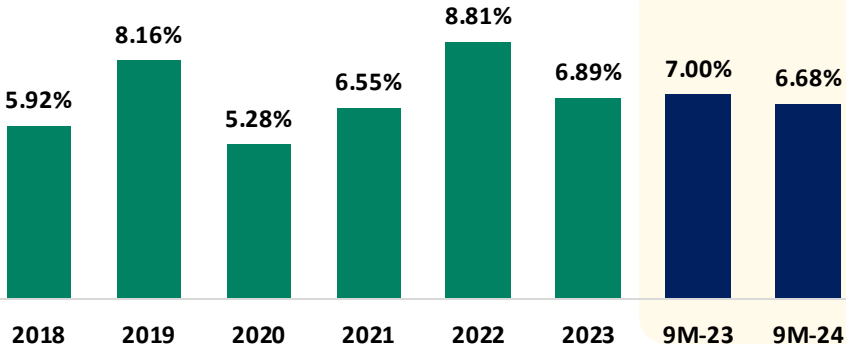
Earning per share Unit: Baht/share



Financial Highlights

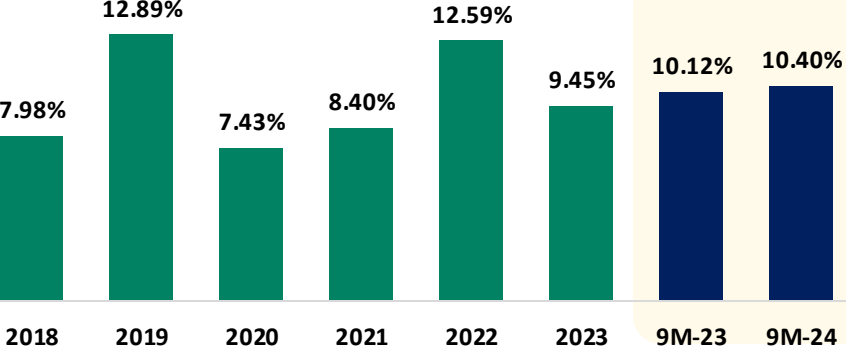
Unit: %

Return on Asset



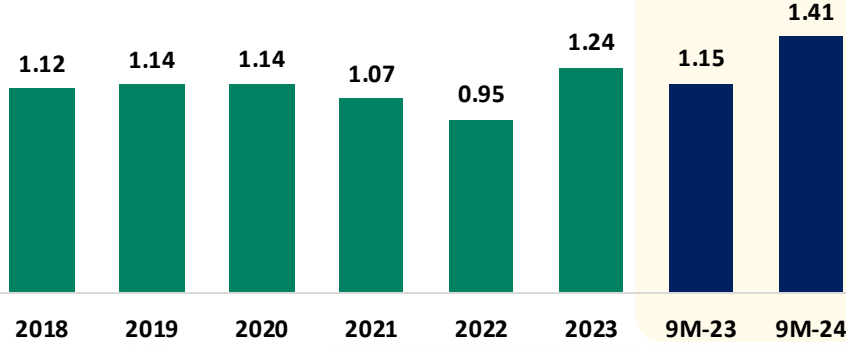
Unit: %

Return on Equity



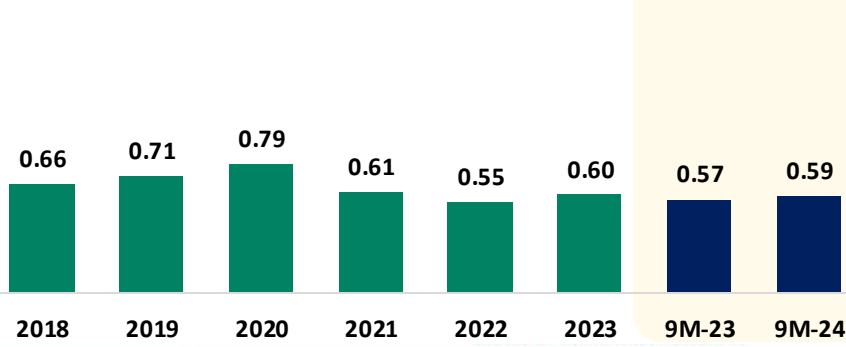
Unit: times

Debt to Equity Ratio



Unit: times

Net Gearing Ratio





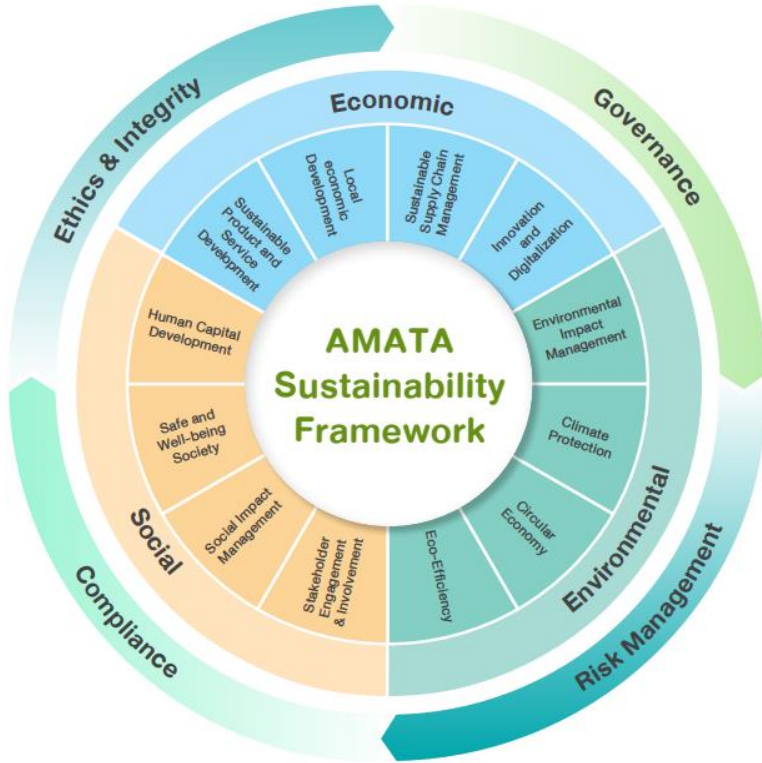
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4 **Sustainability Development**

Sustainability Framework and Recognition



Amata Recognition



Excellent CG Scoring



CAC
Certified



Achieved the
highest SET ESG
Rating



Scored 100/100 on
AGM Checklist



Sustainability Disclosure
Award



Received
Sustainability Awards of Honor



Received
ECO-Excellence Awards

“Save Earth Save Us” Strategy for Climate Change

1

Climate Resilience City

Adapt and increase our capability to effectively cope with the climate change effects

1. Strive for water security by building internal reservoirs
2. Reduce surface water dependency by utilizing treated water according to zero discharge principle
3. Choose climate resilience location only

2

Carbon Neutral City

Reduce greenhouse gas emissions from the operations to create a low carbon society

1. Maximize energy efficiency
2. Strive for zero waste to landfill
3. Accelerate renewable energy transition with optimized technology
4. Collaborate with climate-concerned alliances

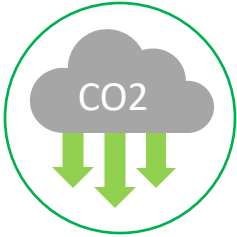
3

Climate-related Products & Services

Develop climate-related products and services to increase competitive advantage

1. Take a lead in circular business products and services for IE existing and future customers.

Sustainability Targets



Reduce Direct and Indirect Greenhouse Gas
Emission intensity by 30% in 2030



Become a **low carbon city** in **2040**

Management Approach

- Energy Management
 - Increase energy efficiency and promote use of renewable energy
- Sustainable Water Management
 - Water supply and reservoir development
 - Circular water management
- Natural Resource Protection and Restoration
 - Converting Public Areas to Community Forest
- Solid and Industrial Waste Management
 - Zero waste to landfill

WELCOME TO A WORLD OF EXCITING POSSIBILITIES

Amata is a leading developer and operator of industrial estates,
ready to welcome your business

AMATA
POSSIBILITIES HAPPEN

Q&A

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End of Presentation