

SET OPPORTUNITY DAY

JMT NETWORK SERVICES

Q2/2024 Earnings Results and Future Outlook

13 August 2024



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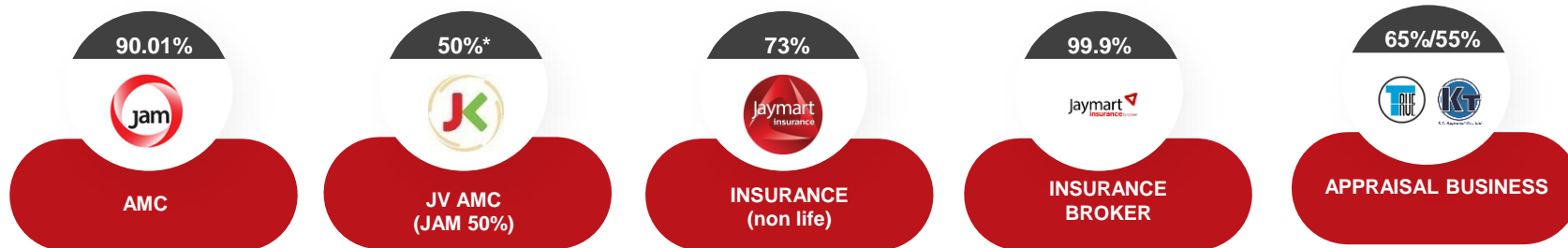
เป็นได้มากกว่าที่คุณคิด



network services

JMT NETWORK SERVICES

GROUP OF COMPANIES



** JK is a JV between JAM and KBank

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Q2/2024 INVESTMENT HIGHLIGHTS

#1

**Cash Collection
Remains Steady**

2,111 m.THB

Total Cash Collection from
JMT Group and JK AMC

#2

No.1 in the market for unsecured
debt acquisition with a well-balanced
capital structure.

535 m.THB

Unsecure Debt acquisition in 1H/2024

#3

**Successful Joint Venture
Partnership.**

JK reported a net profit of
456 m.THB.
for 1H/2024

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H1/2024 BUSINESS AT A GLANCE

88%

**Debt
Acquisition and
Management**



Data base over 6 million
account all nationwide
+ JK AMC Partnership



6%

**Debt
Collection
Business**

Provide Debt Collection Service
to financial institutions

6%

**Insurance and
Insurance Broker
and Appraisal
Services**

Insure Tech and Technology
and Appraisal services



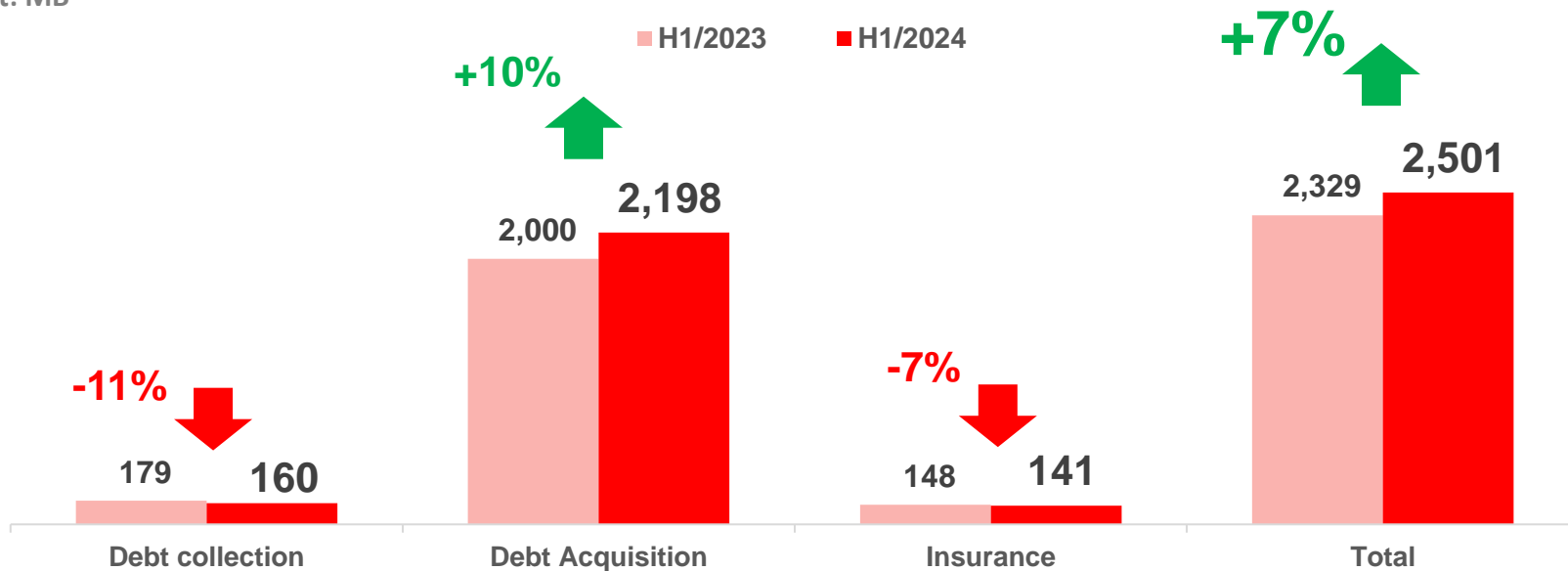
**Jaymart
insurance**
broker
บริษัท ประกันภัยไทย จำกัด (มหาชน)
Jaymart Insurance Broker Co., Ltd.



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H1/2024 REVENUES PERFORMANCE

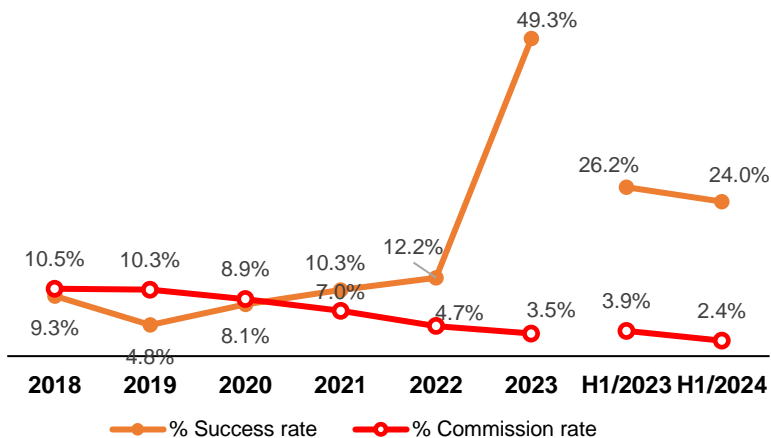
Unit: MB



JMT NETWORK SERVICES

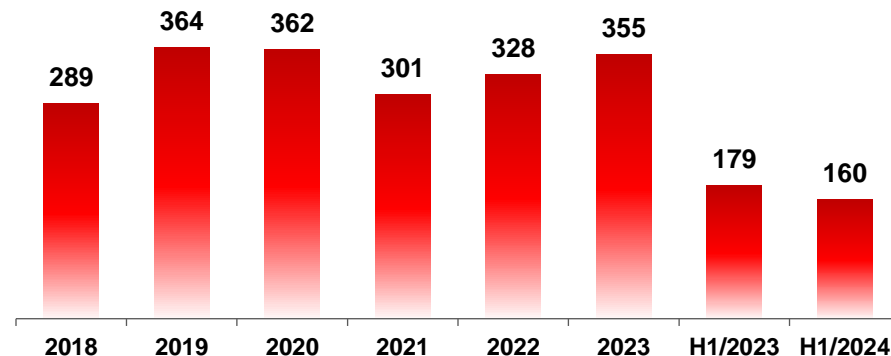
H1/2024 DEBT COLLECTION BUSINESS

Debt Collection Performance



Debt Collection Revenues

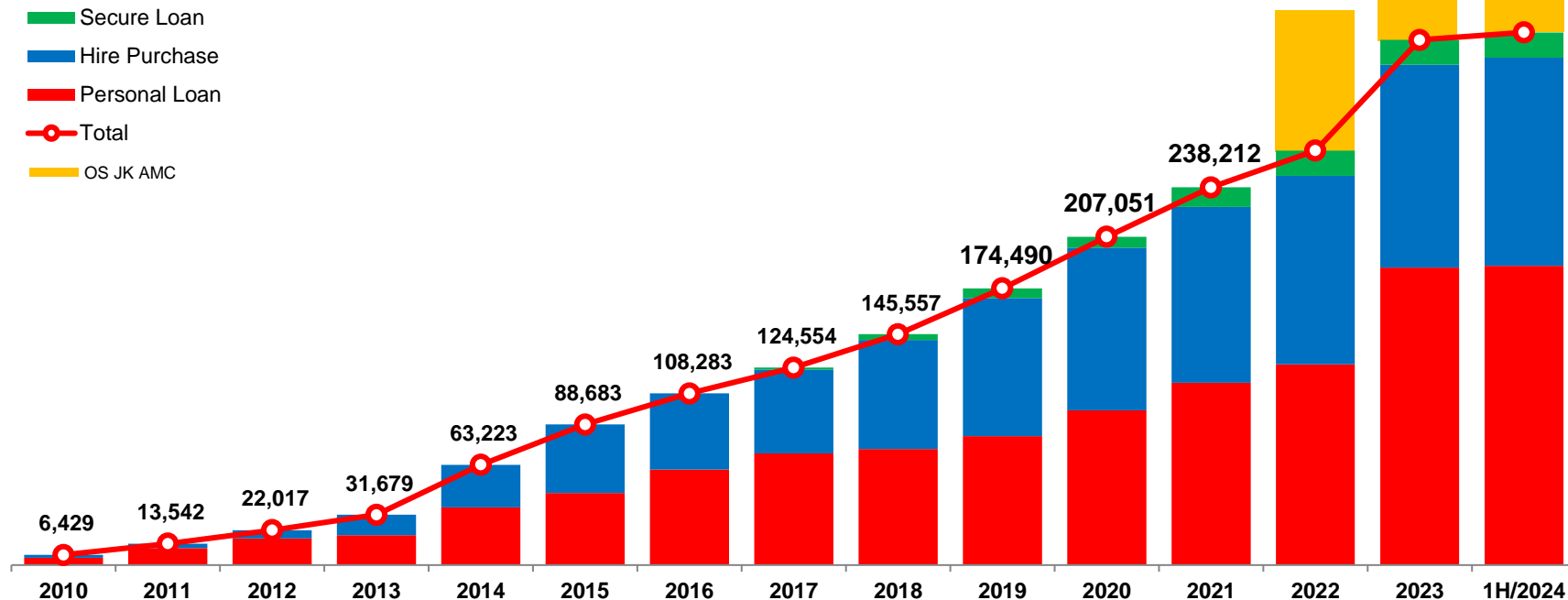
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DEBT ACCUMULATED OS ACQUISITION MILESTONE

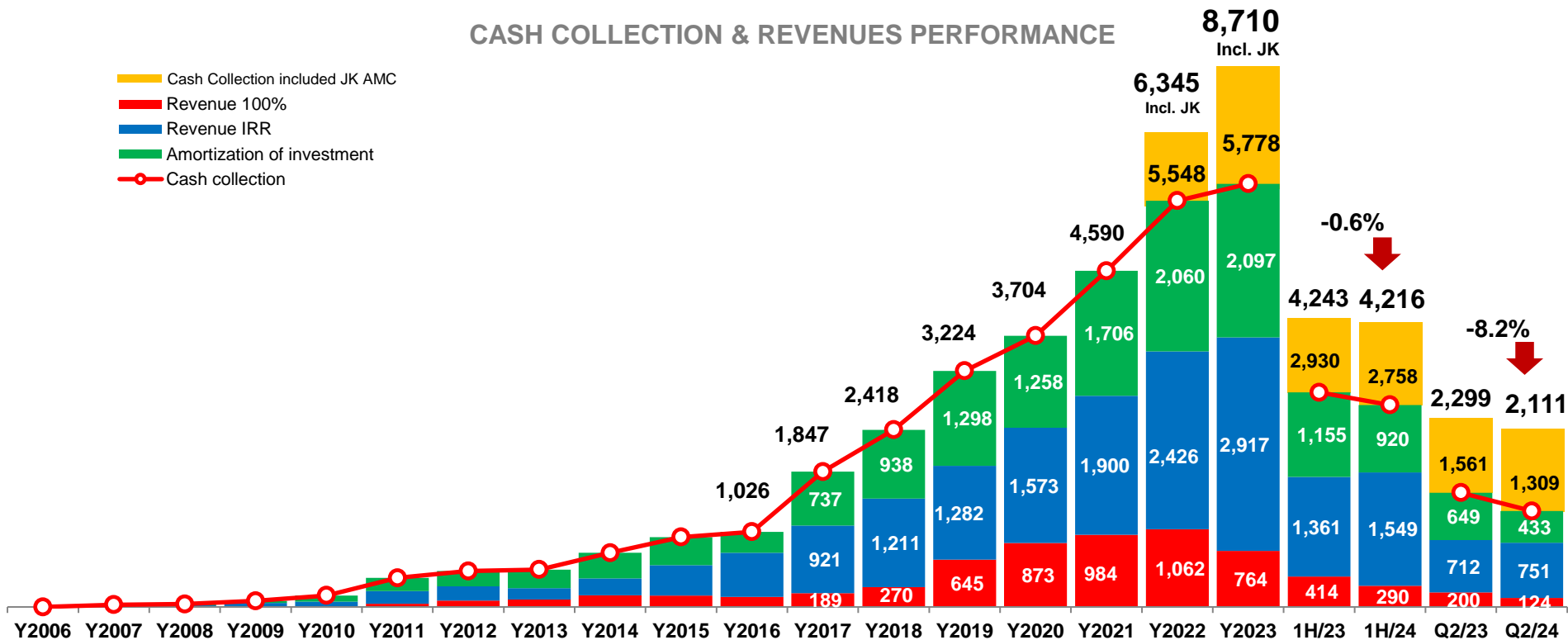
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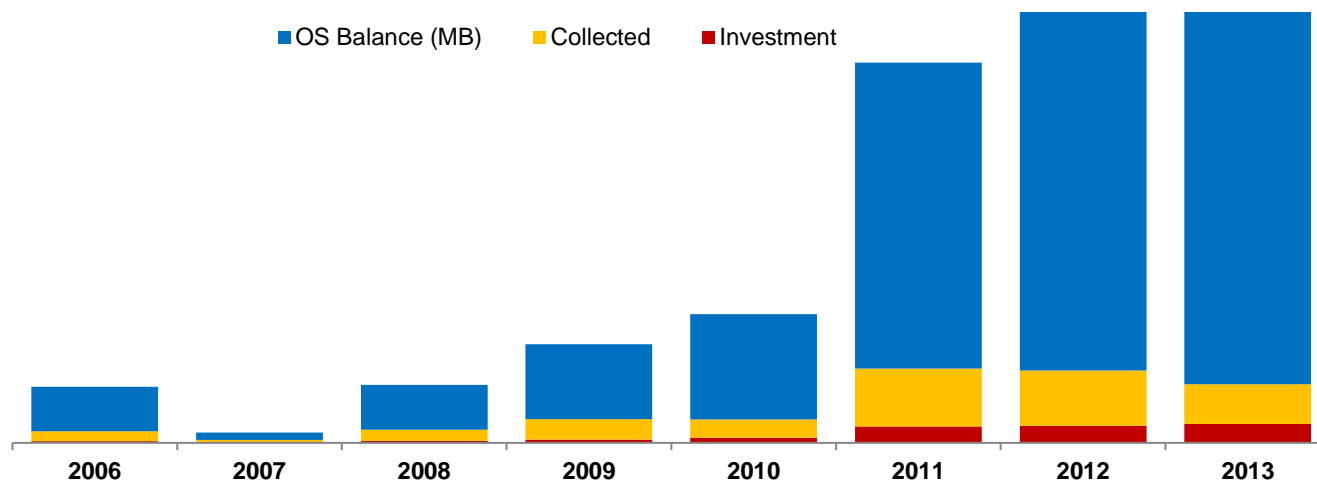
CASH COLLECTION & REVENUES PERFORMANCE

- Cash Collection included JK AMC
- Revenue 100%
- Revenue IRR
- Amortization of investment
- Cash collection



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CASH COLLECTION AND INVESTMENT



Collected as %
of Investment

596%

351%

524%

642%

346%

349%

322%

211%

Investment(MB)

39

16

49

74

122

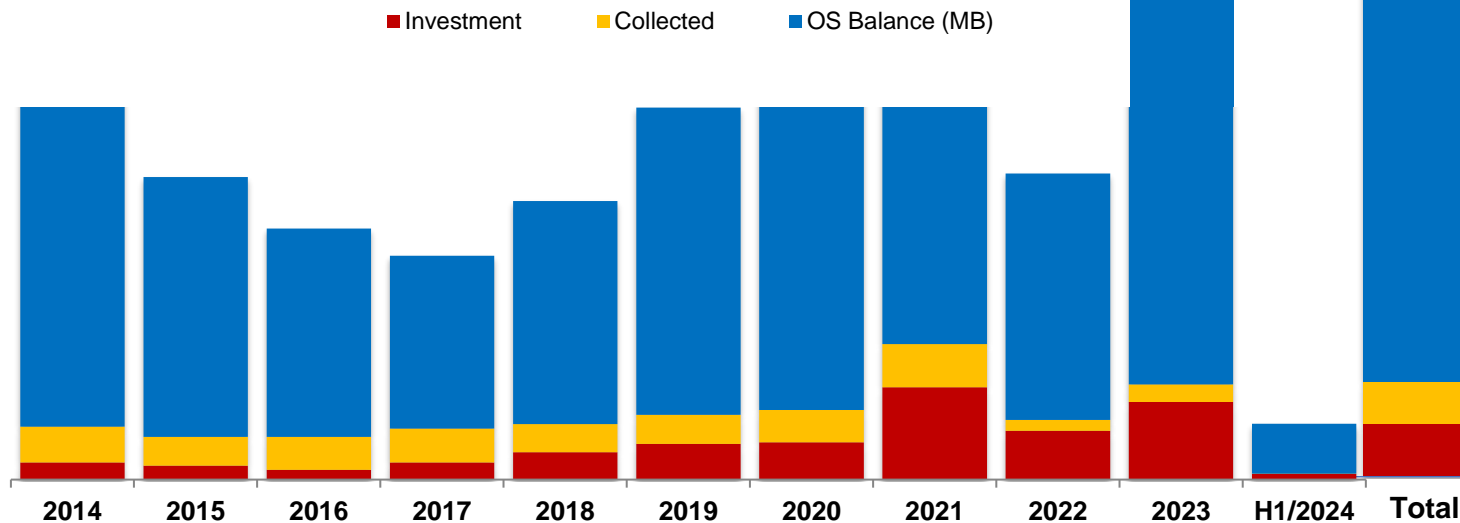
384

399

439

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CASH COLLECTION AND INVESTMENT



Collected as %
of Investment

210% 204% 344% 200% 102% 81% 86% 47% 23% 22% 2% 84%

Investment (MB)

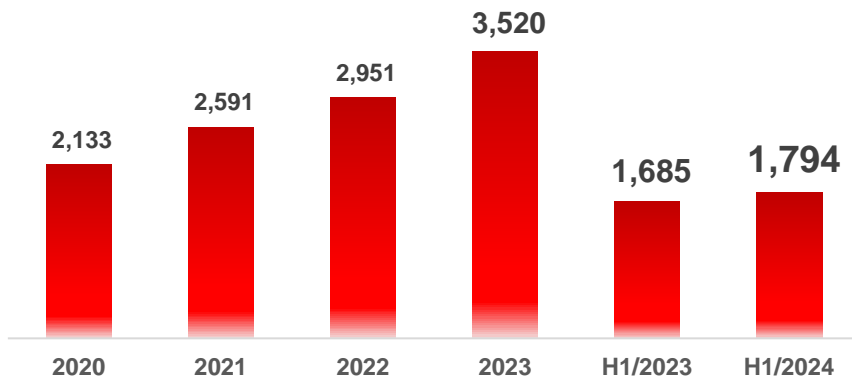
1,613 1,319 906 1,598 2,583 3,368 3,516 8,701 4,582 7,311 535 37,554

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GROSS MARGIN AND TREND

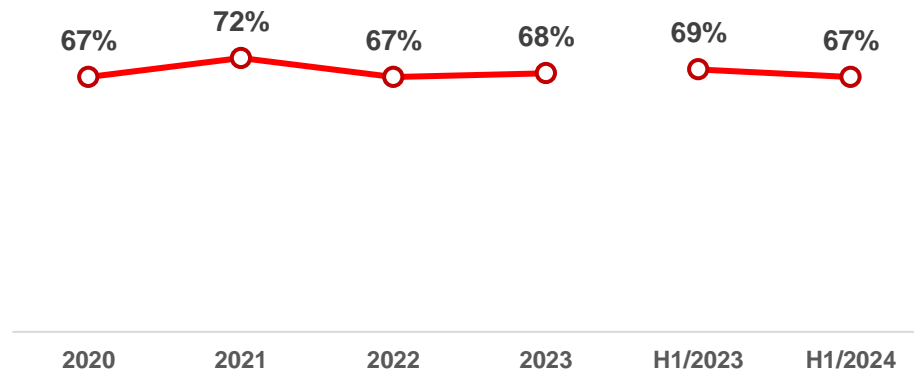
Gross Margin Value (Consolidated FS)

Unit: MB



Gross Margin Trend (Consolidate FS)

“Steady Gross Margin for Asset Management Business due to cost control”



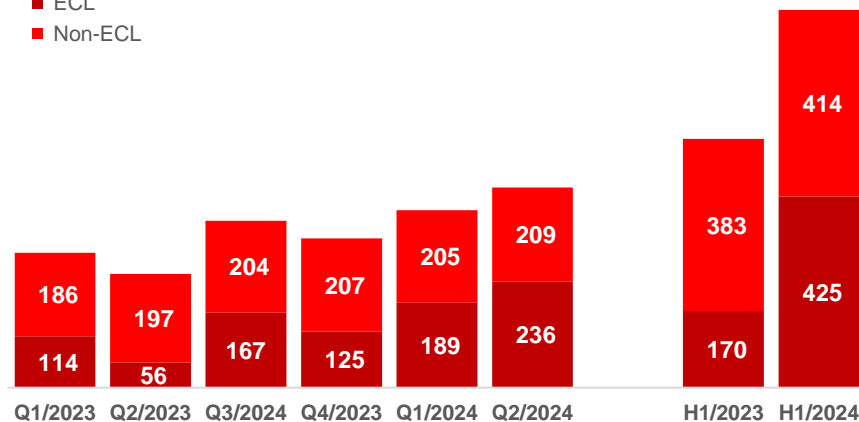
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SG&A AND NET PROFIT

SG&A and ECL Movement

Unit: MB

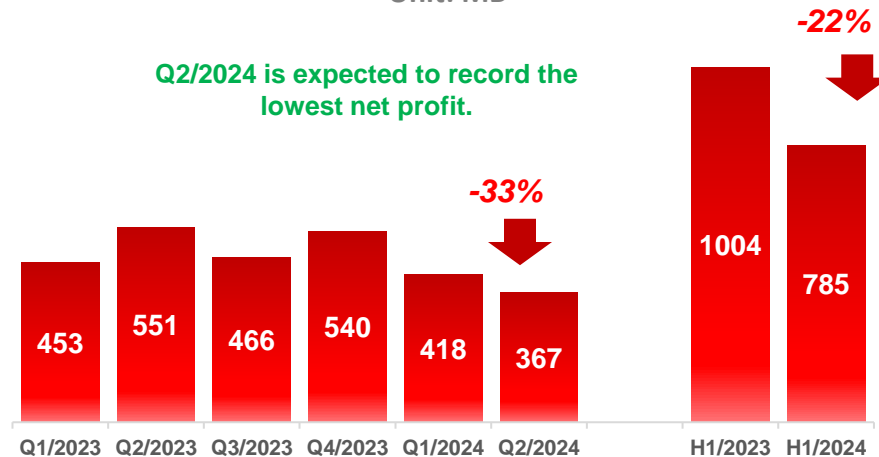
■ ECL
■ Non-ECL



CONSOLIDATED NET PROFIT

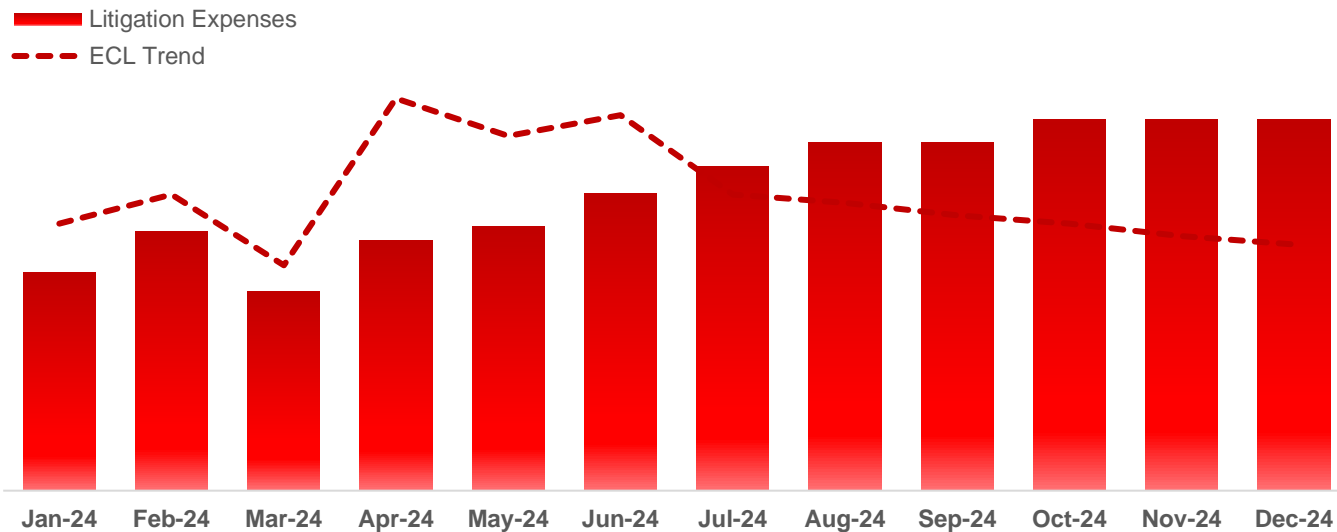
Unit: MB

Q2/2024 is expected to record the lowest net profit.



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BOTTOMING OUT: ECL EXPECTED TO DECREASE FURTHER



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ROBUST FINANCIAL STANDING WITH A STRONG POSITION

Consolidated Balance Sheet (**IBD/E = 0.40**)

As of 30 June 2024

39,836 m.THb

Assets

(-6.1% from ending 2023)

Cash and Other Assets Decline Due to
Short-Term Investment Disposal

12,452 m.THb

Liabilities

(-17.7% from ending 2023)

Debenture Repayment

27,384 m.THb

Equities

(+0.2% from ending 2023)

Net Profit Increase from performance
results

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CASH FLOW AND DEBENTURES MATURING WITHIN 1 YEAR



SEP 2024 • Ready for Payment

625 million THB

Nov 2024 • Ready for Payment

1,012.5 million THB

Apr 2025

3,000 million THB

