All Inclusive For Your House

Quarter 4’2023 and Y2023

Siam Global House Public Company Limited
Retailing Industry

Sustainability Yearbook Member

S&P Global Corporate Sustainability Assessment (CSA) Score 2023

S&P Global CSA Score 2023: 56/100
Score date: February 7, 2024
The S&P Global Corporate Sustainability Assessment (CSA) Score is the S&P Global ESG Score without the inclusion of any modelling approaches.
Position and scores are industry specific and reflect exclusion screening criteria.
Learn more at https://www.spglobal.com/esg/csa/yearbook/methodology/

S&P Global

Sustainable1

SET Awards 2023

Sustainability Excellence

SET ESG Ratings 2023

SET

Certificate of Recognition

SIAM GLOBAL HOUSE PCL

has successfully met the selection criteria required for inclusion in the SET ESG Ratings 2023

SET AA
ESG Ratings 2023

This Certificate is presented to the company to honor its continuous and outstanding achievements in corporate sustainability, thereby benefiting the environment and society.

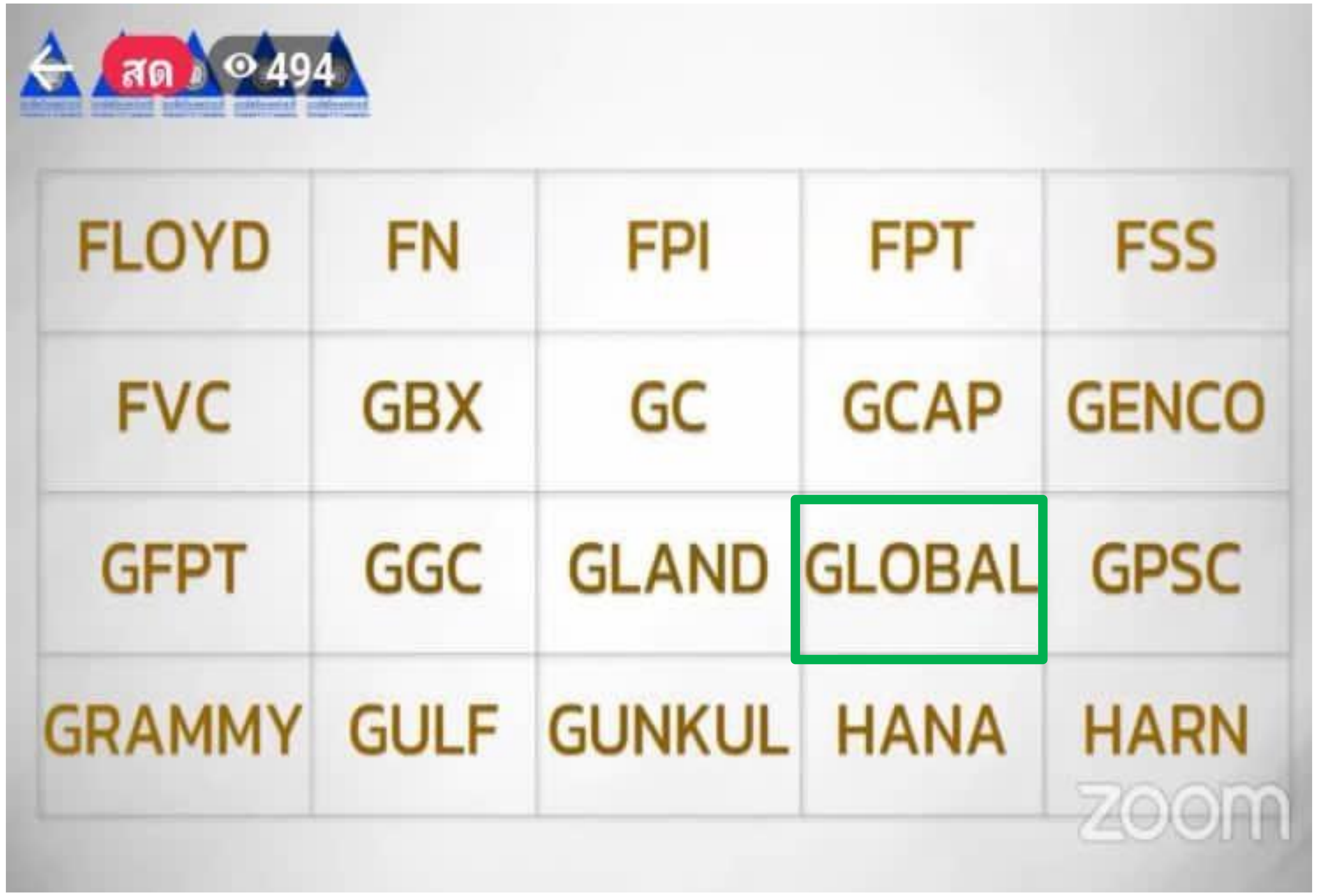
Yuth Vorachattarn
Chairman of Thailand Sustainable Investment Committee
The Stock Exchange of Thailand

Pakorn Peetathawatchai
President
The Stock Exchange of Thailand

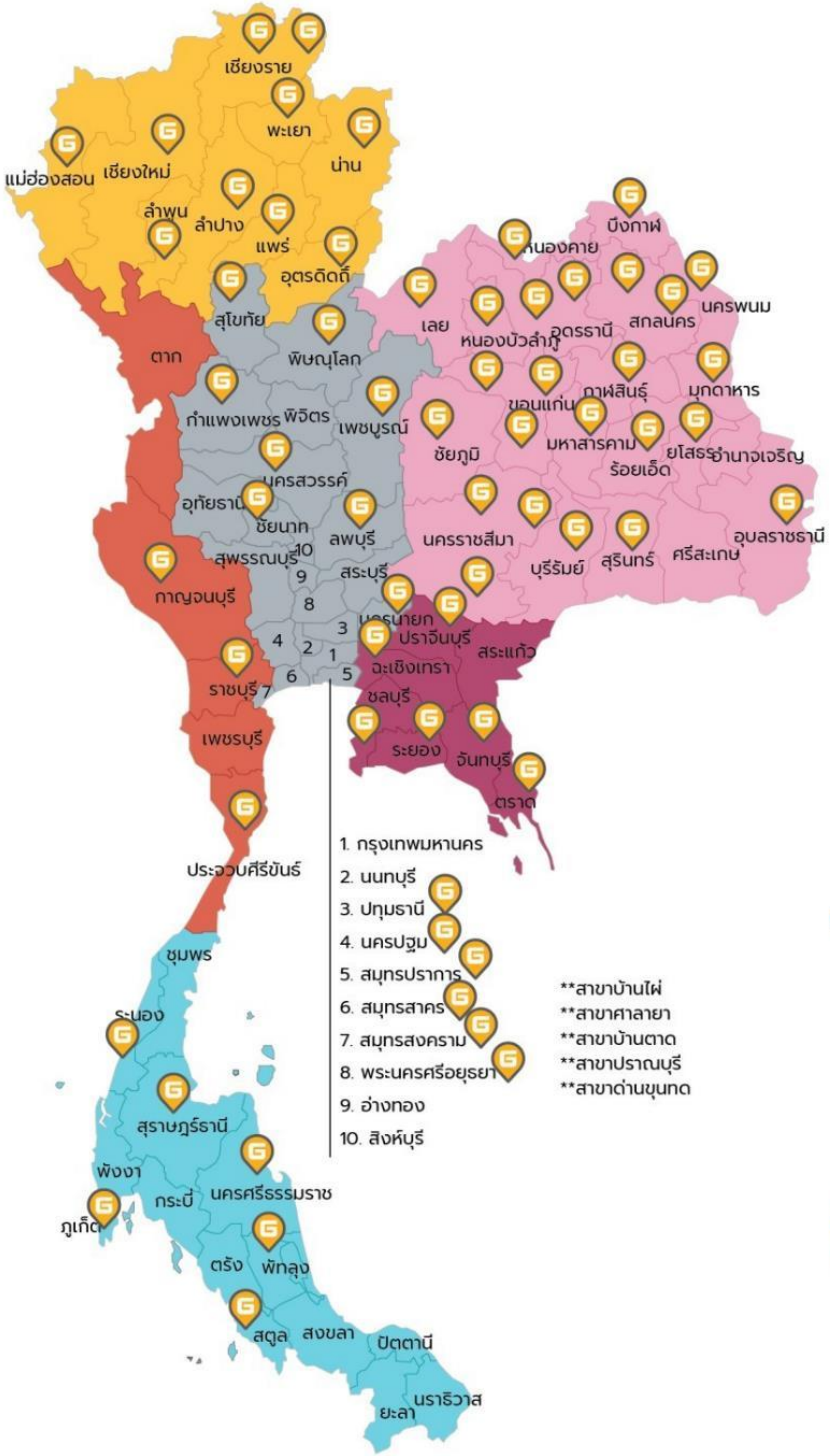
GLOBAL has an excellent CG rating of 5 stars.

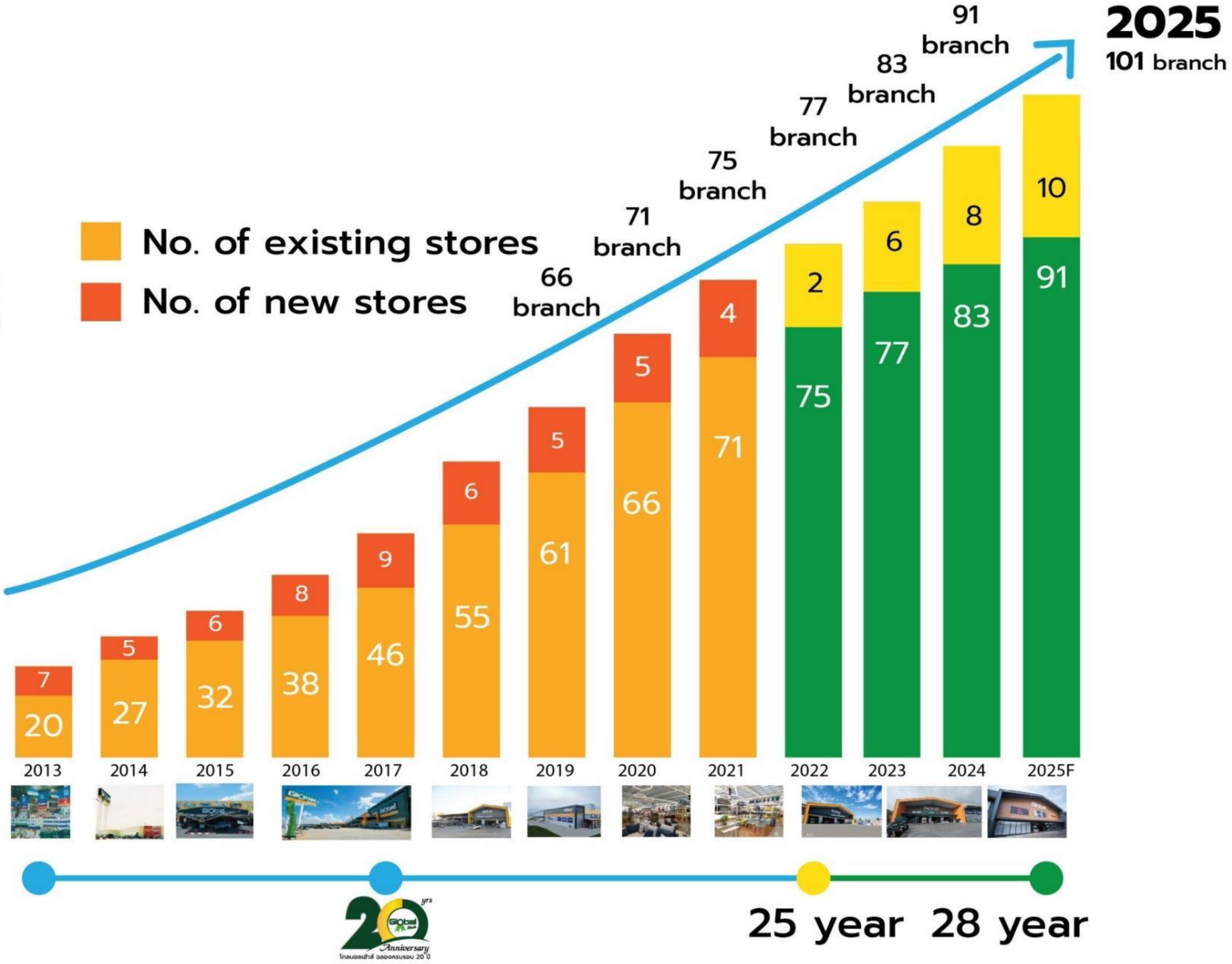
Companies with Excellent CG Scoring, 3rd consecutive

Data as of 1 November 2023

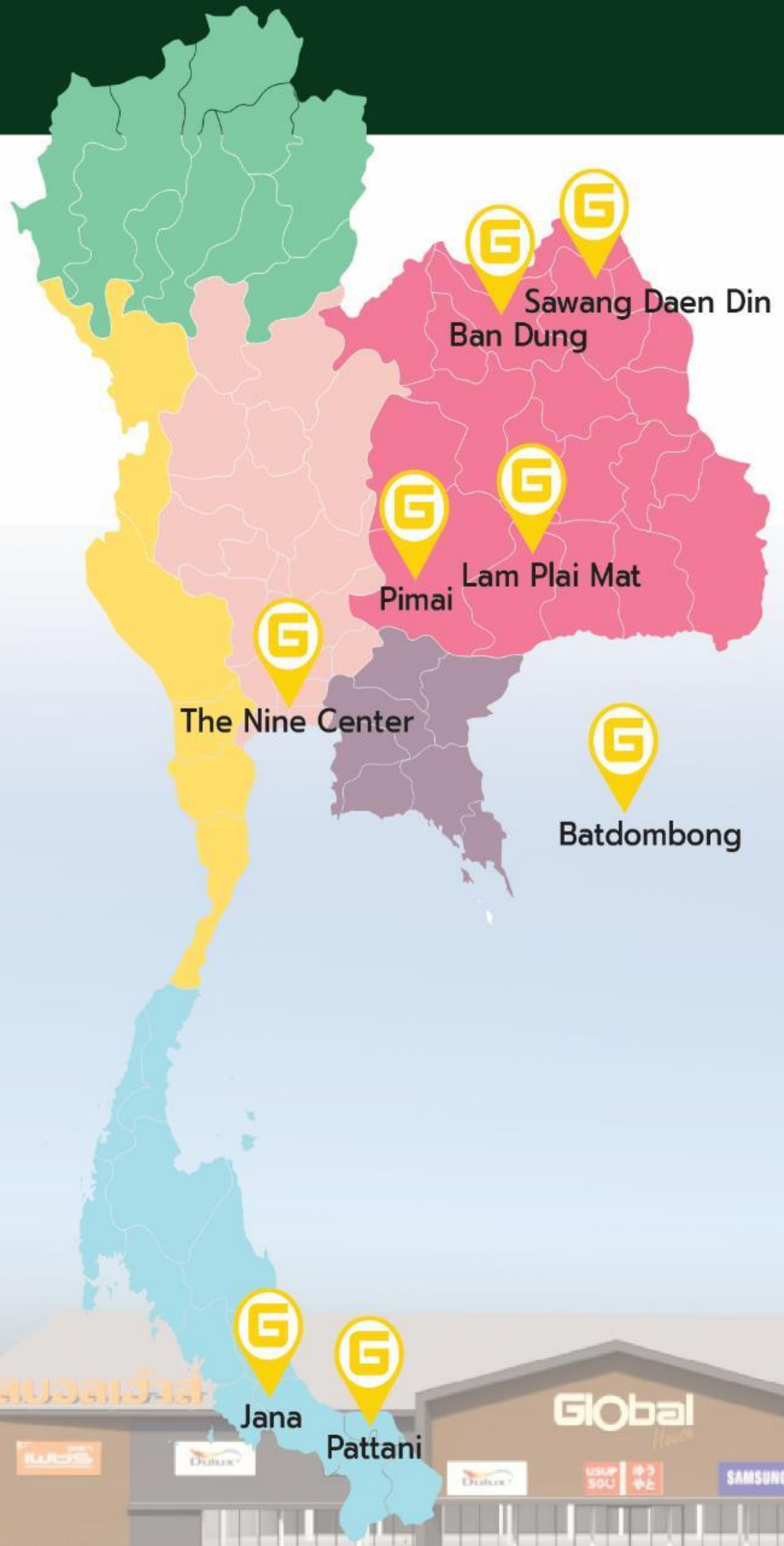


Action Plan
New Stores & Renovation 2024


เชียงราย
พะเยา
น่าน
แม่ฮ่องสอน
เชียงใหม่
ลำพูน
ลำปาง
แพร่
อุตรดิตถ์
สุโขทัย
ตาก
พิษณุโลก
กำแพงเพชร
พิจิตร
เพชรบูรณ์
นครสวรรค์
อุทัยธานี
ชัยนาท
ลพบุรี
สุพรรณบุรี
สระบุรี
กาญจนบุรี
ราชบุรี
เพชรบุรี
ประจวบคีรีขันธ์
บึงกาฬ
หนองคาย
เลย
หนองบัวลำภู
อุดรธานี
สกลนคร
นครพนม
ขอนแก่น
กาฬสินธุ์
มุกดาหาร
ชัยภูมิ
มหาสารคาม
ร้อยเอ็ด
ยโสธร
อำนาจเจริญ
นครราชสีมา
บุรีรัมย์
สุรินทร์
ศรีสะเกษ
อุบลราชธานี
นครนายก
ปราจีนบุรี
สระแก้ว
ฉะเชิงเทรา
ชลบุรี
ระยอง
จันทบุรี
ตราด
ชุมพร
ระนอง
สุราษฎร์ธานี
พังงา
กระบี่
ภูเก็ต
นครศรีธรรมราช
ตรัง
พัทลุง
สตูล
สงขลา
ปัตตานี
ยะลา
นราธิวาส
1. กรุงเทพมหานคร
2. นนทบุรี
3. ปทุมธานี
4. นครปฐม
5. สมุทรปราการ
6. สมุทรสาคร
7. สมุทรสงคราม
8. พระนครศรีอยุธยา
9. อ่างทอง
10. สิงห์บุรี
**สาขาบ้านไผ่
**สาขาศาลายา
**สาขาบ้านตาด
**สาขาปราณบุรี
**สาขาด่านขุนทด


2025
101 branch
91 branch
83 branch
77 branch
75 branch
71 branch
66 branch
No. of existing stores
No. of new stores
2013 20 7
2014 27 5
2015 32 6
2016 38 8
2017 46 9
2018 55 6
2019 61 5
2020 66 5
2021 71 4
2022 75 2
2023 77 6
2024 83 8
2025F 91 10
25 year
28 year
20 yrs Anniversary

NEW STORE 2024



- **A total of 8 branches throughout Thailand and 1 branch overseas.**

NEW BRANCH	
1	The Nine (No. 84)
2	Pimai (No.85)
3	Pattani (No.86)
4	Jana (No.87)
5	Sawang Daen Din (No.88)
6	Lam Plai Mat (No. 89)
7	Sawankhalok (No. 90)
8	Ban Dung (No. 91)
1	Batdombong

NEW STORE
Battambong (Feb'2024)

Global House

Battambong

Global House

Battambong

Global House

Battambong

Global House

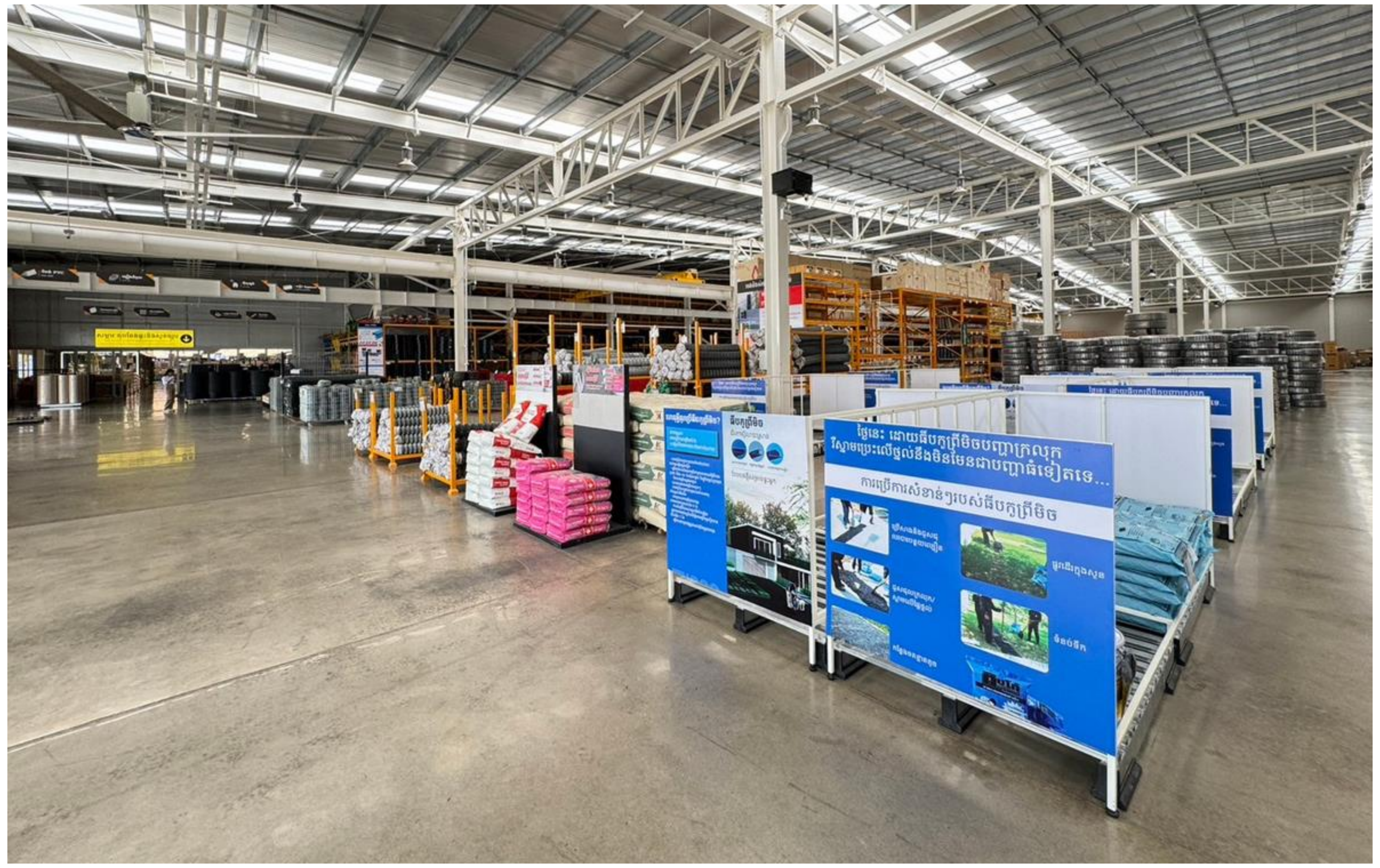
Battambong

Global House

Battambong

NEW STORE

สาขาพระตะบอง

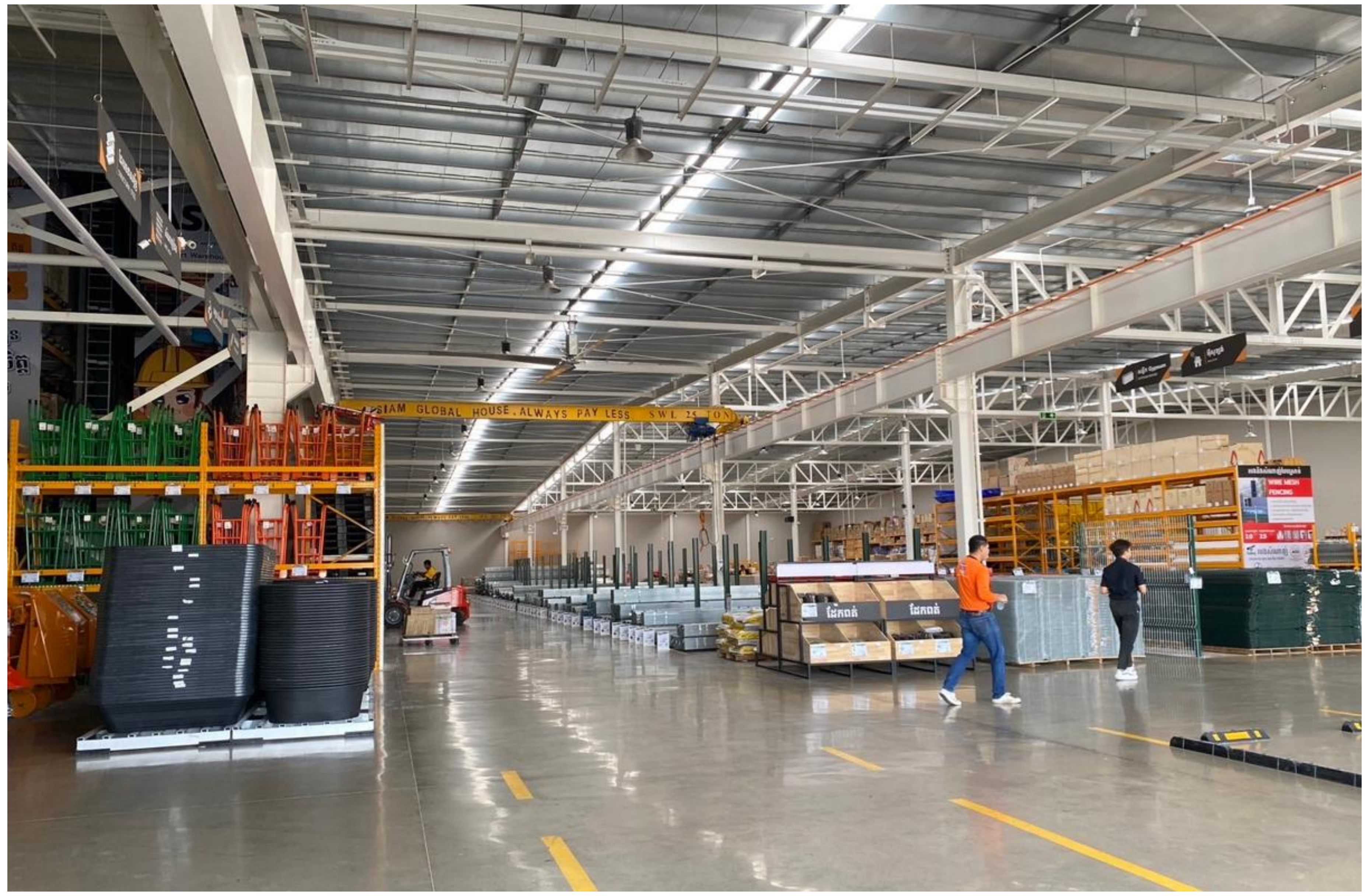


NEW STORE

สาขาพระตะบอง

NEW STORE

สาขาพระตะบอง



NEW STORE

The Nine Center Tiwanon (Jan'2024)

Global House

The Nine Center Tiwanon

The Nine Center Tiwanon

Global House

The Nine Center Tiwanon

The Nine Center Tiwanon

Global House

The Nine Center Tiwanon

The Nine Center Tiwanon

SOUTH-EAST ASIA

PRO 1 Home Center
12 Stores

Souvanny Home Center
7 Stores

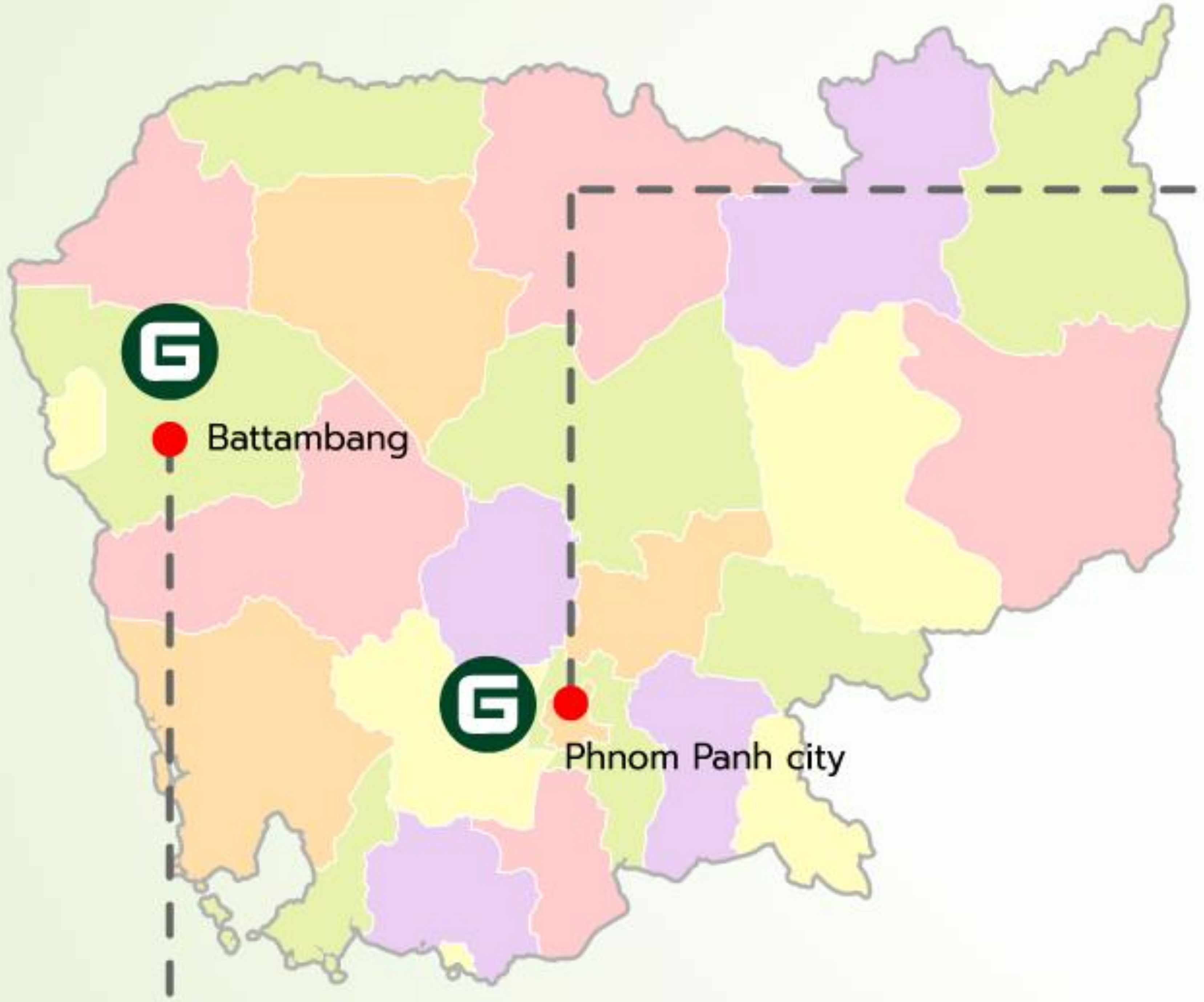
Global House
84 Stores

Global House CAMBODIA
2 Stores

DEPO BANGUNAN
13 Stores

As is Feb' 2024

GLOBAL HOUSE CAMBODIA : 2 STORES



Phnom Panh

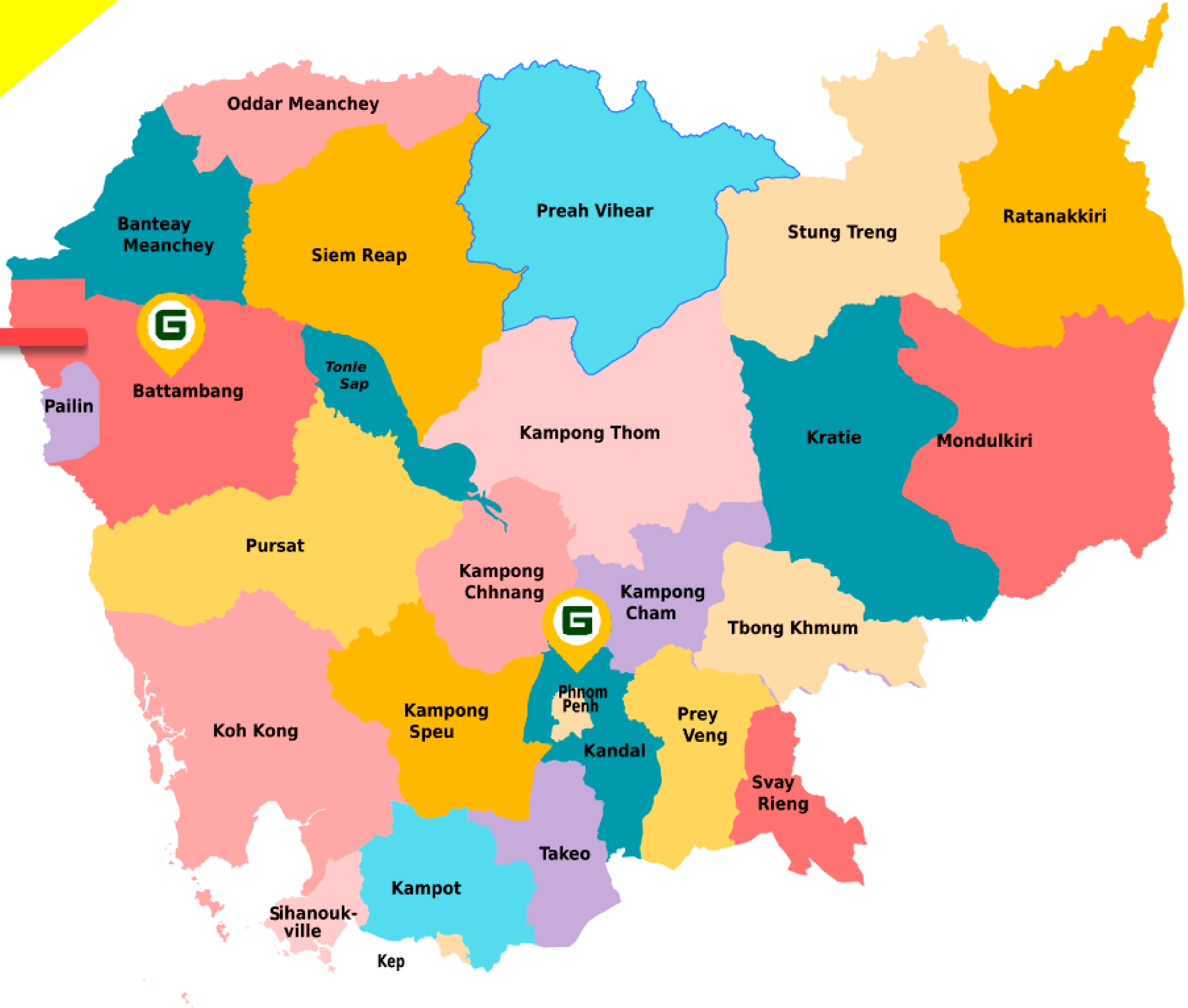
Battambang

2024 : 2 stores (FEB'24)

Global House Cambodia New Store

Cambodia

Battambang



Feb'2024

SOUVANNY HOME CENTER (LAOS) : 7 STORES

1. Phontong Store
6,250 SQM.
Opening : 2000

2. Sikhai Store
17,190 SQM.
Opening : 2004

3. Xokyai Store
18,480 SQM.
Opening : 2017

4. Pakxan Store
15,600 SQM.
Opening : 2017

6. Thakhek Store
13,968 SQM.
Opening : 2020

5. Pakse Store : 19,470 SQM.
Opening : 2018

7. Savannakhet Store : 13,312 SQM.
Opening : 2021

Souvanny Home Center : Existing Stores and explansion plan "New Stores"

*2024-2025 Expansion plan 4 stores are Somsanuk, Vang Vieng, Luang Phabang and Oudomxai

PRO 1 GLOBAL CO., LTD (MYANMAR) : 12 STORES

TARGET 2024-2025 : 3 STORES

Lanthit : 8,000 SQ.M
Opening : 2014

Satsan : 12,000 SQ.M
Opening : 2016

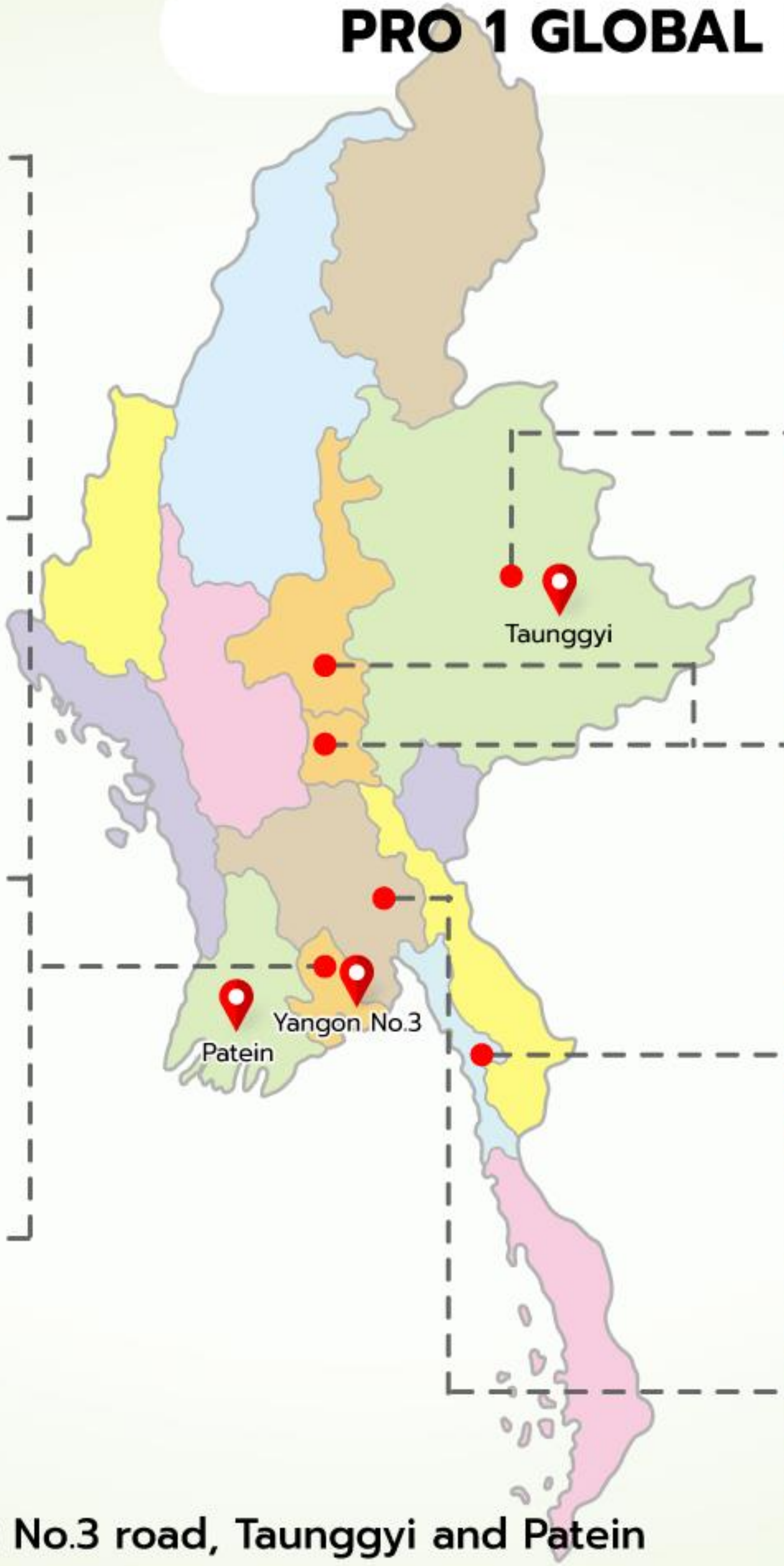
East Dagon : 13,750 SQ.M
Opening : 2017

Hlaingtharyar : 14,000 SQ.M
Opening : 2020

PRO 1 Plus : 1,500 SQ.M
Opening : 2022

South Dagon : 5,000 SQ.M
Opening : 2022

Da Yhin Gone : 6,800 SQ.M
Opening : 2022



Ayethayar : 11,000 SQ.M
Opening : 2019

Theikpan : 2,500 SQ.M
Opening : 2014

Tampawadee : 9,500 SQ.M
Opening : 2017

Mawlamyine : 14,000 SQ.M
Opening : 2017

Bago : 6,000 SQ.M
Opening : 2023

*2024-2025 Expansion plan 3 stores are Yangon No.3 road, Taunggyi and Patein hanya di DEPO BANGUNAN ©

SUPERMARKET BAHAN BANGUNAN

INDONESIA 2023 : 13 STORES

Target New 2024 : 4 Stores are Rungkut, Depok, Samarinda and Palembang

Financial Updates

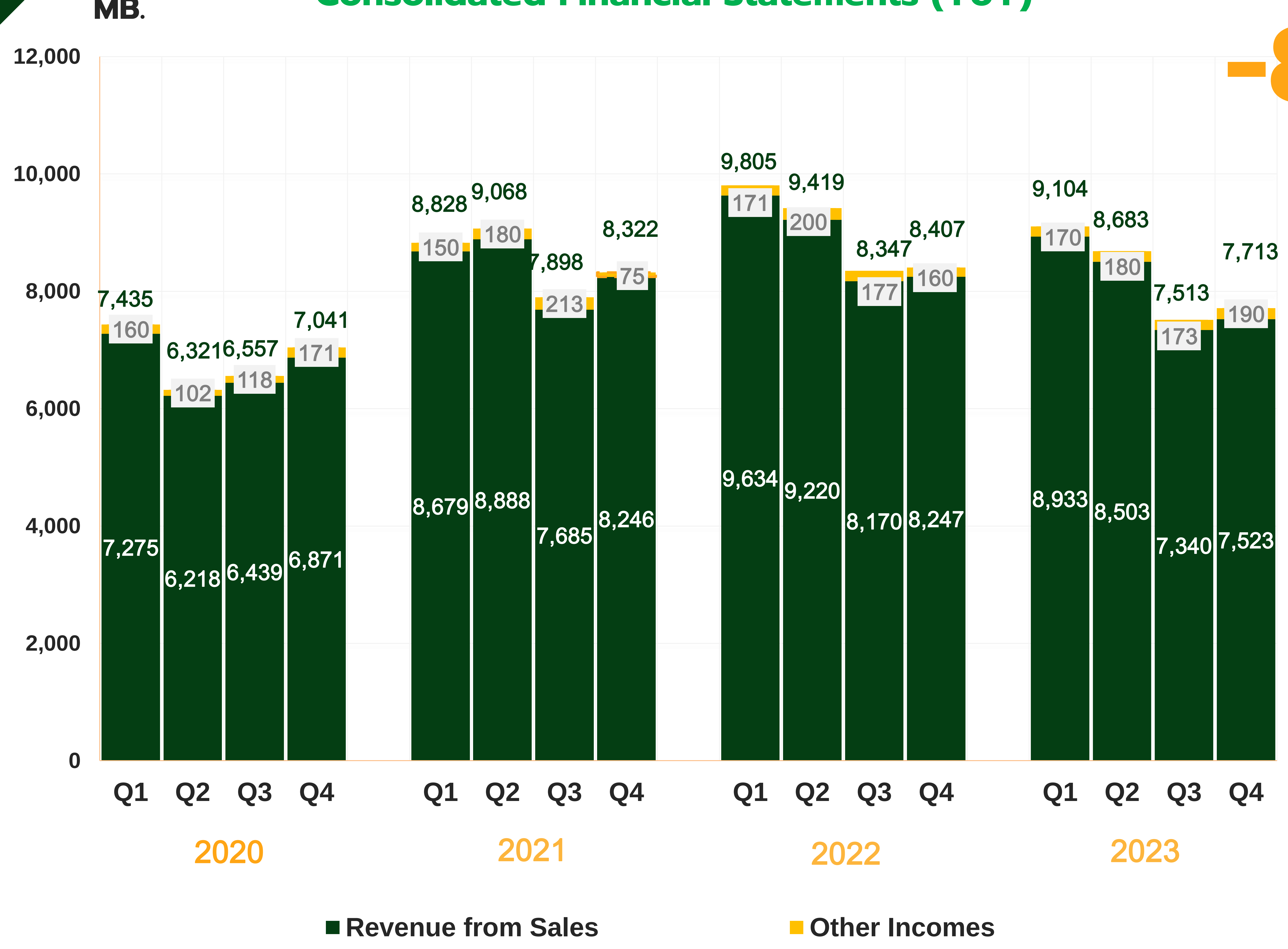
Strategy and Business Updates

Quarter 4'2023
and Y2023

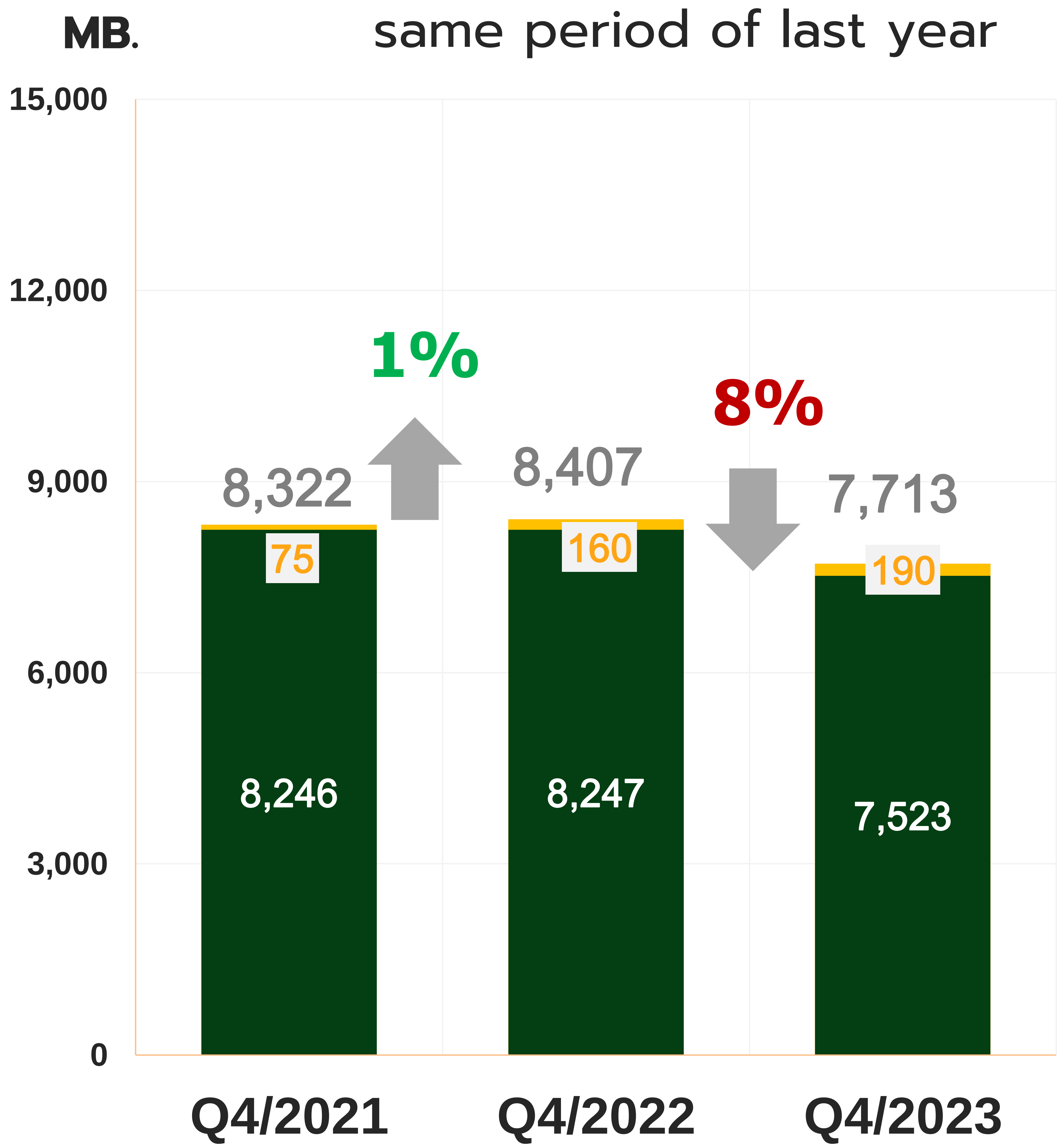
SIAM GLOBAL HOUSE PUBLIC COMPANY LIMITED
บริษัท สยามโกลบอลเฮ้าส์ จำกัด(มหาชน)

Total Revenue

Consolidated Financial Statements (YoY)



-8.25% Total revenue for 12-month ended 31 December 2023 decrease 8.24% from the same period of last year



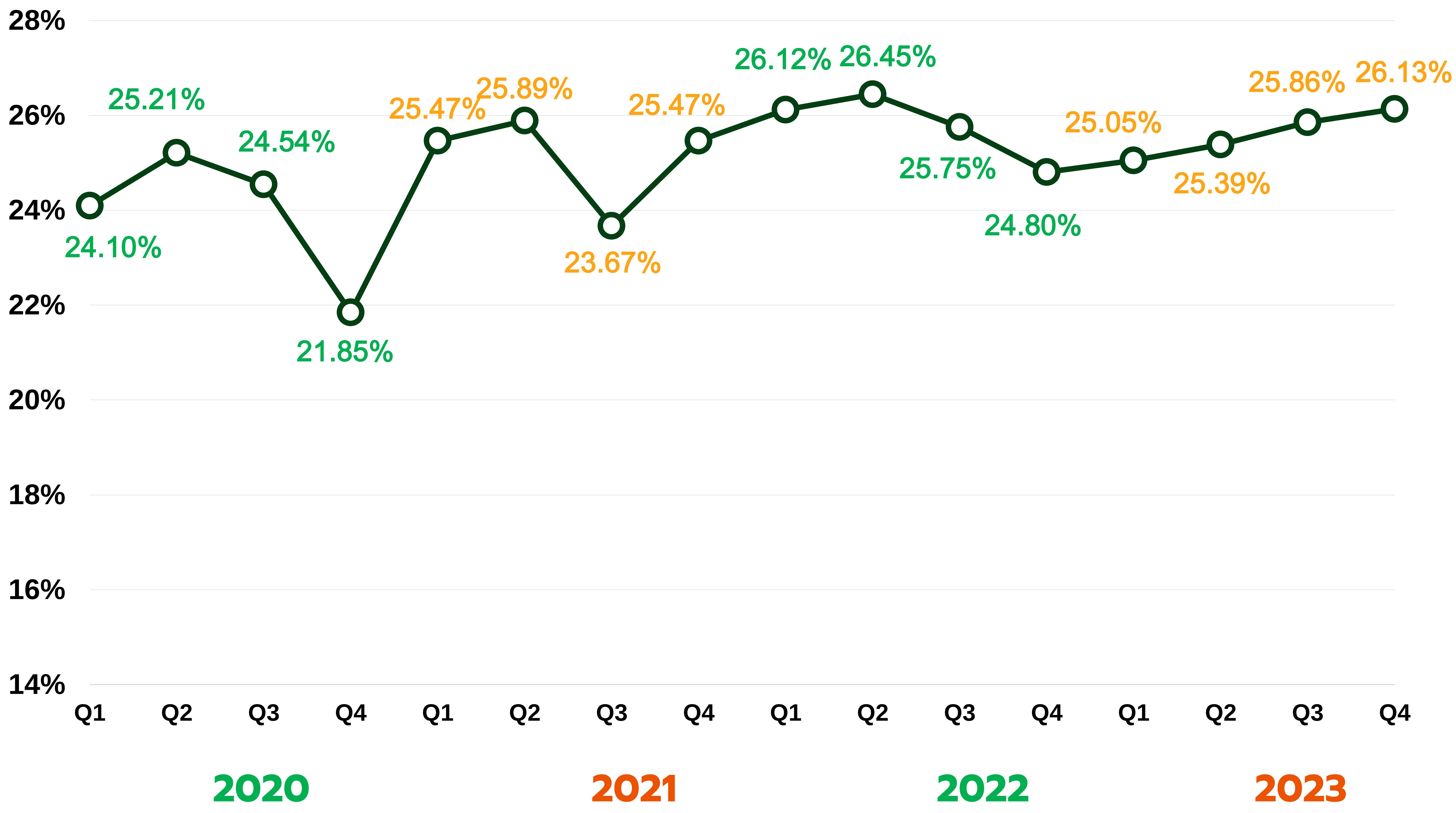
Remark : Q423 ,SSSG = -12.31%, 12M/23 SSSG = -10.82%

Remark : 2020-2021 Reclassify rebate

SIAM GLOBAL HOUSE PUBLIC COMPANY LIMITED
บริษัท สยามโกลบอลเฮ้าส์ จำกัด(มหาชน)

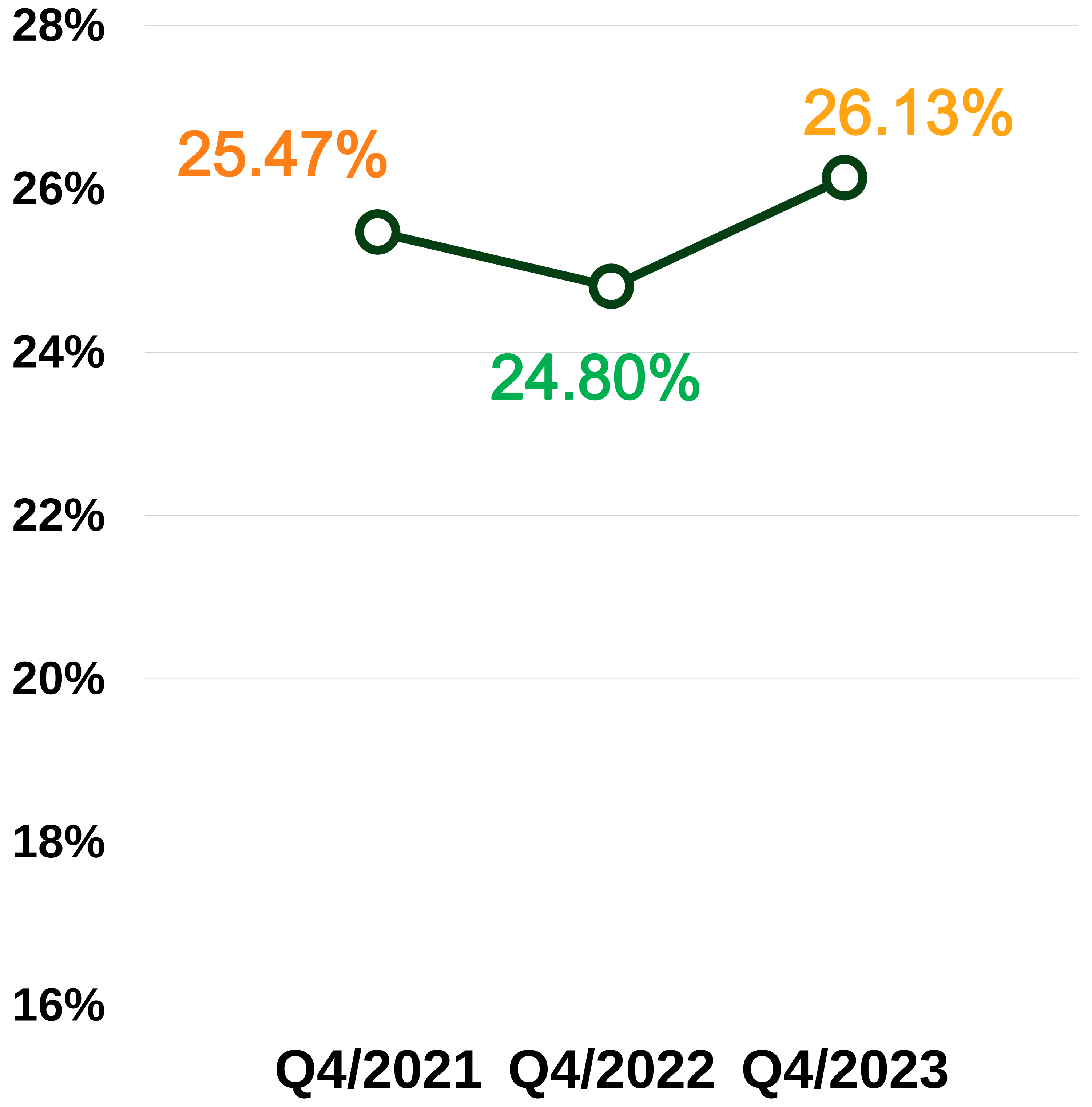
Gross Profit Margin

Consolidated Financial Statements (YoY)



26.13%

Gross Profit Margin for 12-month ended 31 December 2023 shows 25.57%, which decreased by 24 basis points from the same period of last year.



Remark : 2020-2021 Reclassify rebate

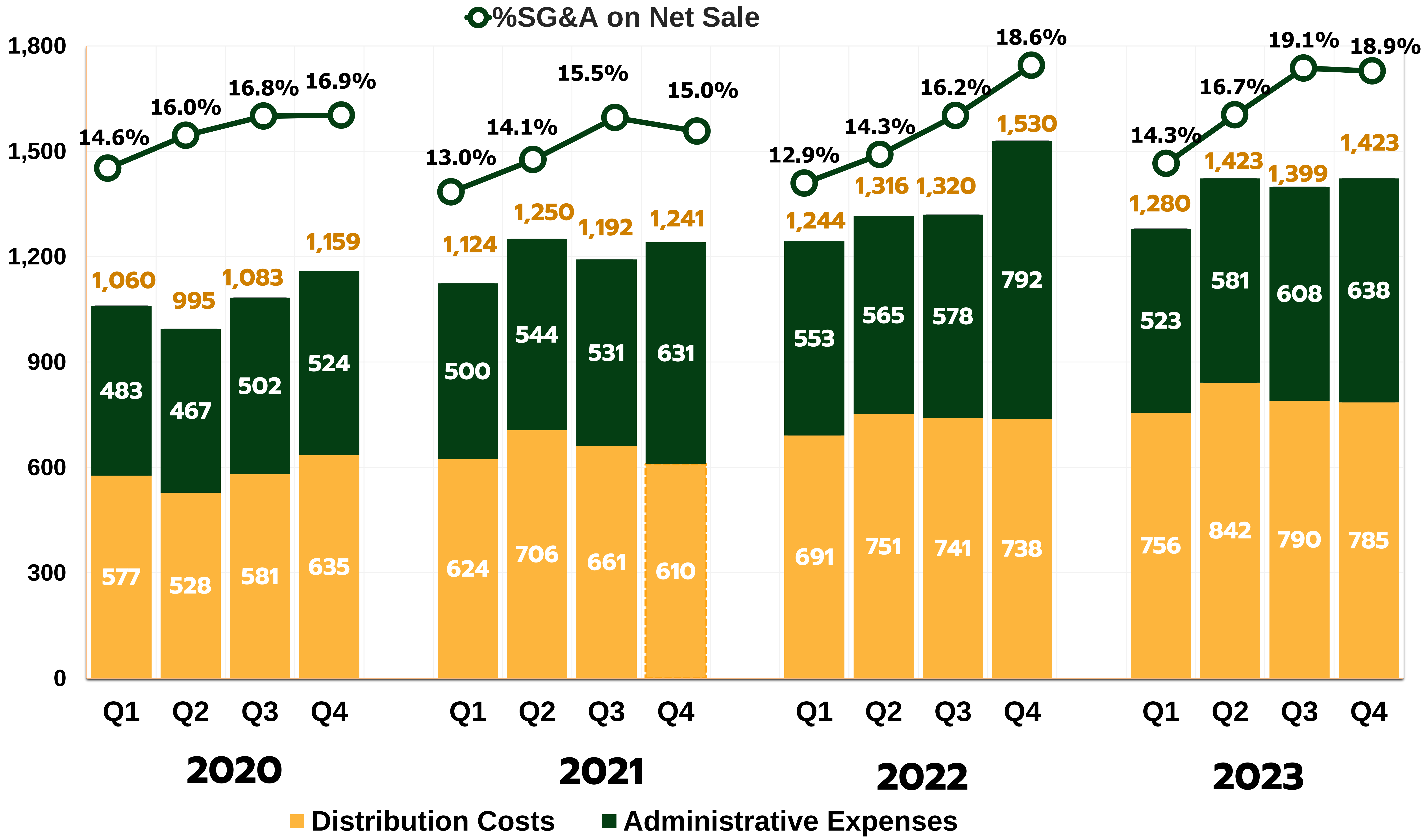
SIAM GLOBAL HOUSE PUBLIC COMPANY LIMITED
บริษัท สยามโกลบอลเฮ้าส์ จำกัด(มหาชน)

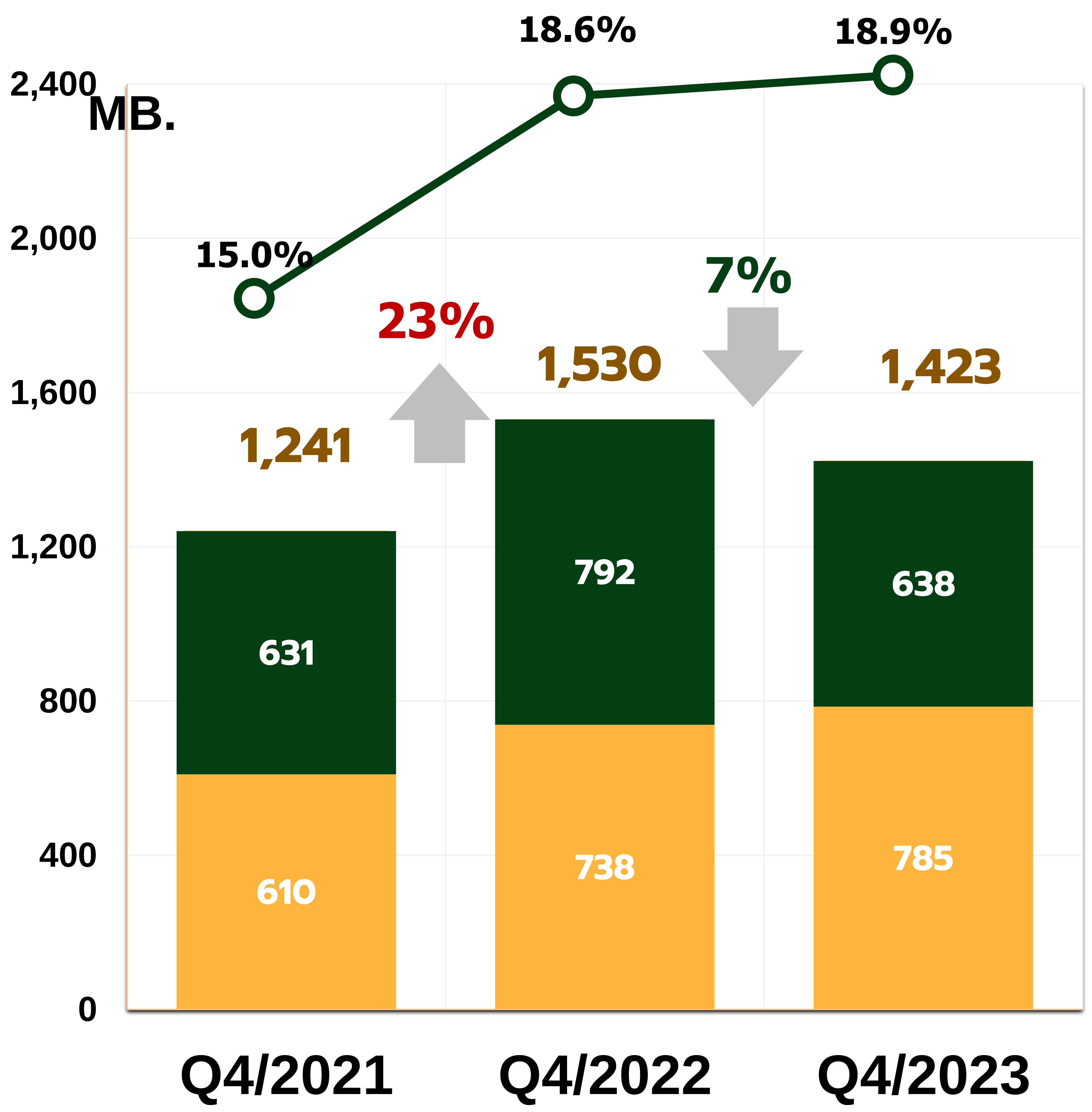
Consolidated Financial Statements (YoY)

SG&A

18.91%

% of SG&A on Total Net sale for 12-month ended 31 December 2023 shows 17.10%, which increased by 176 basis points from the same period of last year.

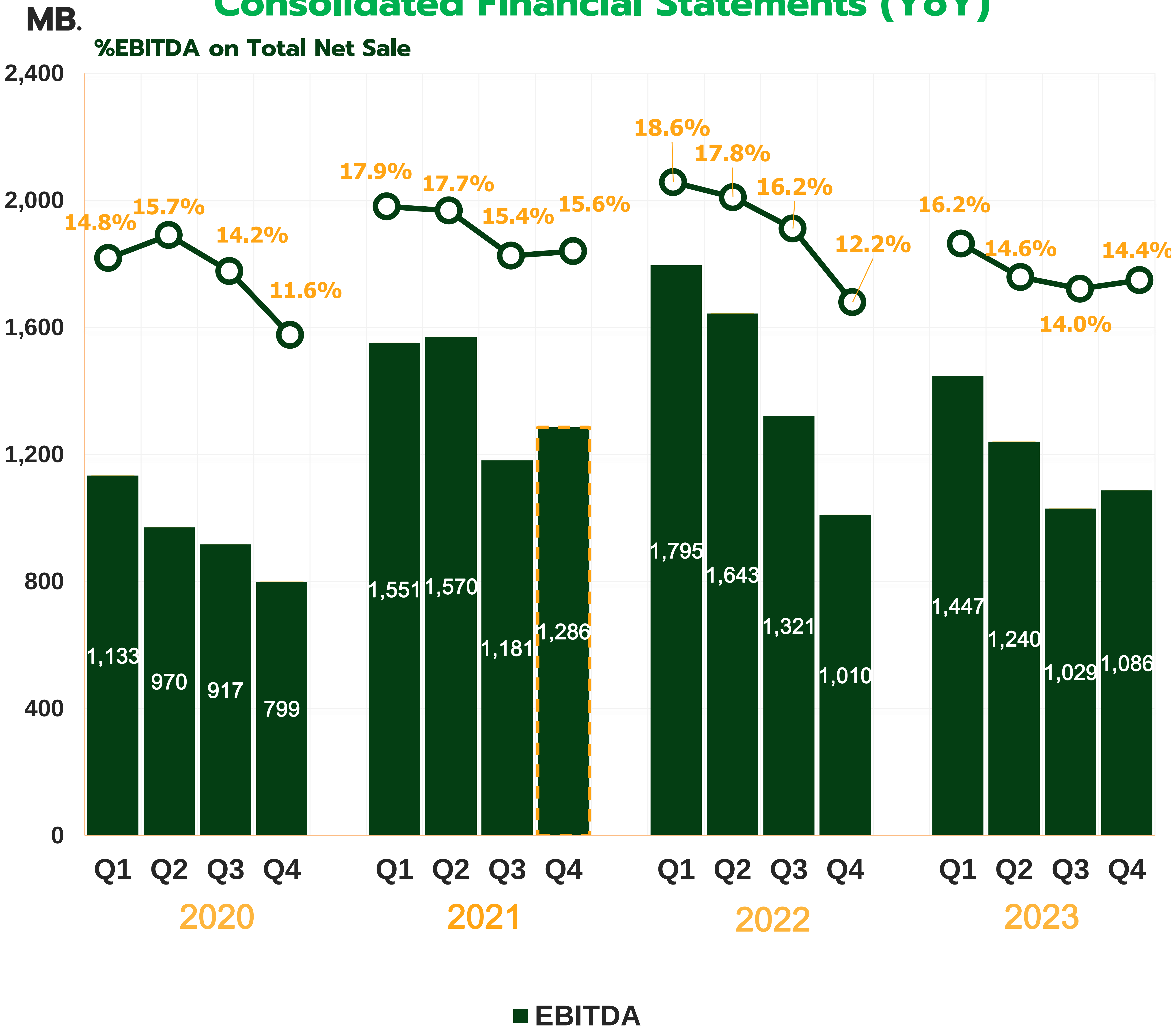




Remark : exclude Gain/Loss from Foreign exchange & Forward

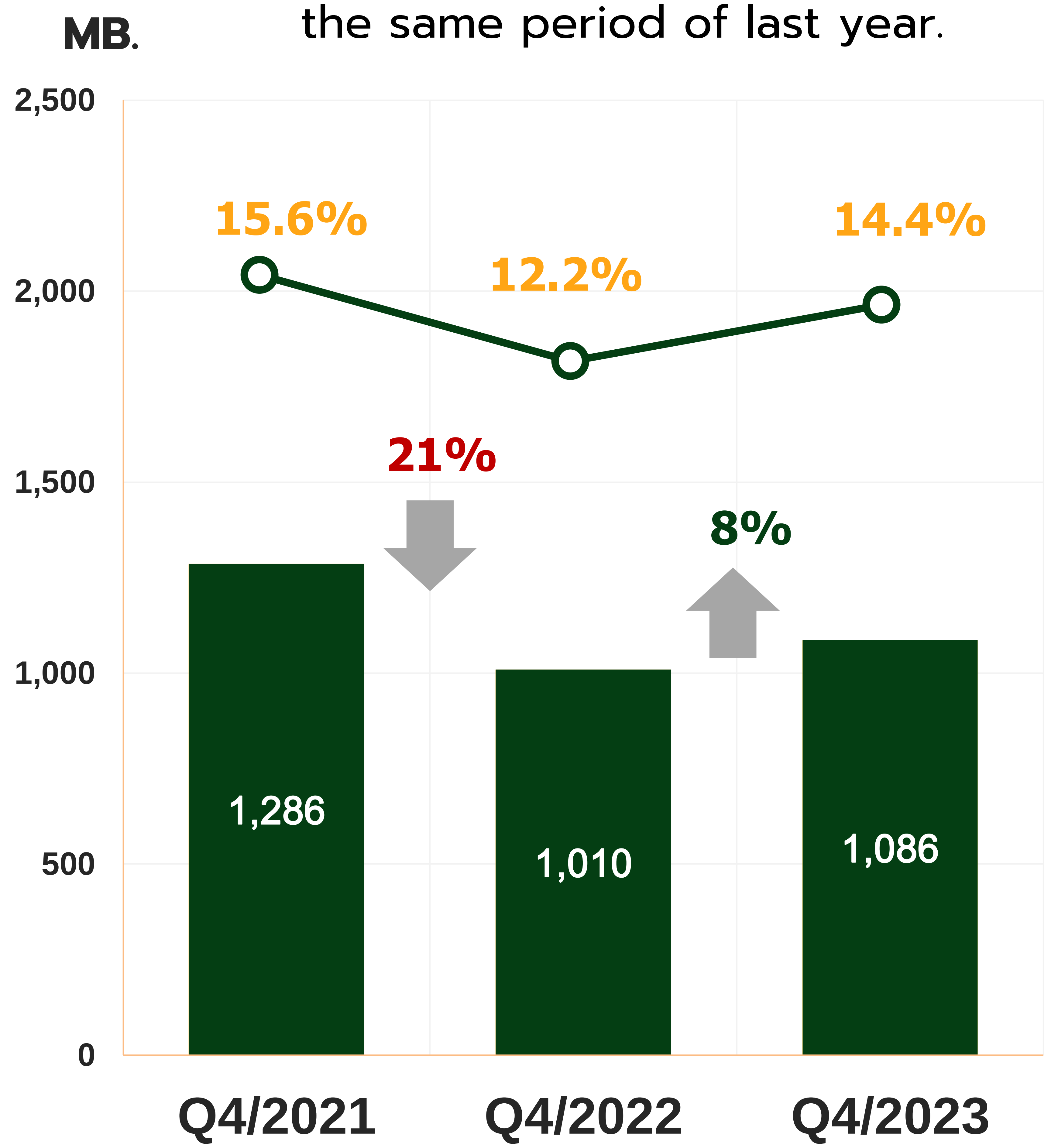
EBITDA

Consolidated Financial Statements (YoY)



14.44%

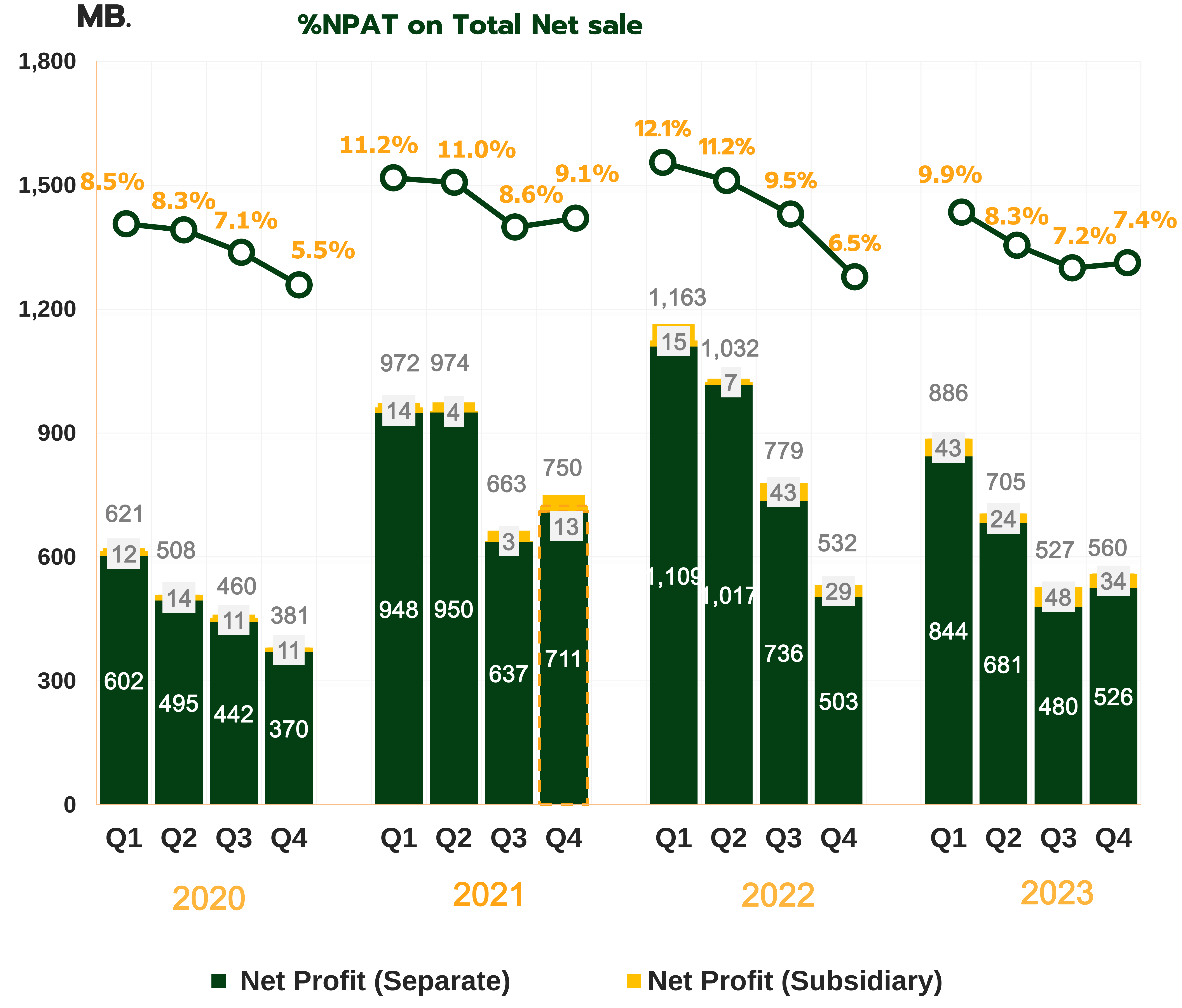
EBITDA for 12-month ended 31 December 2023 reached 4,803 MB. or 14.87% of Net Sale, which decreased by 149 basis points from the same period of last year.



SIAM GLOBAL HOUSE PUBLIC COMPANY LIMITED
บริษัท สยามโกลบอลเฮ้าส์ จำกัด(มหาชน)

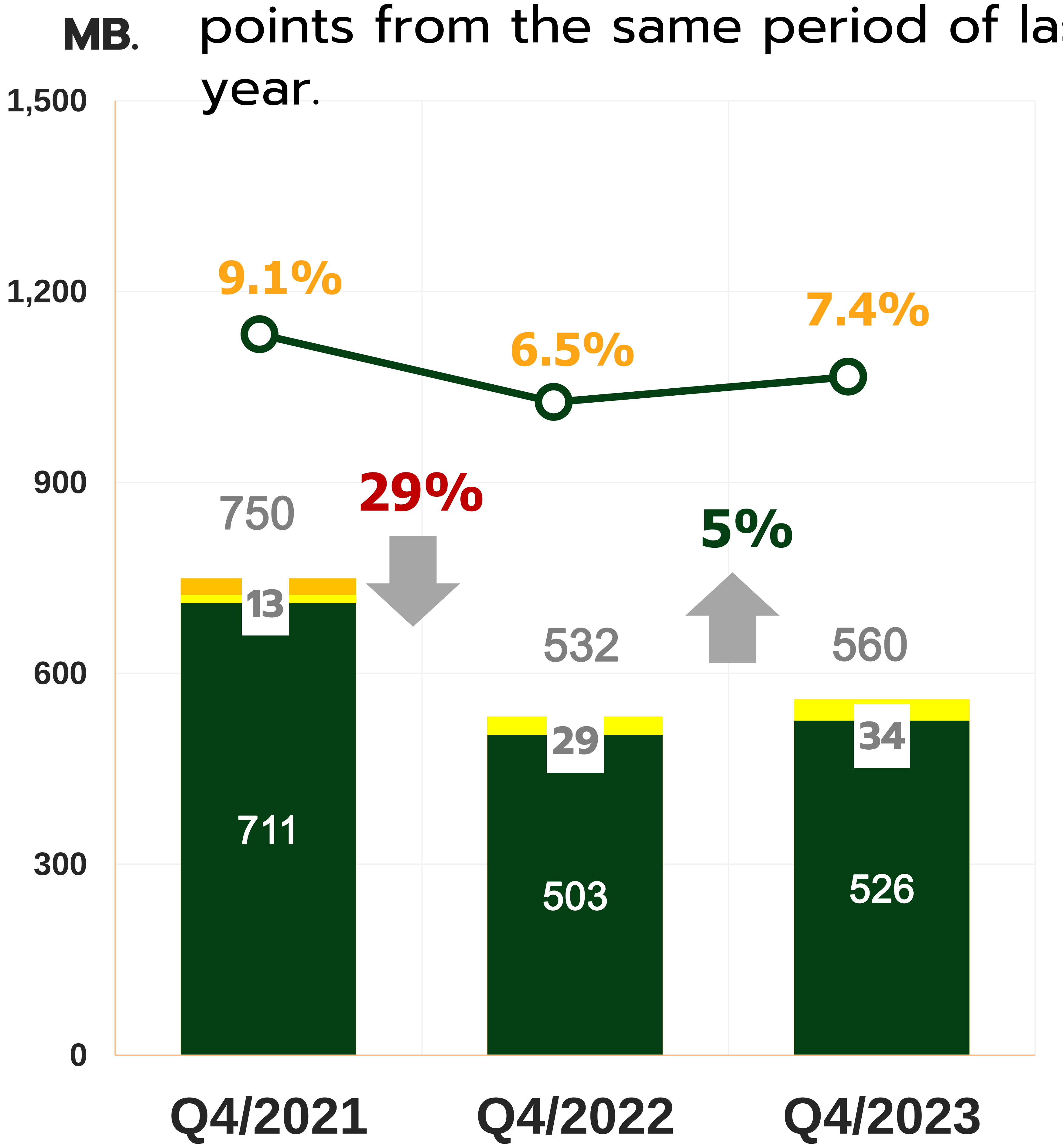
Net Profit

Consolidated Financial Statements (YoY)

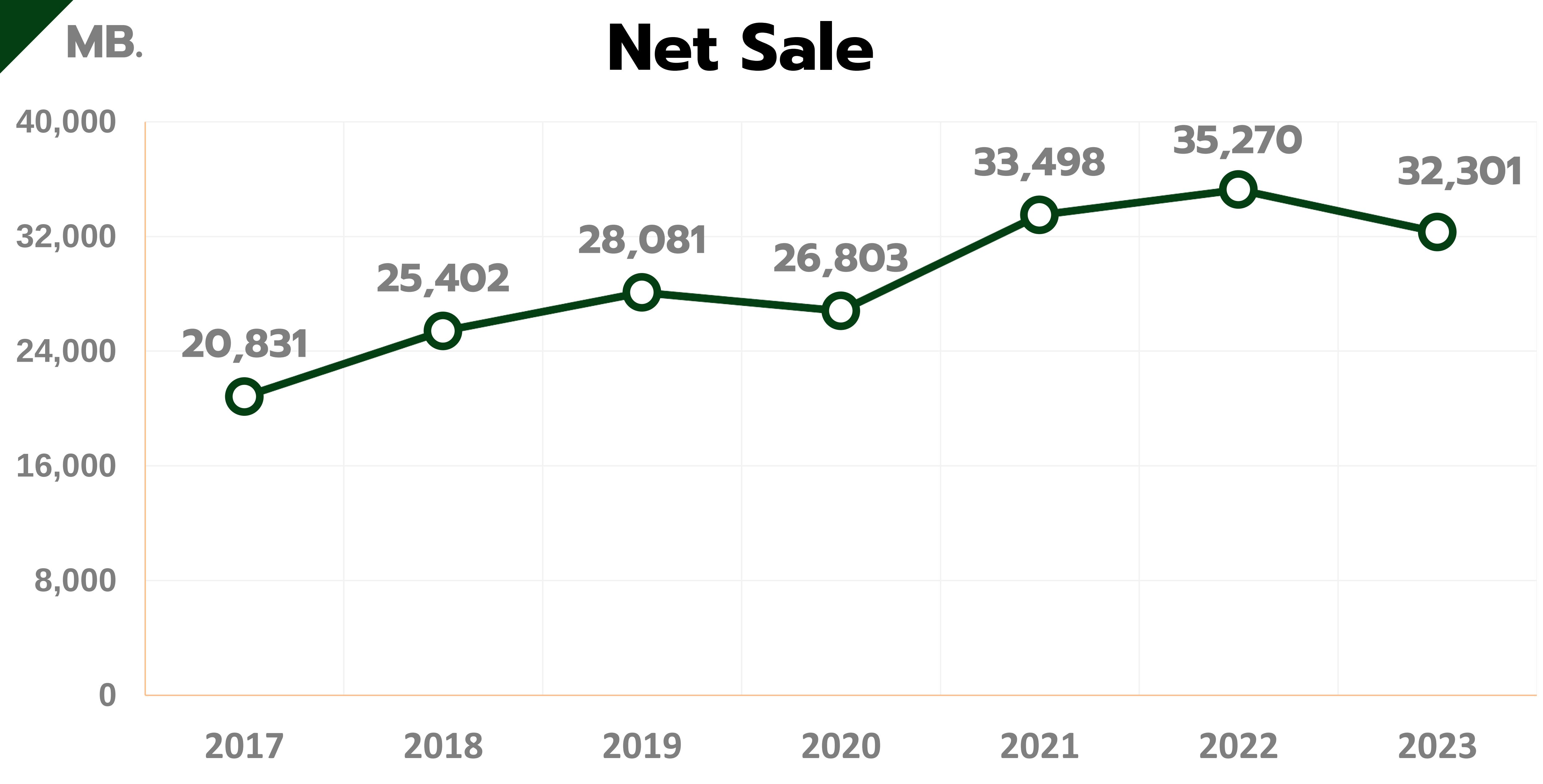


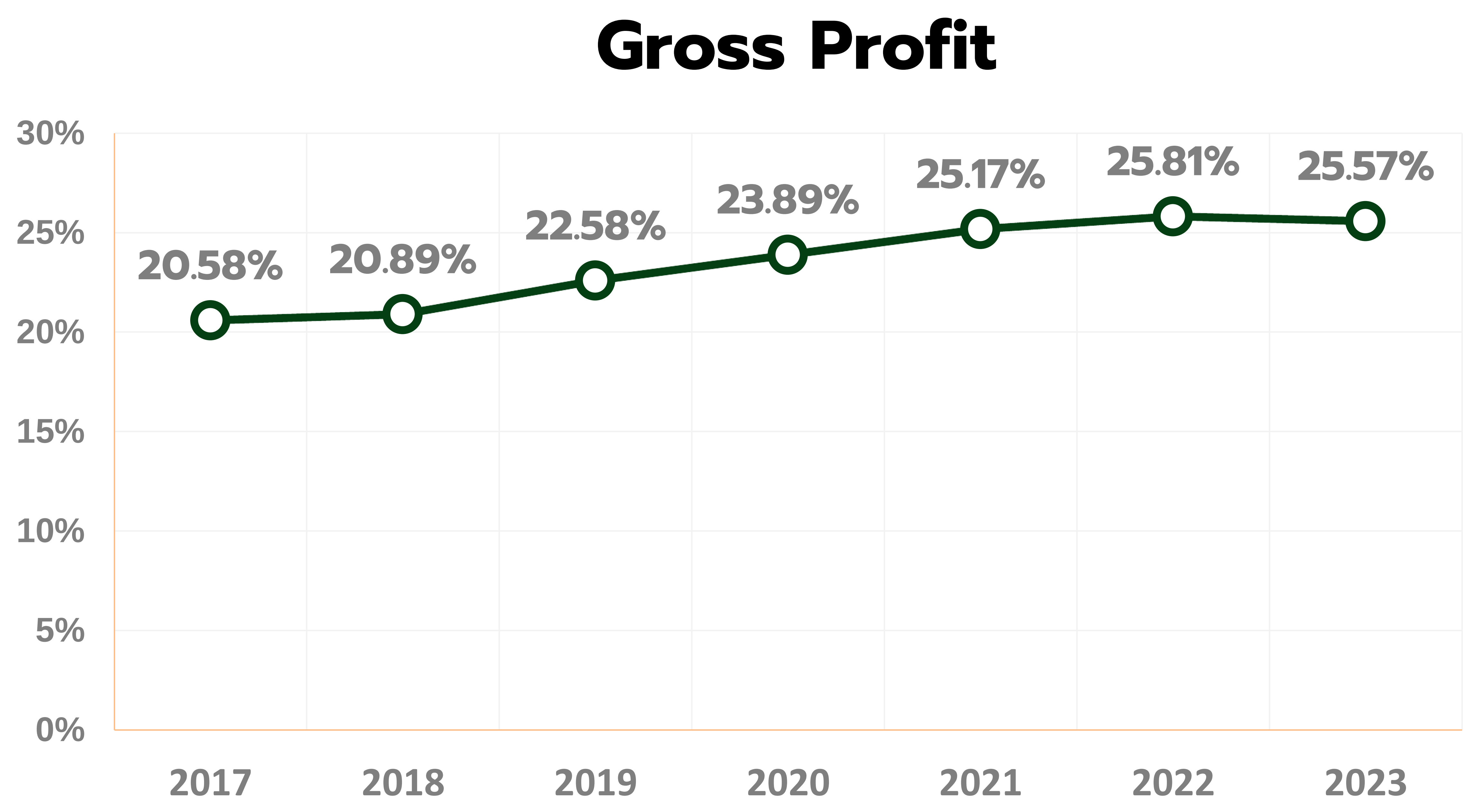
7.44%

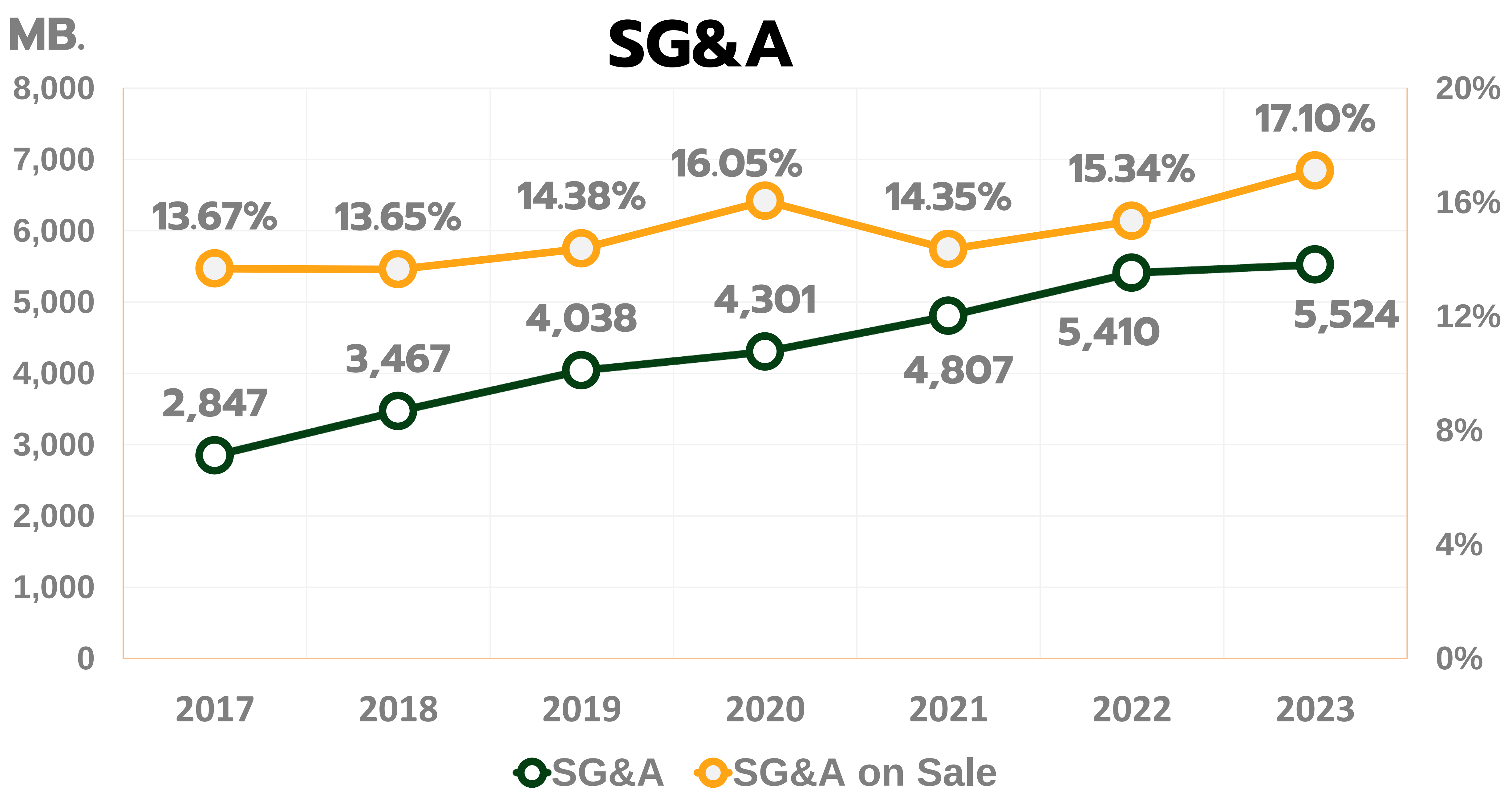
Net Profit for 12-month ended 31 December 2023 reached 2,678 MB. or 8.29% of Net Sale, which decreased by 165 basis points from the same period of last year.

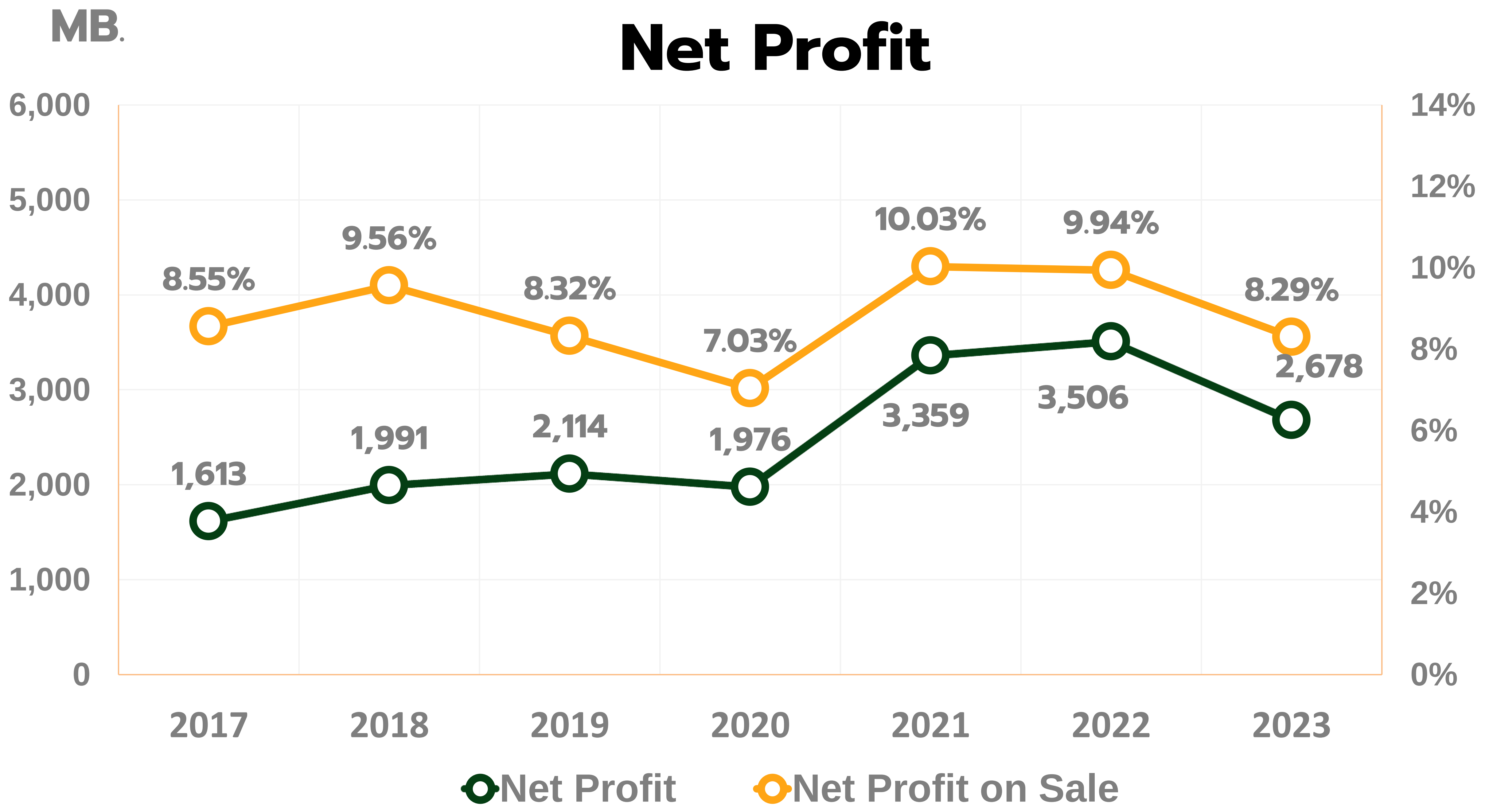


* Consolidated Financial Statements

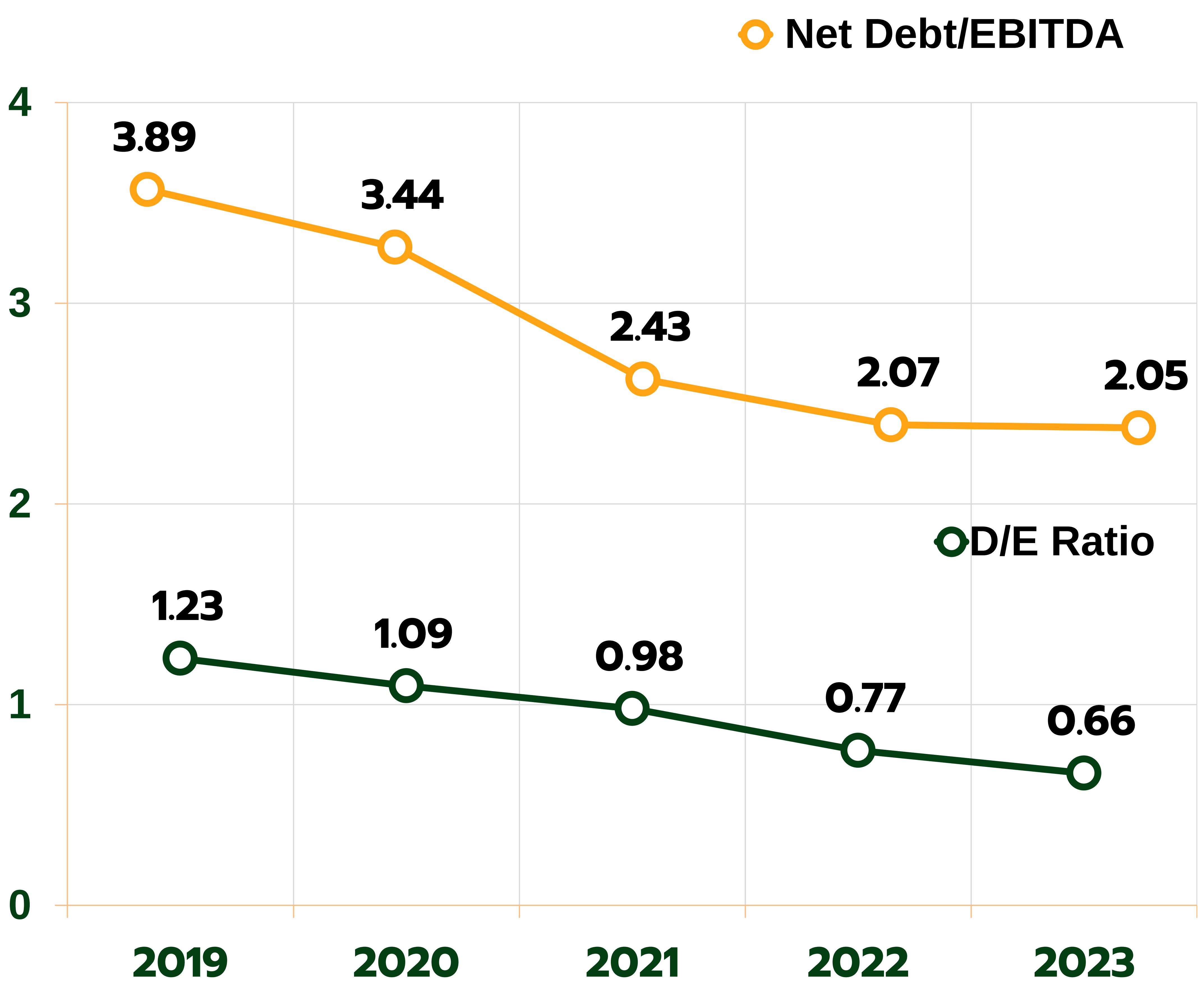


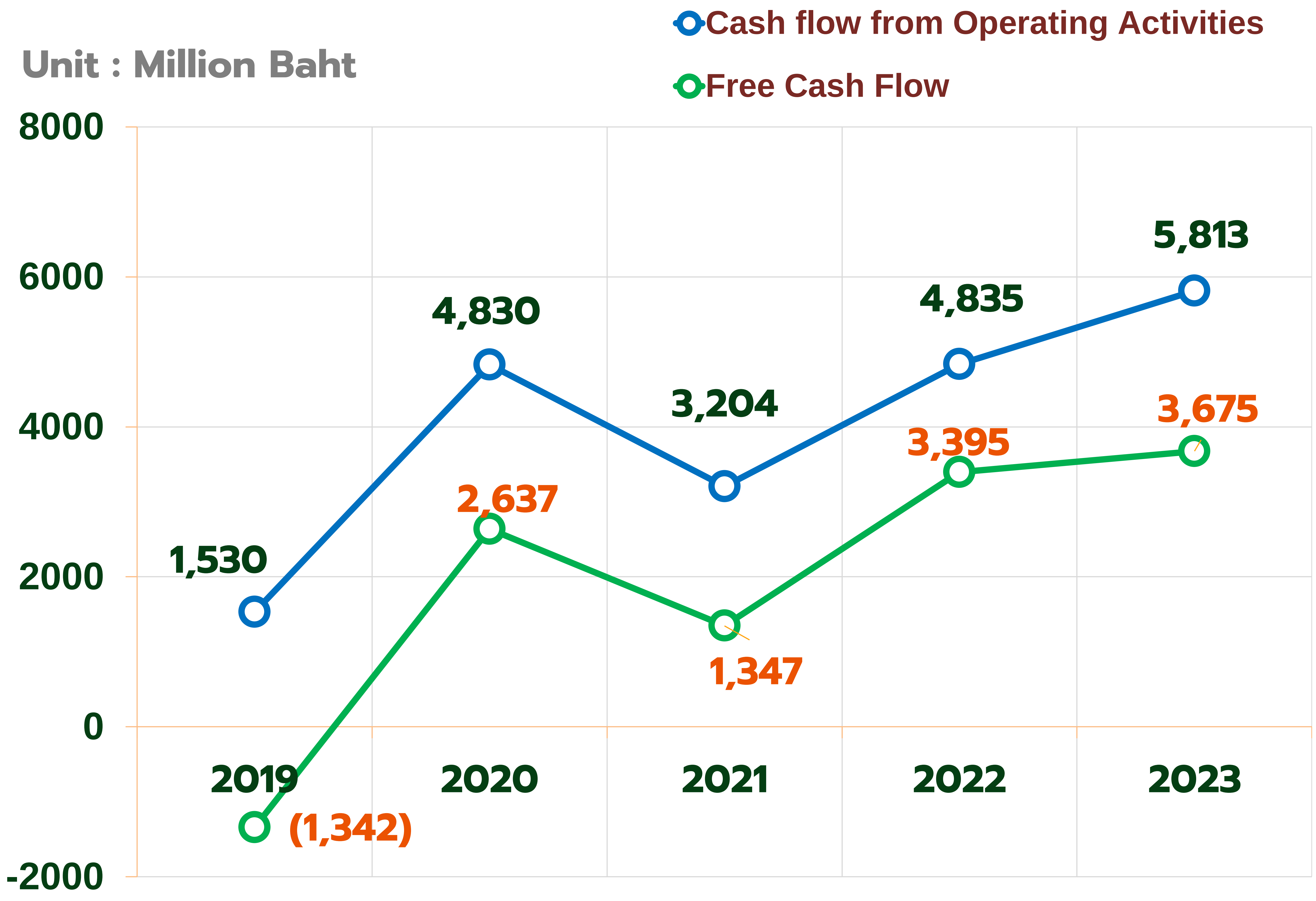






Financial Ratio & Free Cash flow





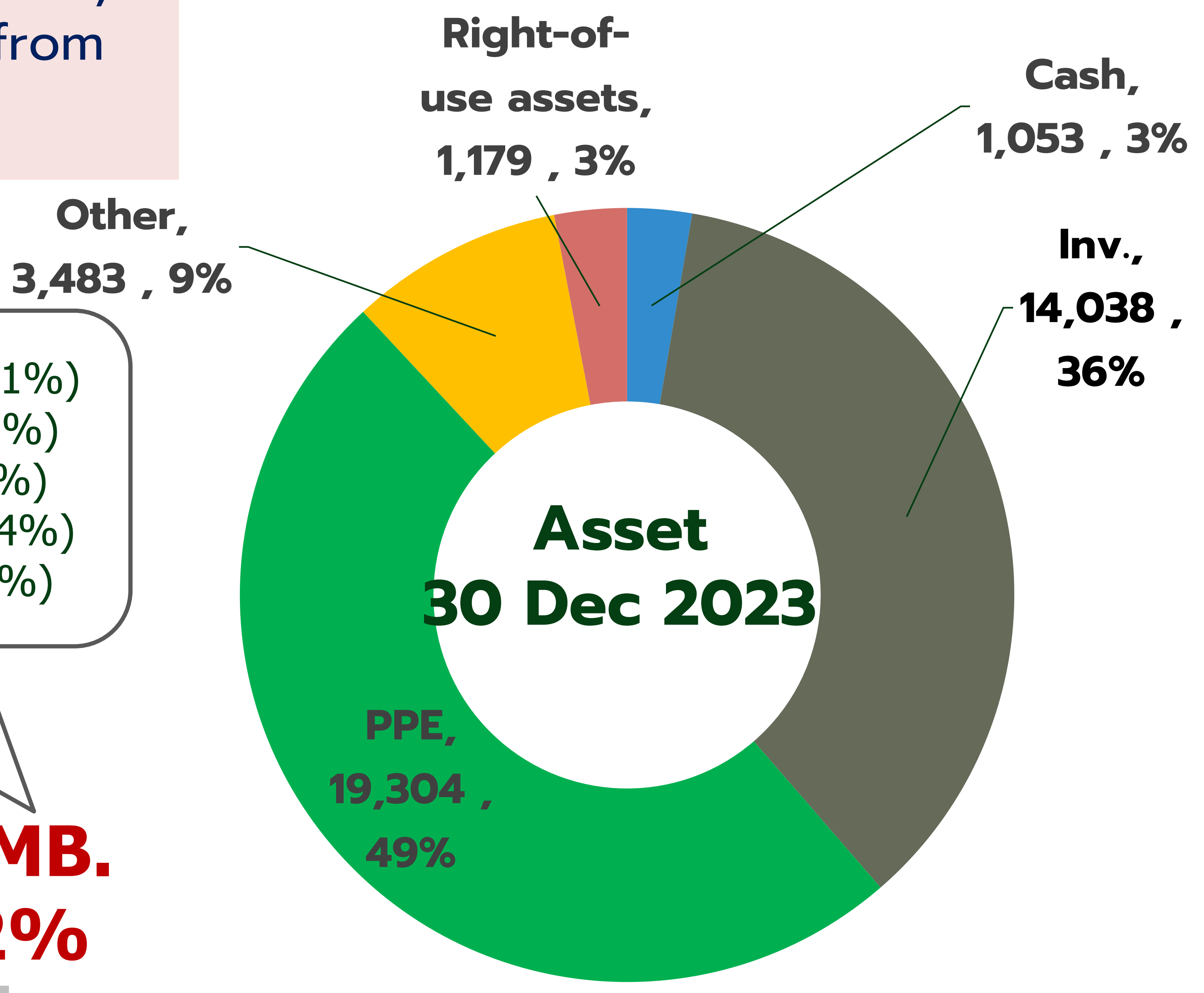
Remark : EBITDA Annualized

SIAM GLOBAL HOUSE PUBLIC COMPANY LIMITED
บริษัท สยามโกลบอลเฮ้าส์ จำกัด(มหาชน)

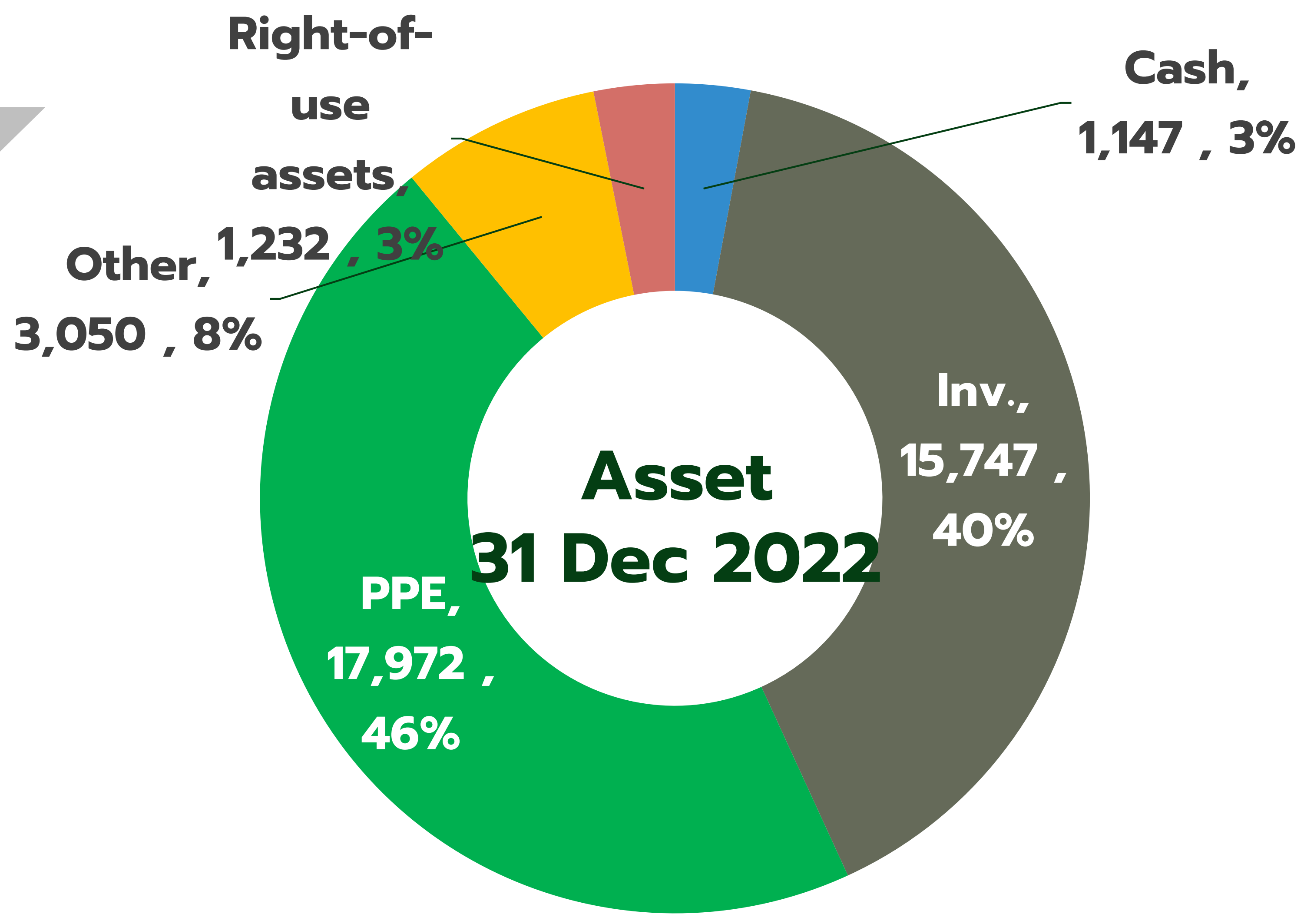
Statement of financial Position

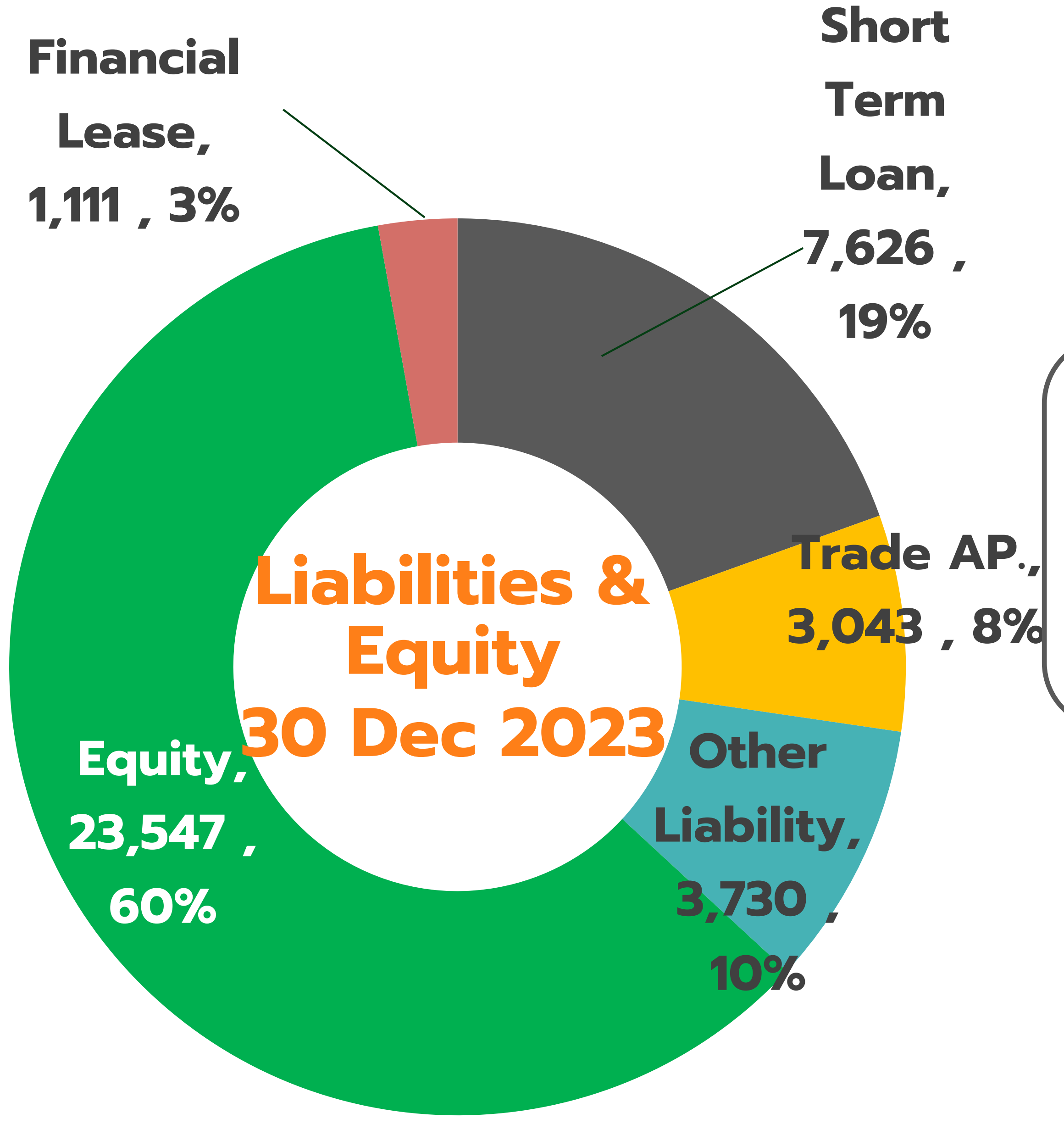
As at 31 December 2023, Total Asset amounted to 39,058 MB., which decreased by 0.2% from previous year

Inv. ↓	-1,709 MB	(-11%)
Cash ↓	-95 MB	(-8%)
PPE ↑	1,333 MB	(7%)
Other ↑	433 MB	(14%)
Right of use asset ↓	-53 MB	(-4%)



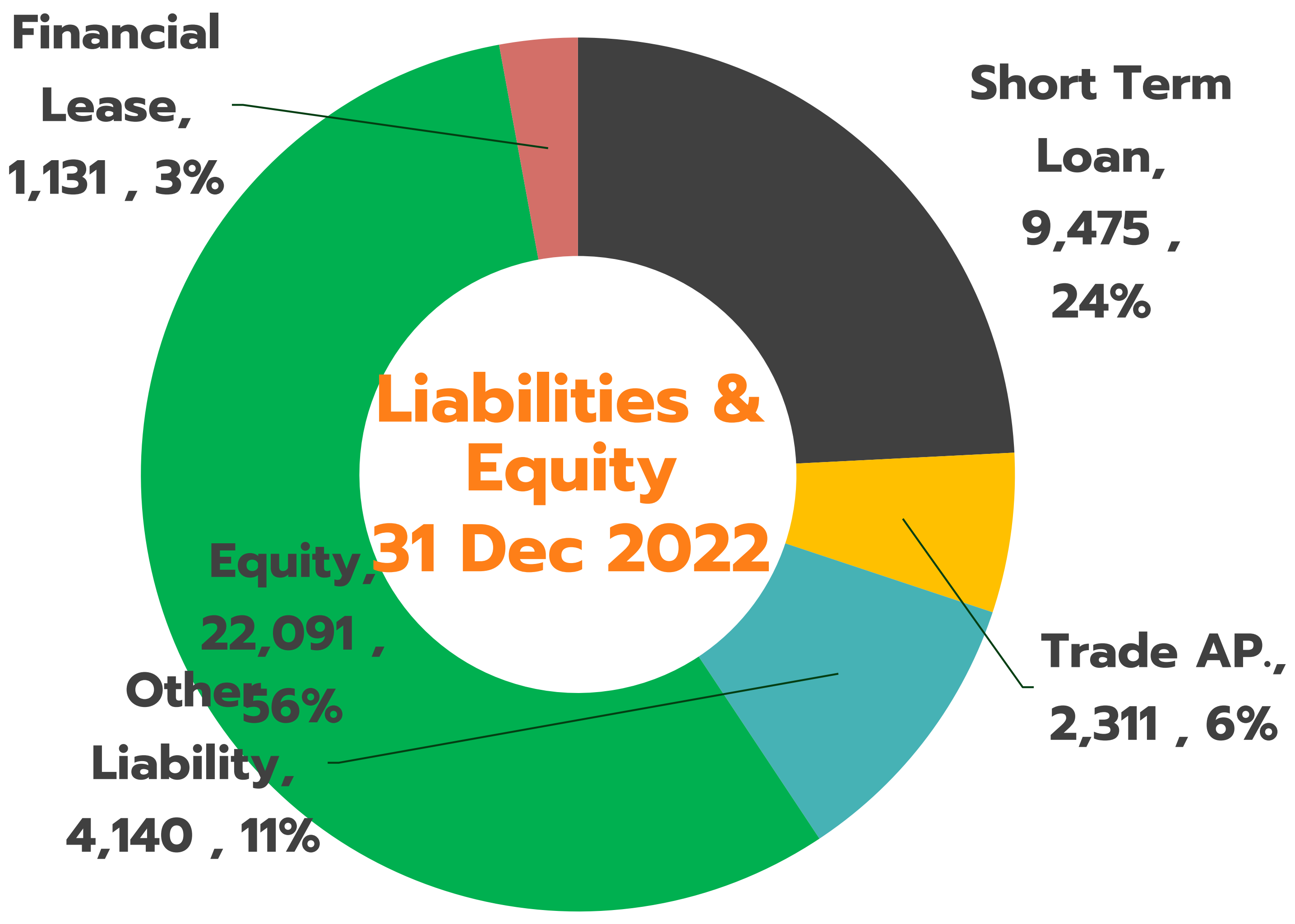
90 MB.
0.2%





OD & ST Loan ↓	-1,850 MB	(-20%)
Trade AP ↑	733 MB	(32%)
Equity ↑	1,456 MB	(7%)
Other ↓	-410 MB	(-10%)
Financial Lease ↓	-20 MB	(-2%)

90 MB.
0.2%



Remark : Consolidated Financial Statements