



innovative
Healthy
Food

OPPORTUNITY DAY PRESENTATION FOR YE2022

3 April 2023

COMPANY OVERVIEW

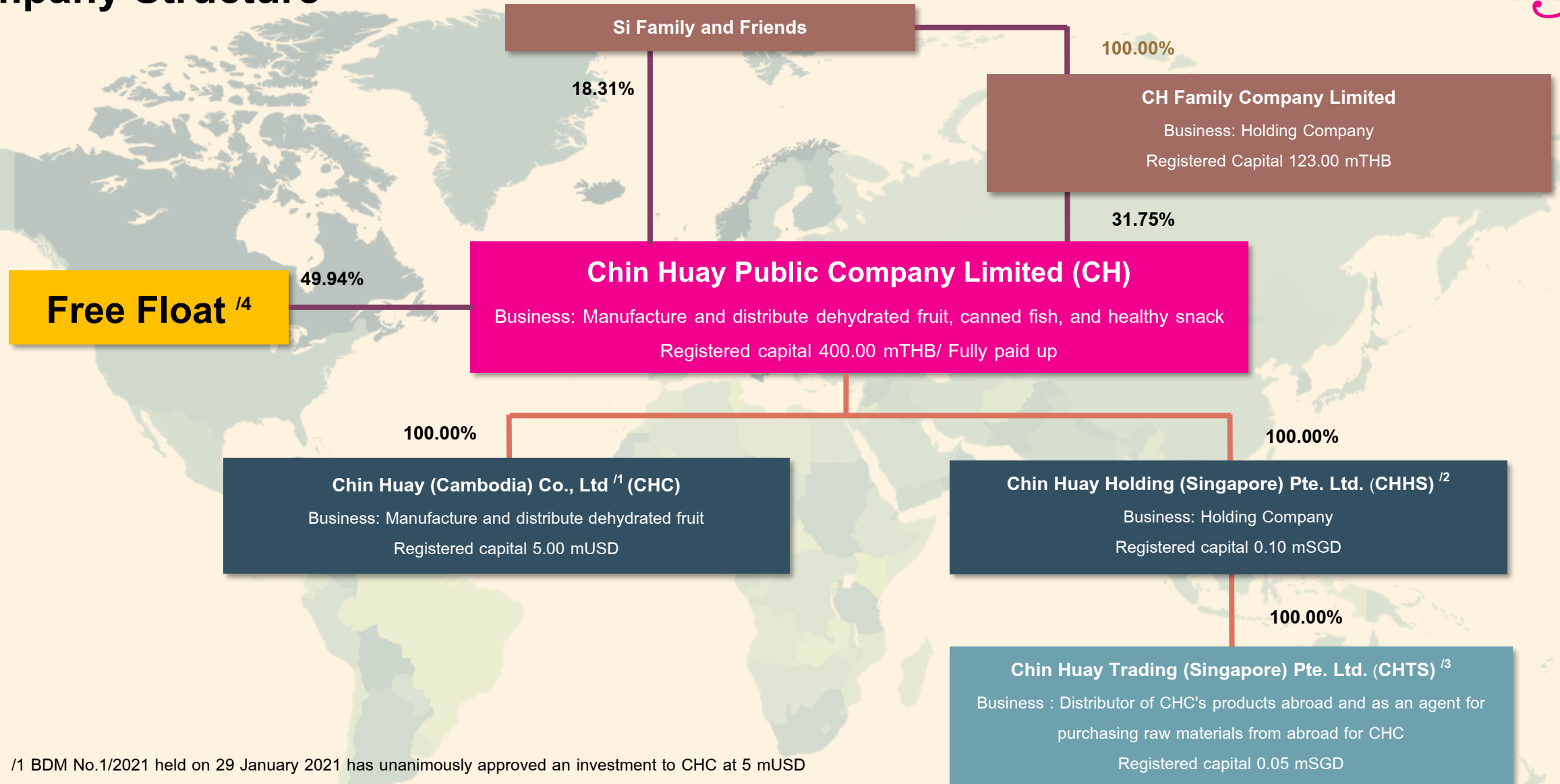
FUTURE PROJECT

FINANCIAL PERFORMANCE

Q&A

AGENDA

Company Structure



Remark: /1 BDM No.1/2021 held on 29 January 2021 has unanimously approved an investment to CHC at 5 mUSD

/2 On 1 February 2021 CHHS was established in Singapore

/3 On 1 February 2021 CHTS was established in Singapore

/4 As the Record date of 1 November 2022

Core Business



- CH and its subsidiaries manufacture and distribute processed fruits and foods which are classified into 3 categories

- 1) Dehydrated fruits
- 2) Canned fish
- 3) Healthy snack

- Revenue portion 2020-2022 of dehydrated fruits, canned fish, and healthy snack were 83-86%, 12-16%, and 0.3-0.5% respectively as newly launched product

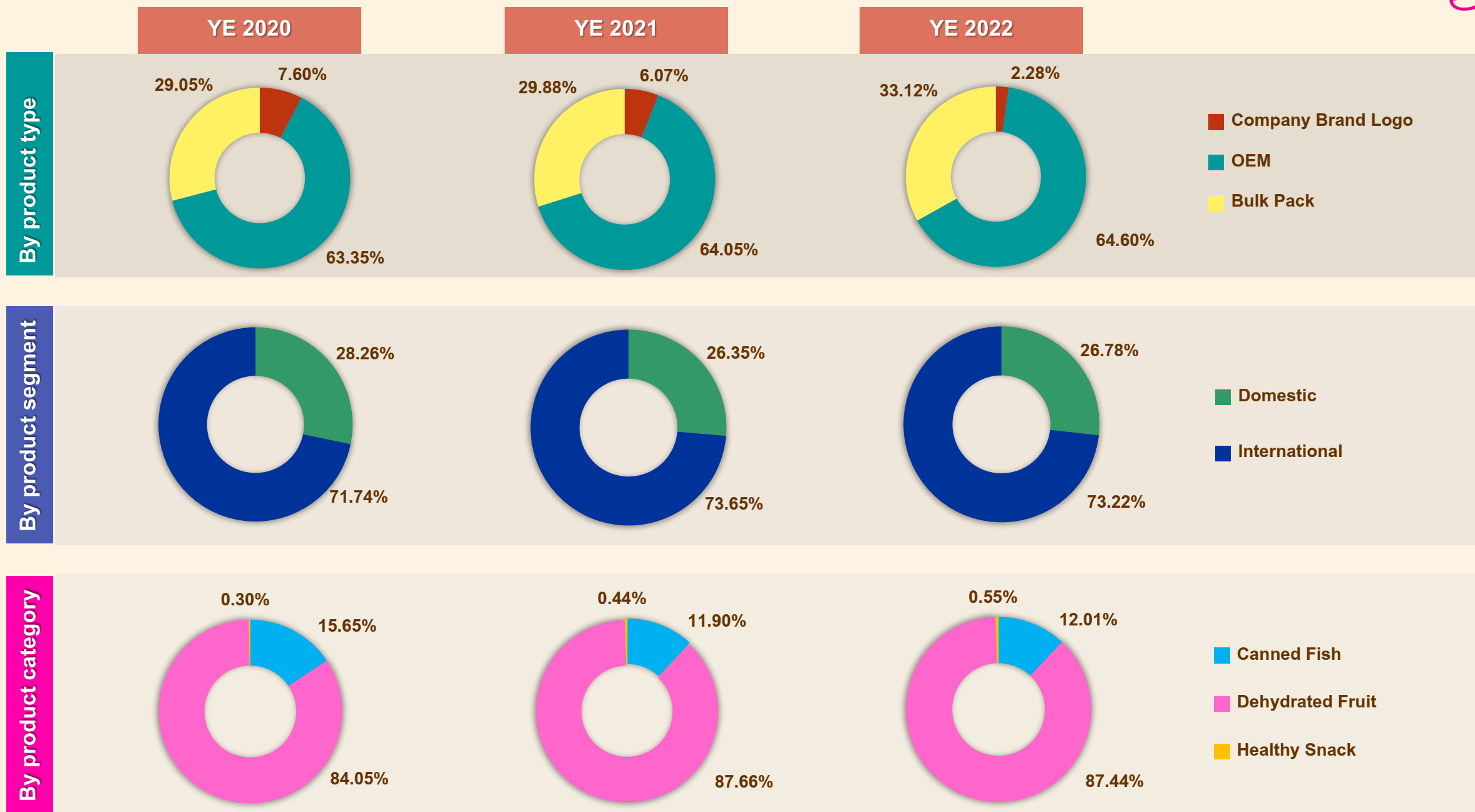
- CH focuses on exporting products to global countries i.e., USA, Canada, Japan, and China where the international sales proportion equal to 71%-74% of the total sales revenue as follows:

	Domestic (%)	International (%)
Dehydrated fruits	25-30	70-75
Canned fish	15-32	68-85%



- Two (2) manufacturing factories located in Thailand and Cambodia (only for dehydrated fruits)

Revenue Structure



Upcoming Projects



Revamp manufacturing facilities and construct an additional warehouse

- Benefits from renovated manufacturing facilities and additional warehouse are as follows:
 1. To increase efficiency and decrease production cost
 2. To increase area for storing raw material, semi-product and finished goods
- Expected investment year: 2023 – 2025

Utilize as Working Capital

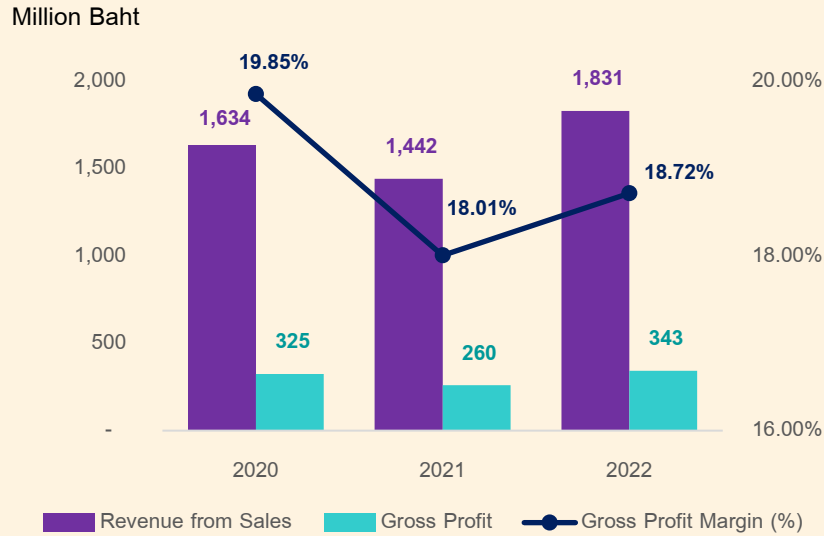
- Additional working capital will be used to support business operation as follows:
 1. To support ordering seasonal raw material such mangoes, correspond with an increase in production capability which is resulting from an increase in production efficiency and area of storing
 2. To support increase in account receivable as the increasing in sales from existing customers and acquiring new customers both domestic and international.
- Expected investment year: 2022 – 2023



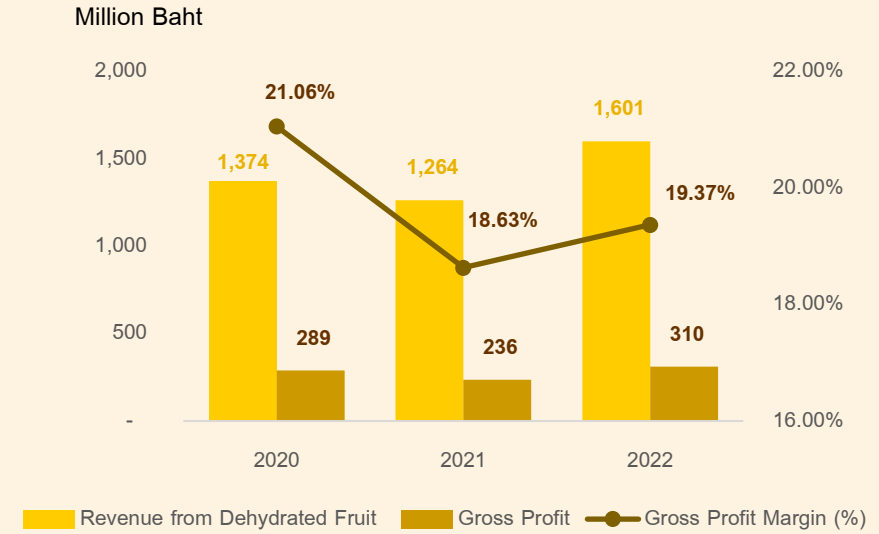
Keys Financial Information (1)



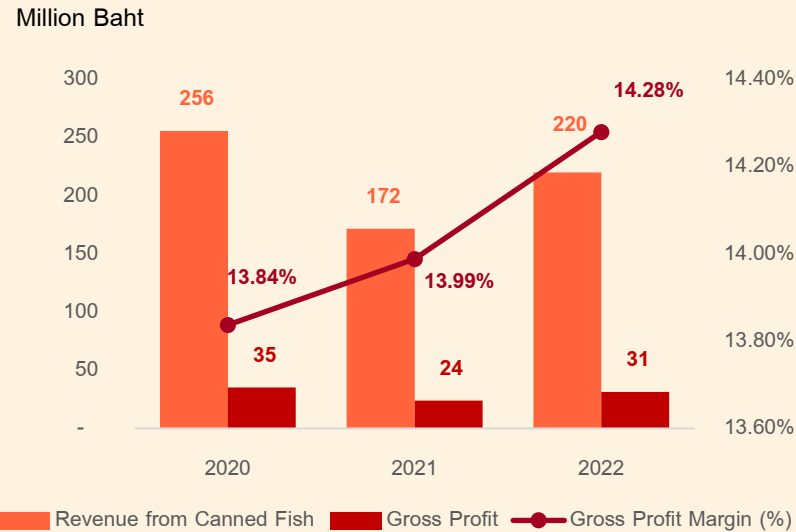
Revenue from Sales and Gross Profit Margin



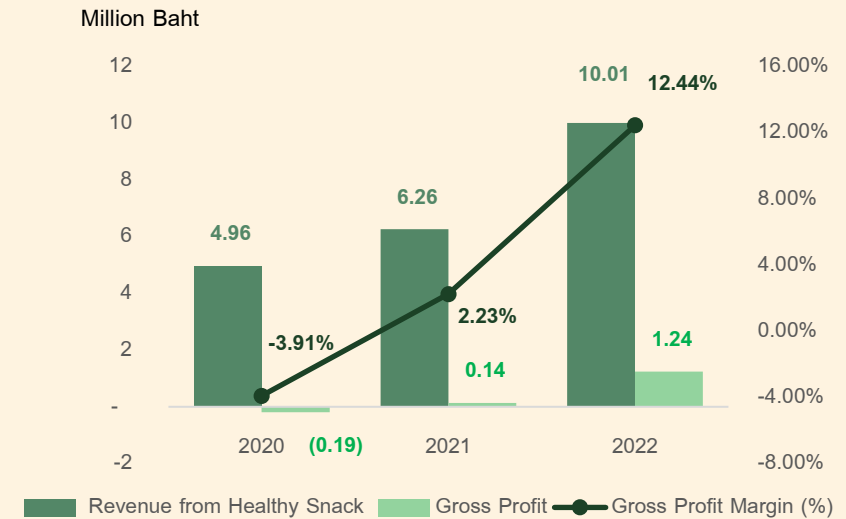
Revenue from Dehydrated Fruit and Gross Profit Margin



Revenue from Canned Fish and Gross Profit Margin



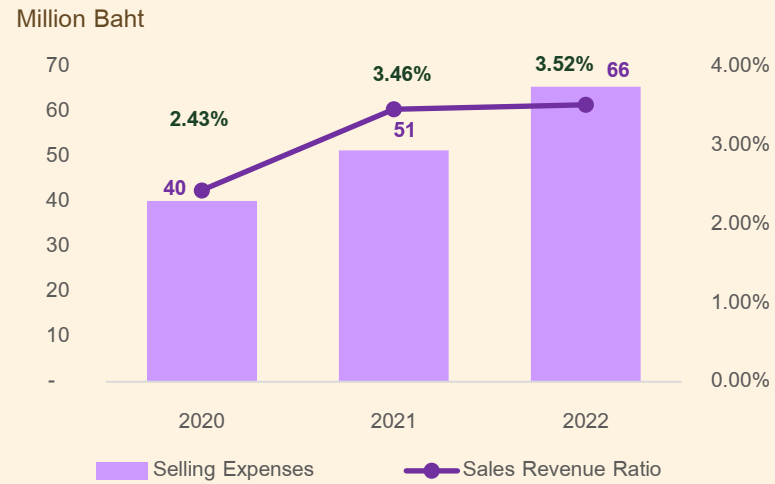
Revenue from Healthy Snack and Gross Profit Margin



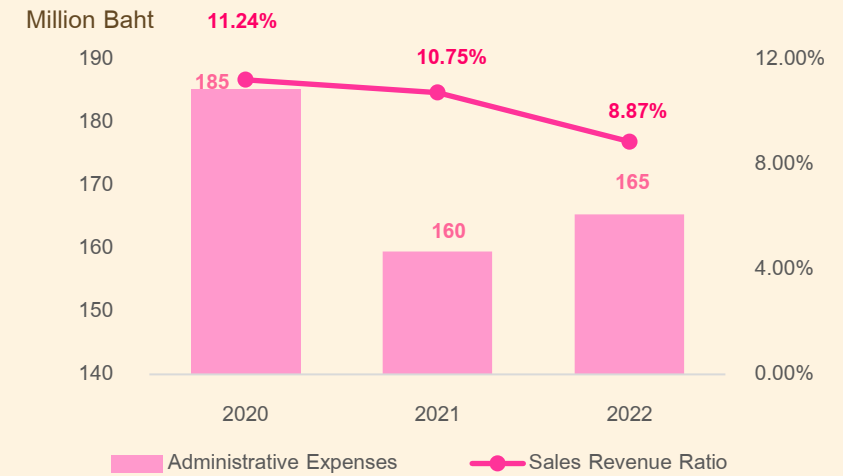
Keys Financial Information (2)



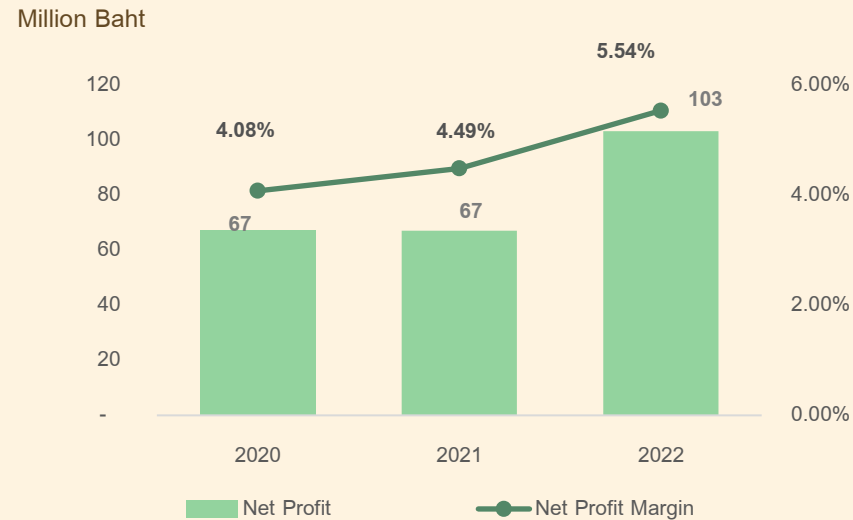
Selling General Expenses



Administrative Expenses



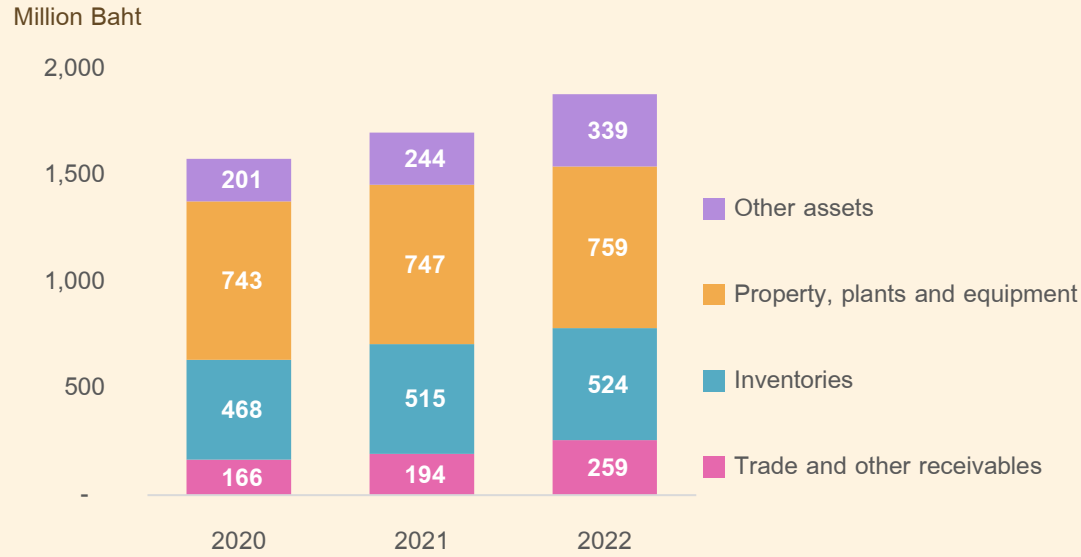
Net Profit and Net Profit Margin



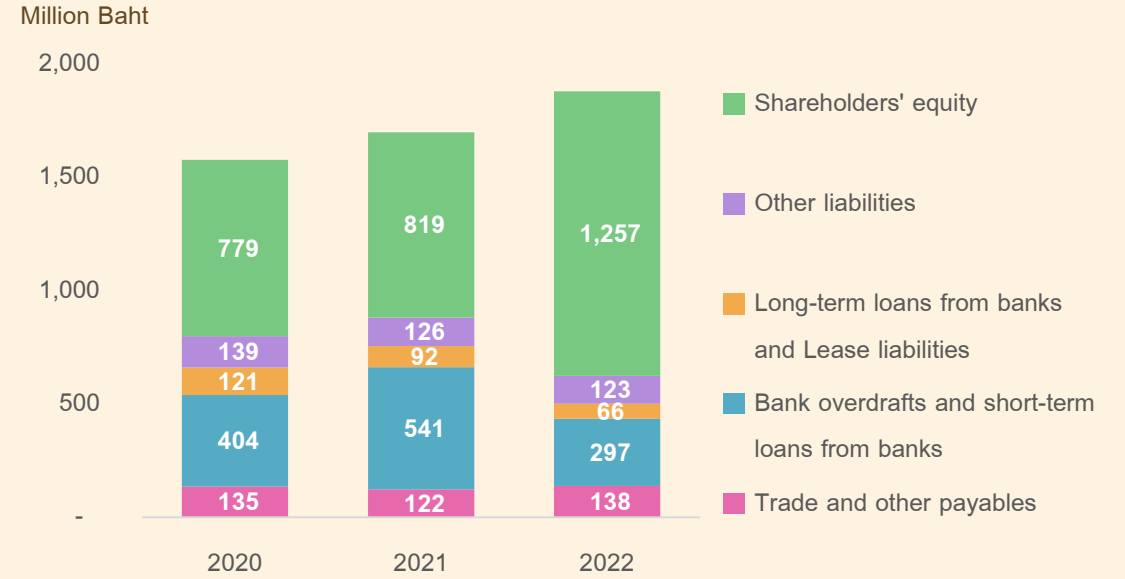
Keys Financial Information (3)



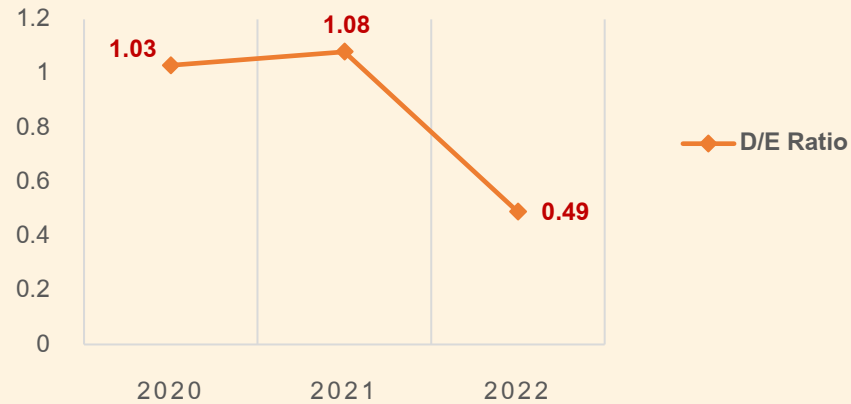
Assets



Liabilities and Equities



Debt to Equity Ratio



Q & A

