

Introduction and Outlook



Company Overview

Financial Performance

Outlook and Expansion Activities



SVI is the leading provider of Electronic Manufacturing Services (EMS) in Thailand focusing on high complexity products



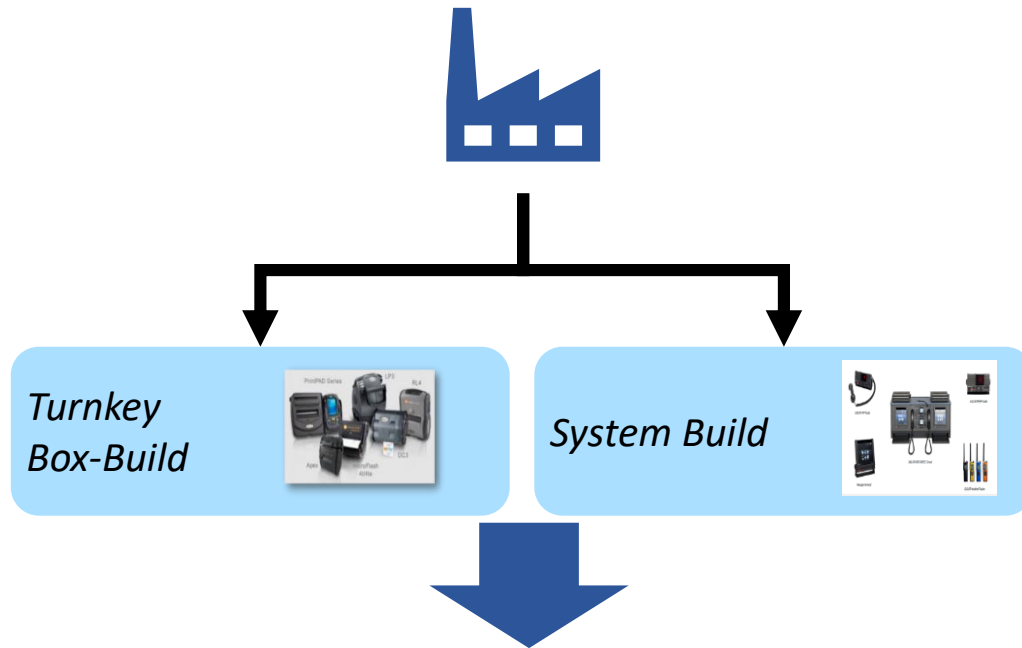
SVI's manufacturing footprint spans across South East Asia and Europe



SVI recorded highest annual revenue in 2018 and is expected to further increase its revenue in 2019



SVI's continued solid balance sheet provides ample room for expansion



Industrial Products

AC/DC Power Conversion

Measurement and control flow

Heating and Cooling System

Display Monitor

Niche Products

Communication & Networking

Professional Audio & Video Lighting Devices

Digital Video and Office Automation

Automotive and Medical

Medical Devices & Equipment

Automotive & Public Transportation

Cable Harness

AC/DC Power Conversion



Heating and Cooling System



Measurement and control flow



Digital Video and Office Automation



Communication & Networking



Professional Audio & Video Lighting Devices



Automotive & Public Transportation



Medical Devices & Equipment



Display Monitor



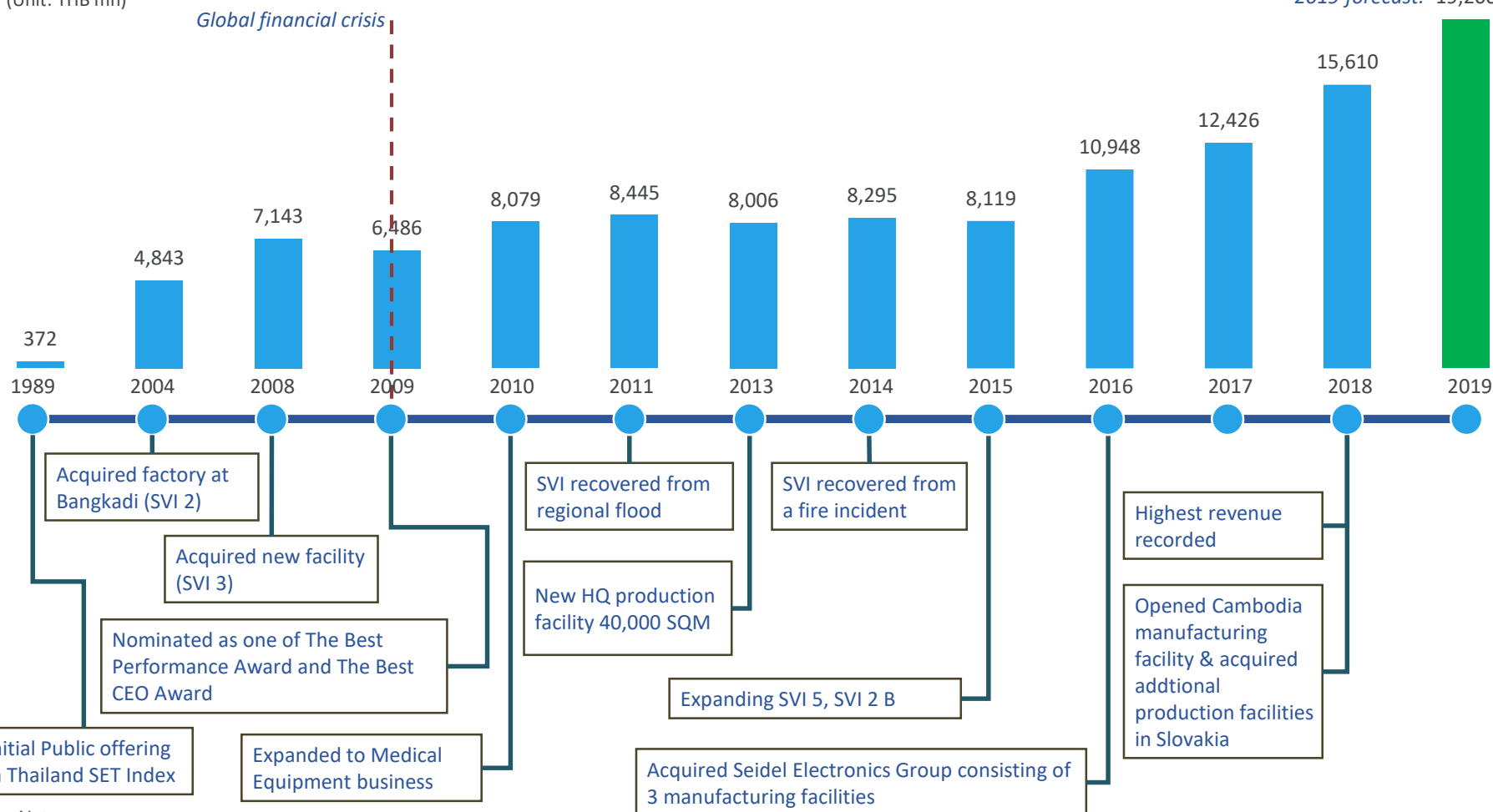
Cable Harness



Past perseverance paid dividend in strong revenue growth today

(Unit: THB mn)

2019 forecast: 19,200



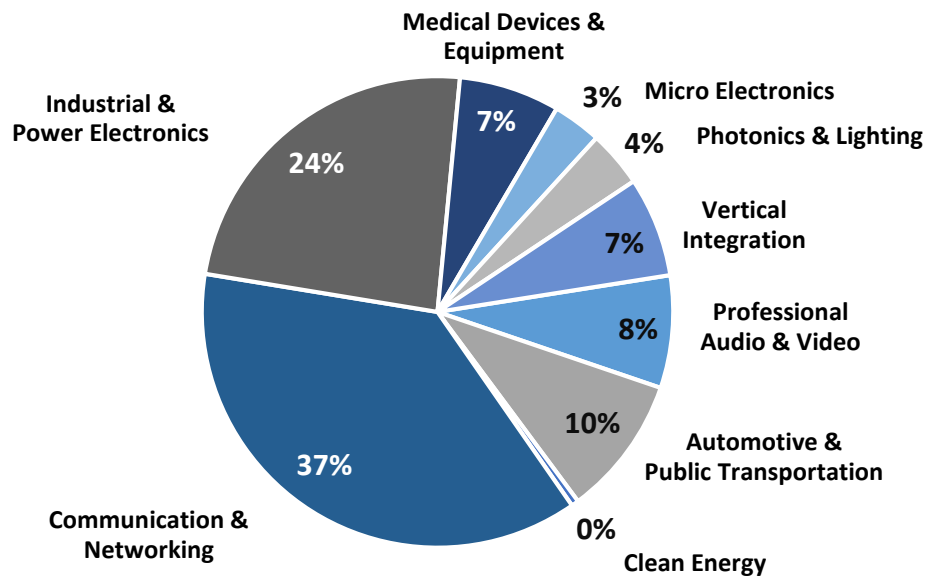
Notes:

1) 2019 Forecast of USD 600 mn based on USDTHB of 32.0

Revenue Breakdown

By Markets

Revenue 2018: USD 485 mn



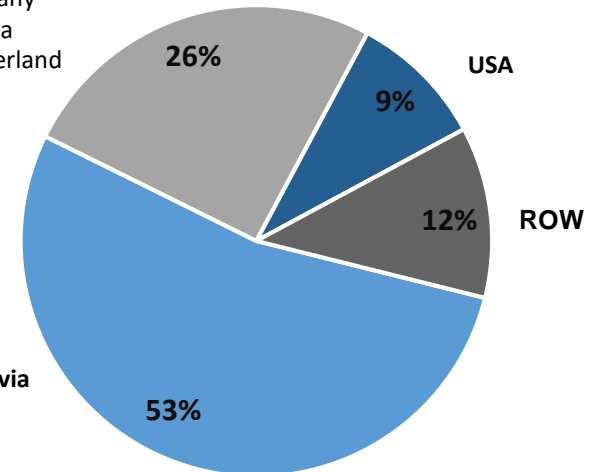
By Geography

DACH Countries

Germany
Austria
Switzerland

Scandinavia

Denmark
Sweden
Norway



SVI Denmark



SVI Slovenia



SVI Austria



SVI Slovakia



SVI Hungary



- European Operations: Land area 82,500 sqm. / building area 16,300 sqm.
- Asian Operations: Land area 242,700 sqm. / building area 82,400 sqm.
- Number of Employees: 4,300

SVI France



SVI Japan



SVI China



SVI Thailand



SVI Cambodia



Production

Thailand, Austria, Hungary, Slovakia & Cambodia



Sales & Support Offices

Copenhagen, Shenzhen & Tokyo



Design Centers

Austria, Slovenia & Thailand

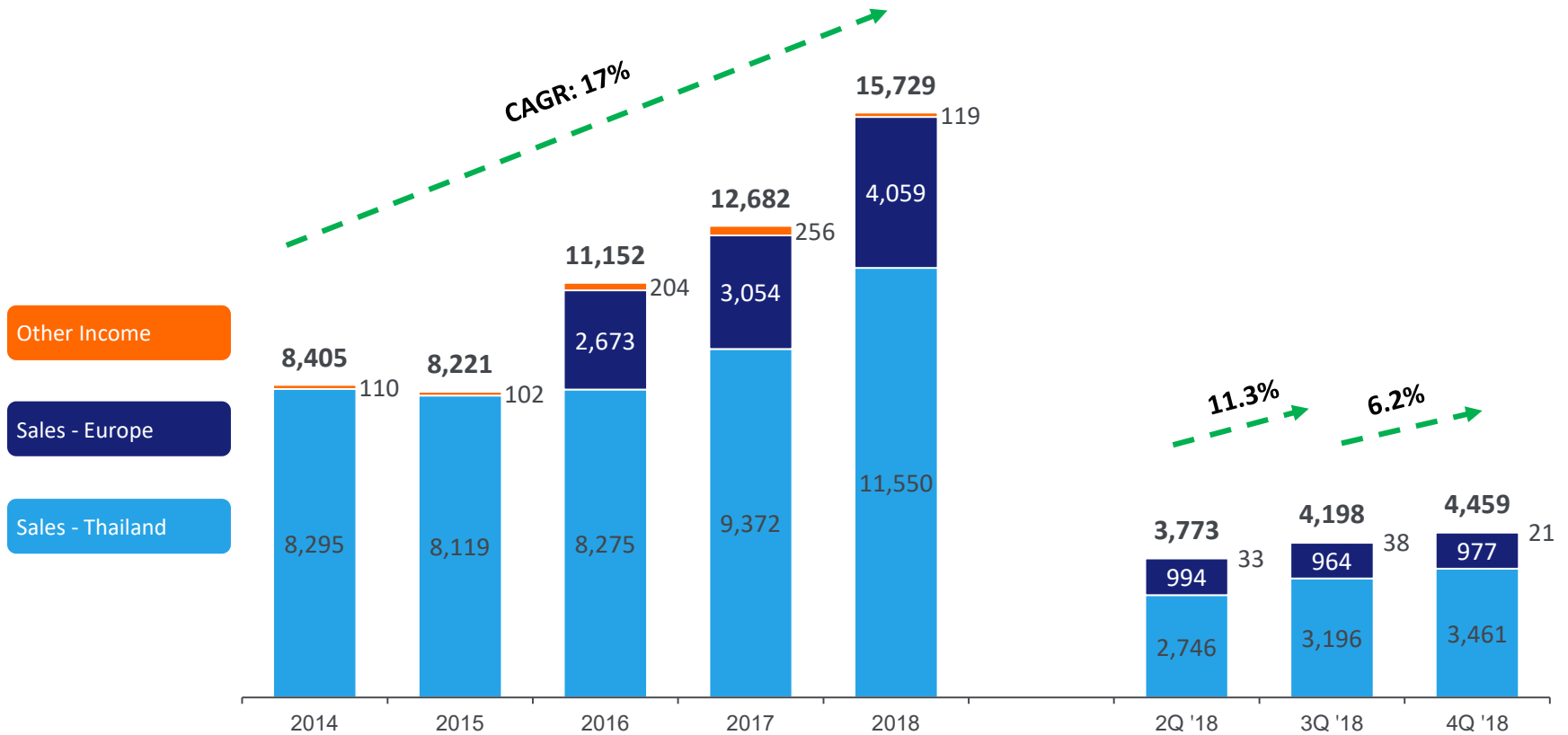
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Historical record revenue posted in 2018

(Unit: THB mn)



Notes:

1) Other Income includes sales from scrap and recurring dividend income

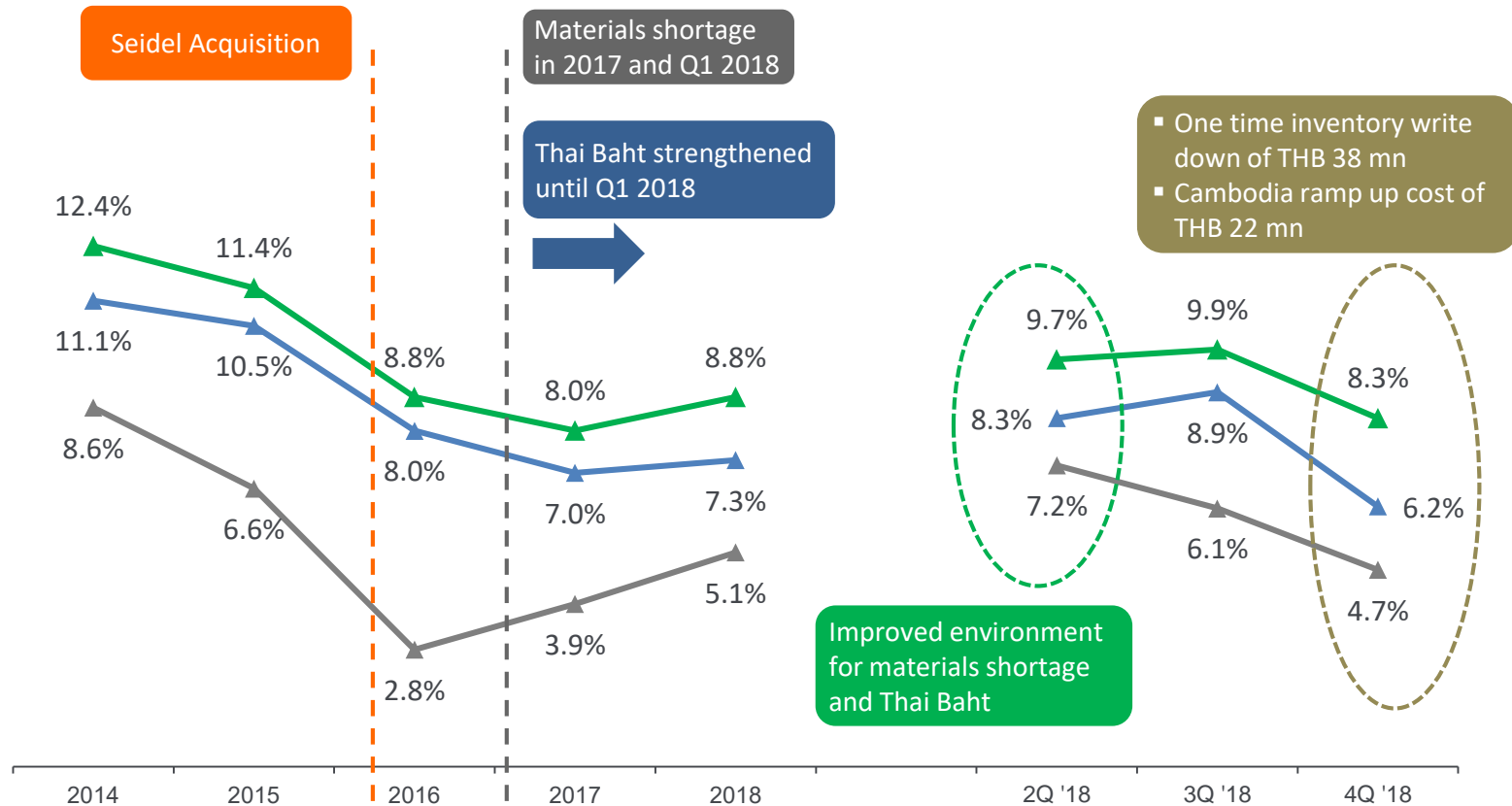
Margins Profile

Q4 '18 Profitability was compressed due to several factors but is expected to return to normal levels

Gross Profit
Margins

EBITDA Margins

Net Income
Margins

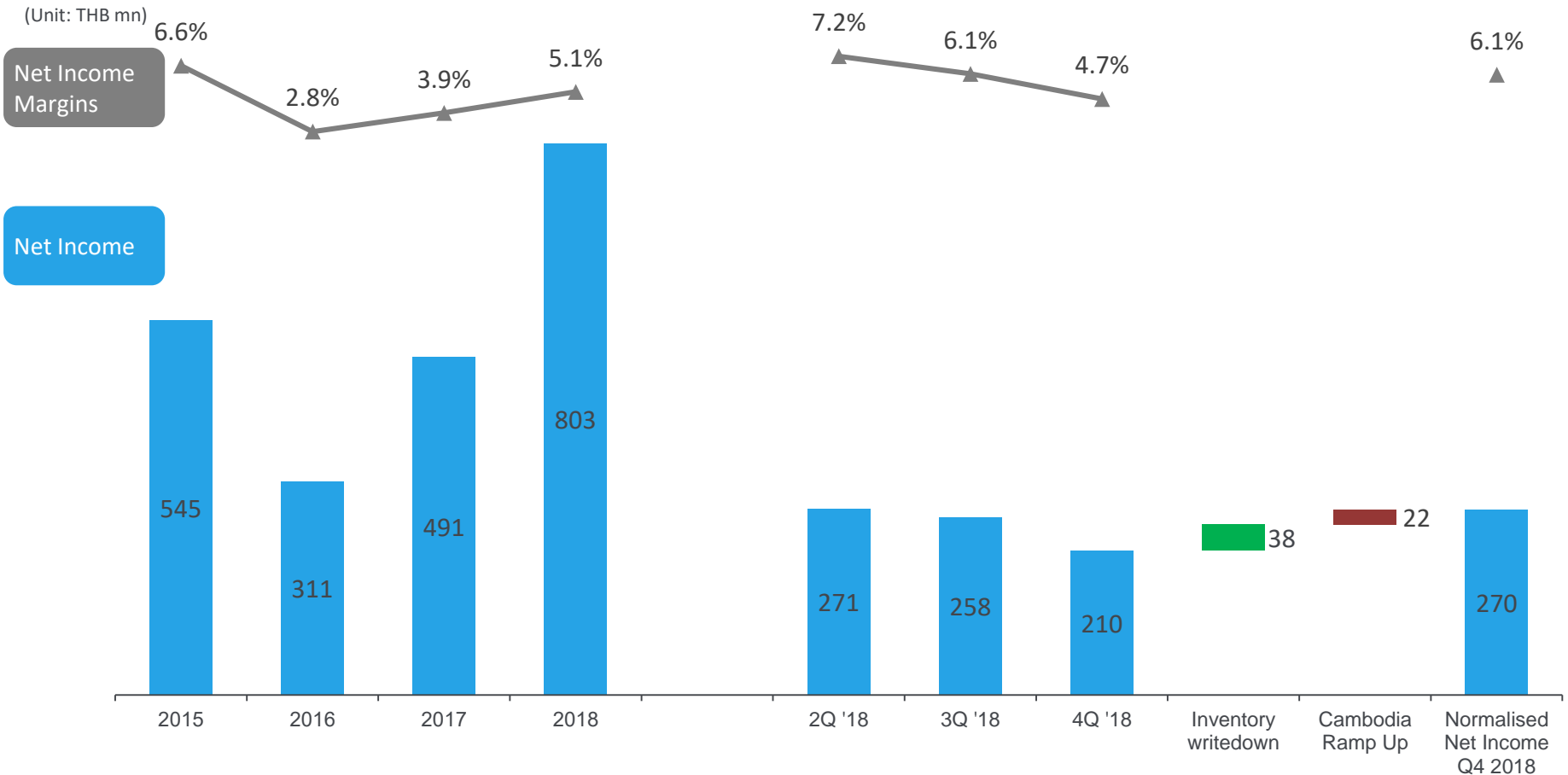


Notes:

1) Excluded one time charges in gains from damages caused by flood and fire

Historical Net Profit

Net Profit margins has improved YoY basis and is expected to continue to improve despite contracted margins in Q4



Notes:

- 1) Excluded one time charges in gains from damages caused by flood and fire
- 2) Reported Net Profit for 2018: THB 803 mn; and for Q4 2018 THB 210 mn

Both earnings per share and returns have continued to improved

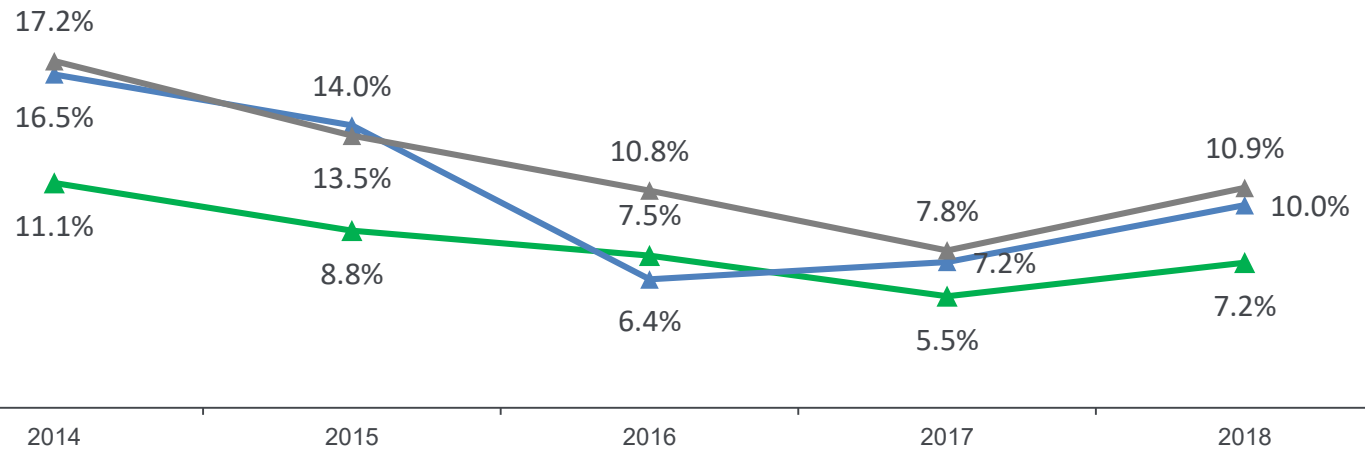
Earnings Per
Share (THB)



ROA

ROE

ROIC



Notes:

1) Excluded one time charges in gains from damages caused by flood and fire

SVI has a solid balance sheet which can be leverage for expansion

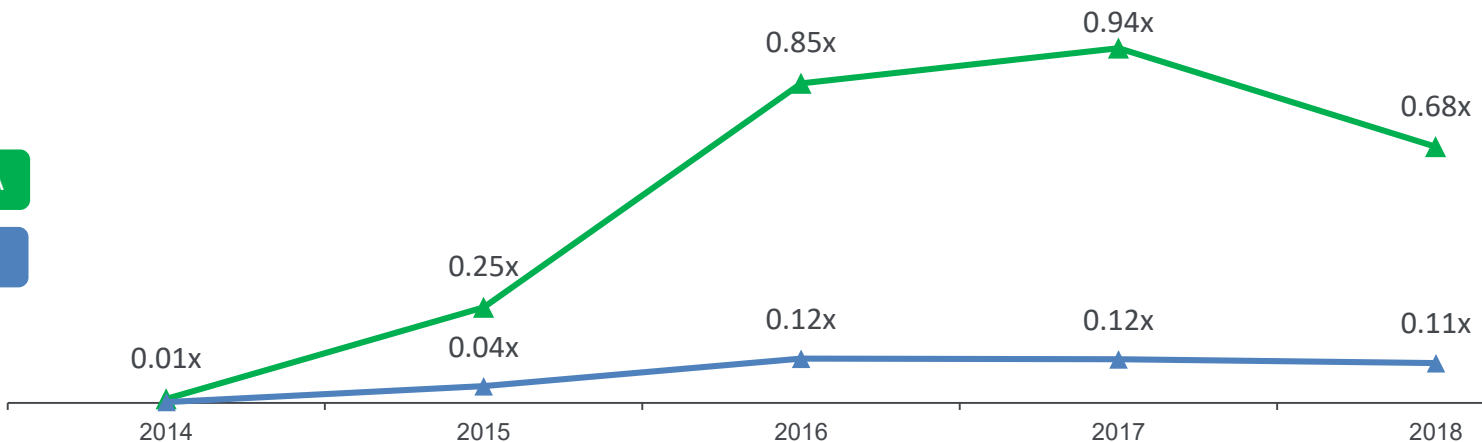
(Unit: THB mn)

	30-Sep-18	31-Dec-18	Variance	% Change
Cash & Cash Equivalents	2,236	2,051	-185	-8%
Receivables	3,567	3,909	342	10%
Inventory	4,054	4,382	328	8%
Land, Building, Equipment	2,430	2,482	52	2%
Total Assets	12,905	12,380		
Short term loans	216	245	29	13%
Long term loans	602	539	-63	-11%
Payables	3,725	4,126	401	11%
Total Liabilities	5,264	4,911	487	11%
Equity	7,641	7,469		

Credit Statistics

Debt to EBITDA

D/E

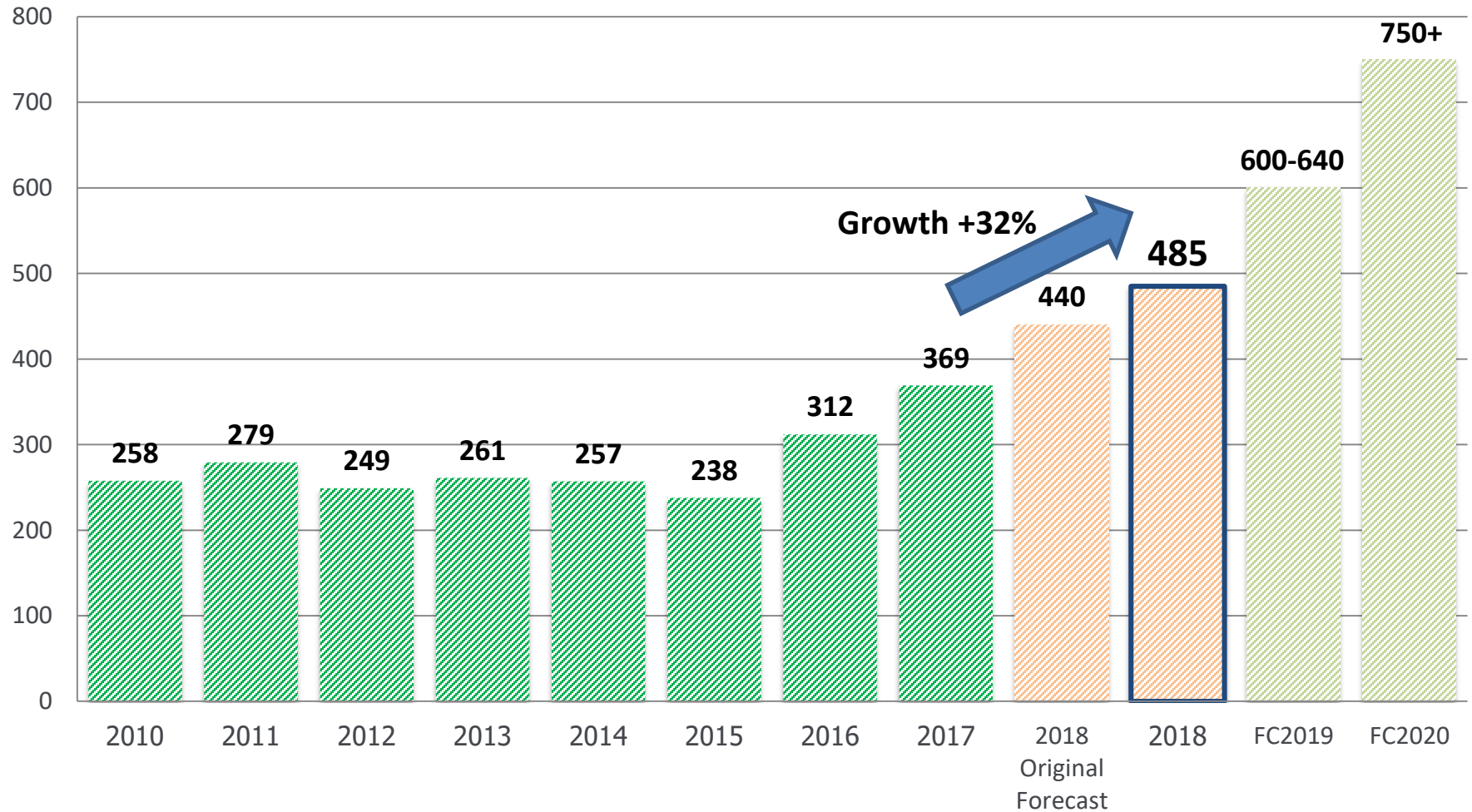


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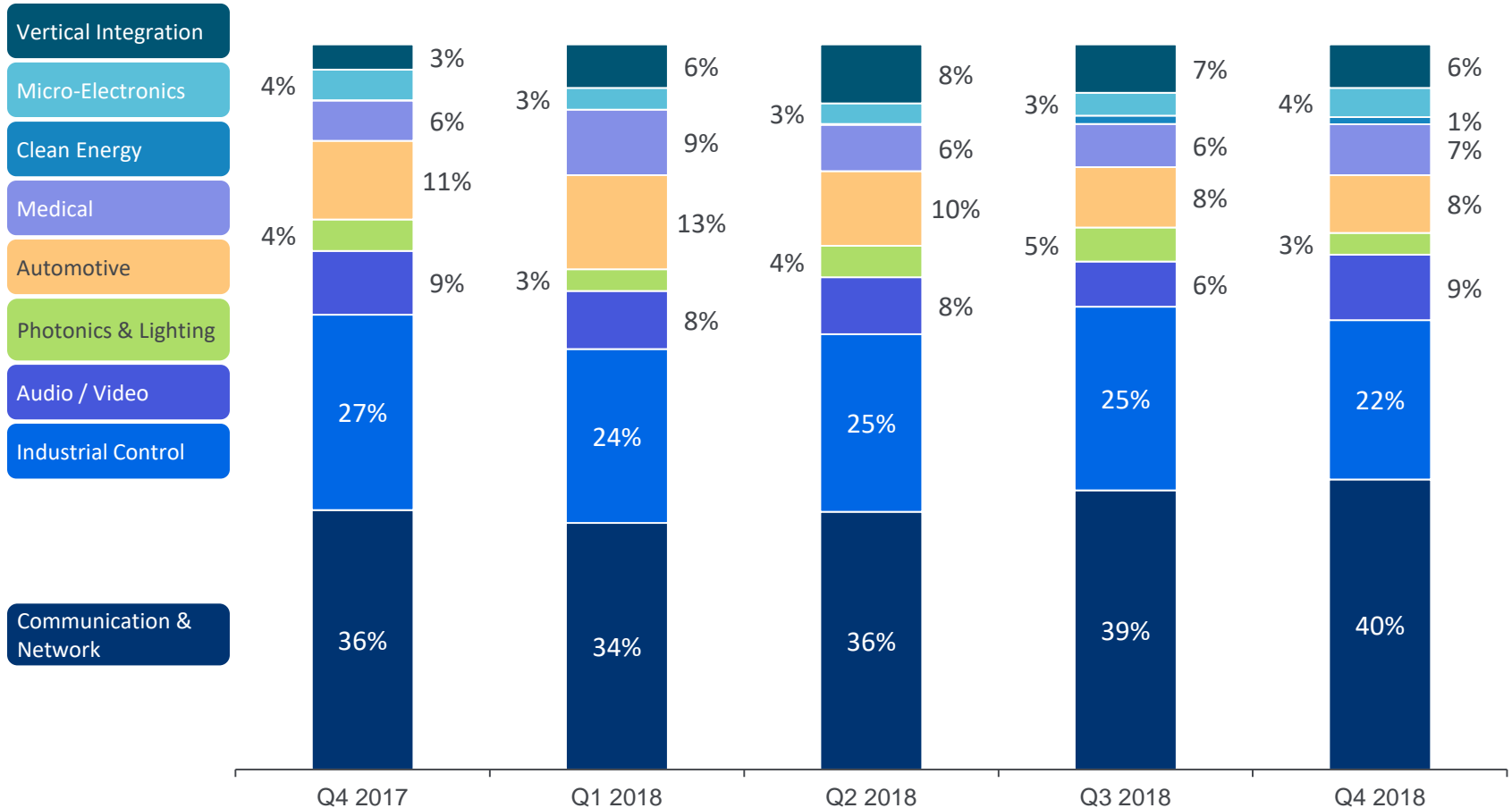
Outlook and Expansion Activities

(Unit: USD mn)



Existing Customers Growth

Clean Energy and Automotive expected to make greater contribution going forward





1

Europe Capacity Expansion

- Capacity in Slovakia increased by 50%, bought land and building
- Sales from European operations expected to increase from USD125M in 2018 to USD140M in 2019

2

Cambodia new factory

- Ramping up two major customers plus qualifying two more in Cambodia
- Start construction of a second building, 10K sqm
- Estimated sales in 2019 USD45M and 2020 USD100M

3

North America Expansion

- Facility setup in Mexico to expand the North American market
- Estimated investment of USD20M with additional revenues of USD50M in 2020

4

M&A

- Building up financial support to acquire in key markets



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